

# POTS Replacers and Kings III

## Reduce Your Risk, Your Liability, & Your Costs With Kings III.

Here at POTS Replacers we value customer relationships and hope that you've come to see us as a trusted service provider. Part of serving you is keeping you informed of anything in the marketplace we believe you could benefit from. **With that said, we want to introduce you to Kings III Emergency Communications.** Many of our customers use them for their all-inclusive emergency monitoring service inside elevators and by poolsides and we are confident you will see value in them as well.

### Benefits of the Kings III Solution:



Equipment &  
Installation



Cellular  
Solutions



Lifetime  
Maintenance



24/7 Emergency  
Monitoring

- **Reduce Costs** - POTS lines are phasing out for emergency phones and as a result becoming more expensive. Kings III cellular solutions can help cut costly lines to elevators and help phones.
- **Mitigate Risk & Liability Exposure** - All calls are digitally recorded, date & time stamped, these are provided to customers upon request. Kings III customers also have the option to be an Additional Insured under their umbrella liability policy.
- **Manage Passenger Experience** - Service that goes above and beyond. They will stay on the line until help arrives, keeping customers in the loop so you can follow up with entrapped passengers.
- **Lifetime Equipment Warranty** - No more need to stress over broken phones. Kings III turnkey customers receive lifetime warranty on all emergency phone hardware.



We promise an initial conversation with Kings III, at the very least, will be well worth your time and are confident you will find the added benefits of their service a good value. Please let us know if you would like to have Kings III reach out to you, and we can refer you to their team. You can also reach out to Kings III directly using the contact information below.

[go.kingsiii.com/POTS-Replacers](https://go.kingsiii.com/POTS-Replacers) | 561-299-3951

# FAQ's

**Q: Will customers be responsible for providing the cellular connectivity?**

**A:** No. Kings III provides cellular signals and have agreements with multiple carriers. This is a turnkey solution where Kings III provides the hardware and access to the cellular signal, no need for the client to sign up with a wireless carrier for another monthly bill.

**Q: Is wiring required?**

**A:** Yes, while we typically think of cellular and wireless as interchangeable, that is not the case for emergency phones. While the signal enters the building in a "wireless" fashion, the existing travel cable in your hoistway is used to connect the signal to your phone.

**Q: Will my emergency phone work if the power goes out?**

**A:** Yes, code requires that the emergency elevator phone have 4 hours of backup battery. Kings III's solution comes equipped with backup battery that not only meets the code but exceeds it.

**Q: Is the service reliable?**

**A:** Because Kings III is focused on life safety, they recognize the importance of having a reliable signal. They test coverage before installation, and can also remotely locate the cellular transceiver away from the phone (if necessary) to achieve the best signal strength.

**Q: What sets Kings III's monitoring apart?**

**A:** The Kings III Emergency Dispatch Center is an ETL Listed Central Station responding to calls 24/7/365 in over 175 languages. Their operators are Red Cross CPR Certified with Advanced Emergency Medical Dispatcher (AEMD) training, allowing them to provide pre-arrival medical instruction when needed.

