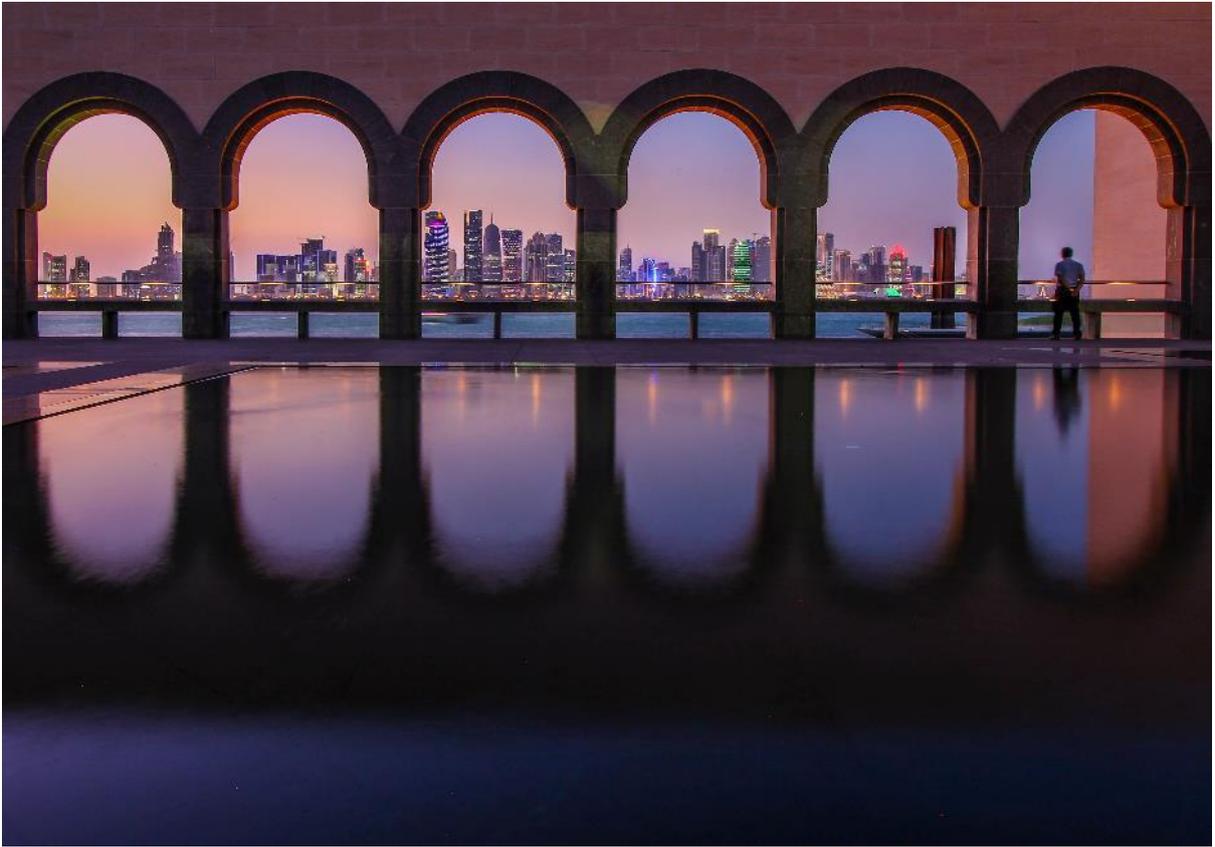


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INCA
TRADING &
CONTRACTING

Company Profile



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Introduction

Established in 2022, INCA Trading & Contracting WLL is managed by a team with extensive international experience across various industries and sectors. Our mission is to introduce innovative, globally recognized products and services into markets where they are needed the most, thereby facilitating smoother everyday business activities for our customers.

INCA Trading & Contracting WLL is continuously seeking opportunities to introduce high-quality products and services to Qatar and the broader region. To be successful in the competitive Qatari market, INCA understands the need to possess a competitive advantage wherever possible, which is why we are always on the lookout for new technology and products to bring to the Qatari market.

Our reputation is owed to the dedication and vision of the top management and is ensured by a team of highly qualified specialists across the company's departments. Our core values are reflected in the interests of our clients and employees' successes. As a company, we have set our sights on a future of further growth and development in line with the "Qatar National Vision 2030" and beyond.

INCA Trading & Contracting WLL is proud to work with world-leading manufacturers and innovators to bring primarily safety-related products to the Qatar market. We operate as local partners for several prominent companies including:

- Job GmbH
- Gekartel
- Real Safety
- H&L

We are also in negotiations to bring further high-quality and innovative products to Qatar in the near future.

Anti Slip, Trip & Fall – Real Safety

Based in Esbjerg, Real Safety is a leader in supplying non-slip and drop-safe products for both offshore and onshore applications, including process industries. Our range of anti-slip solutions is both wide and diverse. The non-slip products are manufactured from high-quality FRP materials, which include:

- Mud Mats/Drill Floor covers
- Stair nosings and tread covers
- Escape route markers
- Ladder rungs
- Cable bridges/trays
- Walkway covers
- Gratings
- Profile sections
- Deck Strips

These tried and tested materials enhance safety significantly. Our products are of extremely high quality and extremely easy to assemble. We provide complete anti-slip solutions with extremely durable products.

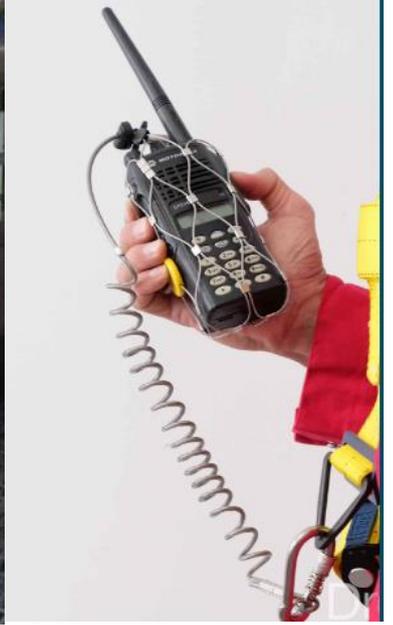
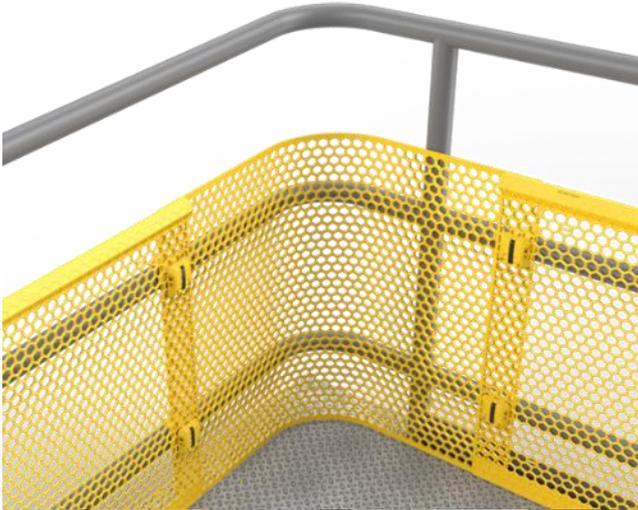
Our materials are tested for their slip resistance factor by DINS and hold an R13 standard, which is the highest rating they offer. This means they can be placed at a 35-degree angle with water running down, and your foot is not likely to slip, making these materials among the safest for non-slip currently available.

Other products include drop-safe nets, unique non-slip handrail sections, and a range of FRP structural sections which INCA can supply fabricated into items where FRP's many advantages over metals are required. We offer anti-slip solutions that can secure concrete, wood, gratings, ladders, stairs, and many other surfaces without problems.

In addition to offering many permanent anti-slip solutions, we also sell a wide range of safety accessories and temporary solutions such as anti-slip marking tape, floor stickers/self-adhesive floor markers, and anti-slip safety mats.

Our anti-slip solutions have the obvious advantage of preventing slips and falls in the workplace and can also be used for private purposes. It is extremely important that you can move securely and safely whether you are at your workplace or in your home.

We strive to develop the best and most effective anti-slip solutions in the market. Virtually all material types can be made non-slip, so there is no excuse not to secure a surface that can potentially cause falls.





Advantages of FRP to consider:

Corrosion/Chemical resistance



High Strength



Low Weight



Electrical non conductivity



Thermal non conductivity



EMI/RFI transparent



Ease of fabrication



Low Life Cycle cost



Less environmental impact



Flame retardant



GRP Sectional Water tanks- H&L

H & L specializes in manufacturing hot press molded GRP sectional water tanks. These SMC panel assembly type water tanks can be built in various shapes and capacities, making them an ideal solution for storing clean drinking water in diverse fields.

As an engineering firm, H&L Global Group designs and proposes the most suitable water treatment and water storage solutions for different water types (seawater, river water, underground water, wastewater, etc.) for various applications.

Key benefits of our sectional tanks include:

- Long-lasting durability of the hot press molded panels
- Ease of placing and assembling in space-restricted areas
- Standardized GRP panels and reinforcement members for operational efficiency in transportation, on-site installation, and maintenance
- High hygienic performance suitable for potable water
- WRAS-approved non-toxic GRP panels with a smooth surface finish that prevent the growth of algae, fungi, and bacteria

The joints of each panel are perfectly sealed with foam-type sealing tape, which has good weathering resistance and restoring force. The thermal insulation panel with a 3-layer structure minimizes temperature change in the stored water and prevents dew condensation.



Regular rectangular shape



L - shape



C - shape



O - shape



Fabrication

INCA is your reliable partner for high-quality fabrication services. Although we are a young company, we bring a wealth of expertise to the table.

FRP Fabrication

Our core competency lies in FRP fabrication. We design and craft FRP components for a multitude of industries. Leveraging the remarkable properties of this material, we create products that are not only durable but also lightweight and corrosion-resistant.

Light Metal Work

In addition to FRP, we offer expert light metalwork services. From aluminum to stainless steel, our skilled craftsmen can shape, cut, and weld metal to your precise specifications, ensuring the highest quality end-products.

Why Choose INCA for Fabrication

Choosing INCA for your fabrication needs addresses several common challenges:

- **Advanced Materials:** Our FRP and light metalwork services open up a world of possibilities, allowing you to choose materials that perfectly suit your needs.
- **Optimized Weight:** We design components that are not only robust but also lightweight, reducing operational costs and environmental impact.
- **Corrosion Resistance:** Our FRP products are naturally corrosion-resistant, ensuring longevity and reducing the need for frequent replacements.

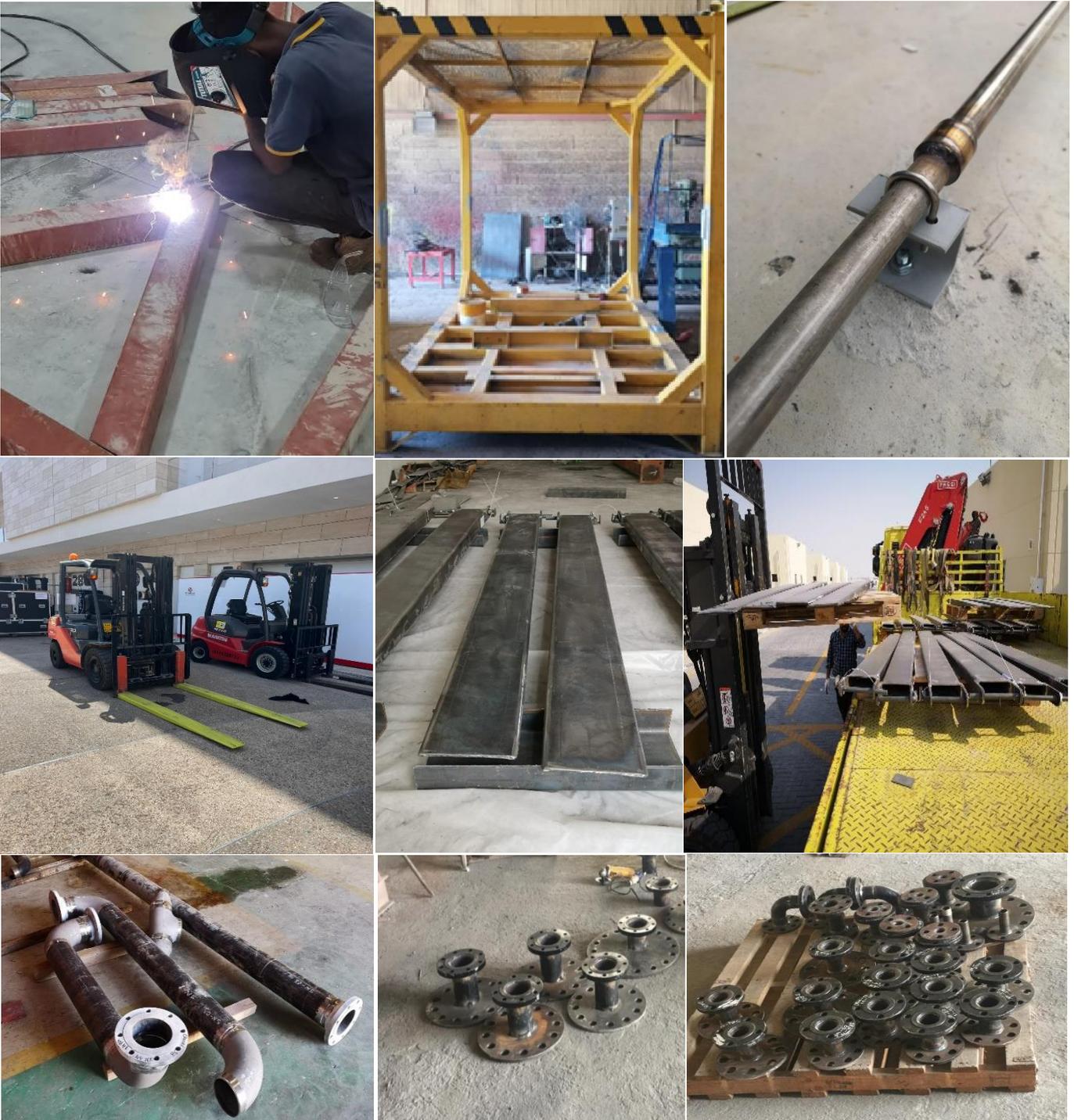
When you partner with us, you gain access to numerous benefits:

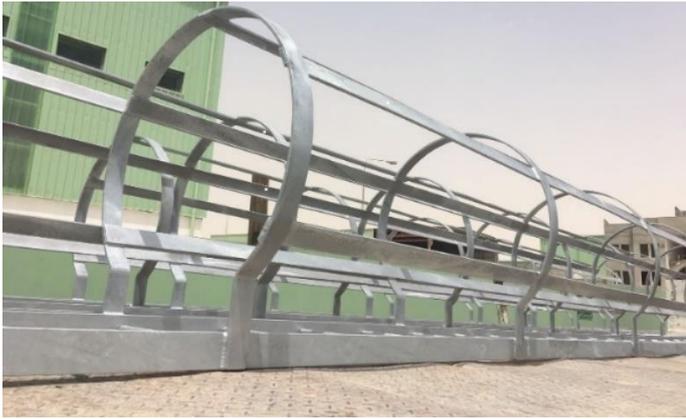
- **Expertise:** Our team comprises skilled professionals with experience in FRP and metal fabrication.
- **Custom Solutions:** We tailor our services to meet your specific requirements, ensuring each project is a perfect fit.
- **Quality Assurance:** Rigorous quality control processes guarantee that every product leaving our facility meets the highest standards.
- **Cost Efficiency:** Our lightweight designs and corrosion-resistant materials reduce long-term operational costs.
- **Environmental Responsibility:** Our materials and processes are chosen with sustainability in mind, contributing to a greener future.

Adding Value Beyond Fabrication

Whether you have a groundbreaking project in mind or need engineered components for an existing application, INCA is here to bring your ideas to life. Our commitment to quality, innovation, and customer satisfaction sets us apart as your trusted partner in the world of fabrication. The company has invested in modern fabrication equipment to ensure Inca provide a high quality and reliable service to our fabrication clients.

Fabrication Examples – Metal







INJECTOR FRAME



JUNE 2024 – On top priority basis this INJECTOR FRAME FOR OFFSHORE use was fabricated within a very short timescale, including trial assembly of the injector unit to ensure perfect fit up.



Fabrication and installation of FRP Grating Platform on top of the Injector frame.



Fabrication of Spreader beam for COILED TUBE DRUM



June 2024 – Spreader Beam. Safe Working Load of 55 Tons supplied complete with slings and shackles. Note pad eyes colour coded to the current requirements at time of delivery.

COIL TUBE DRUM UNDER FABRICATION FOR OFFSHORE WORKS



COIL TUBE DRUM



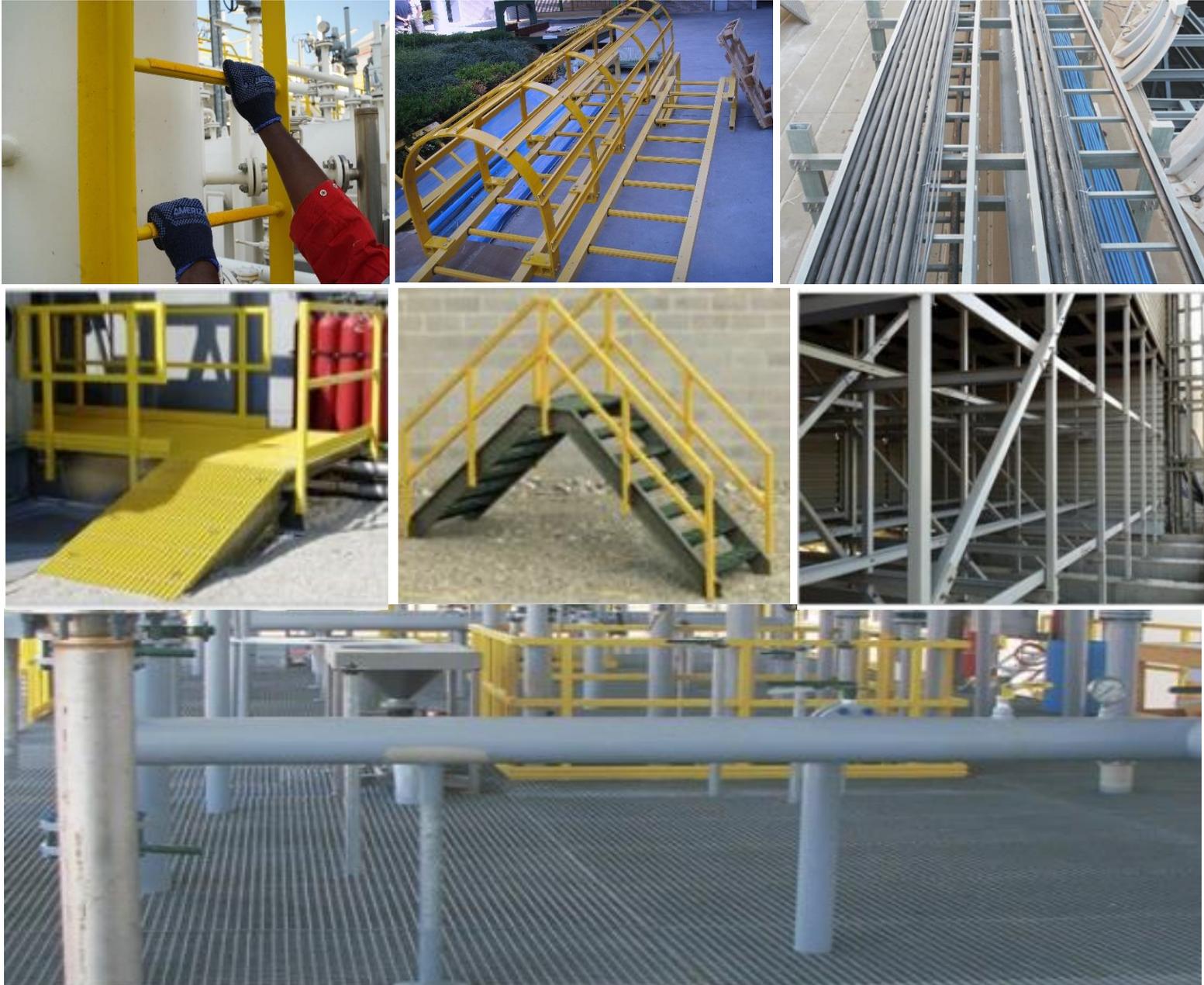
Rigging Loft container with rigging storage fittings to the client's requirements.



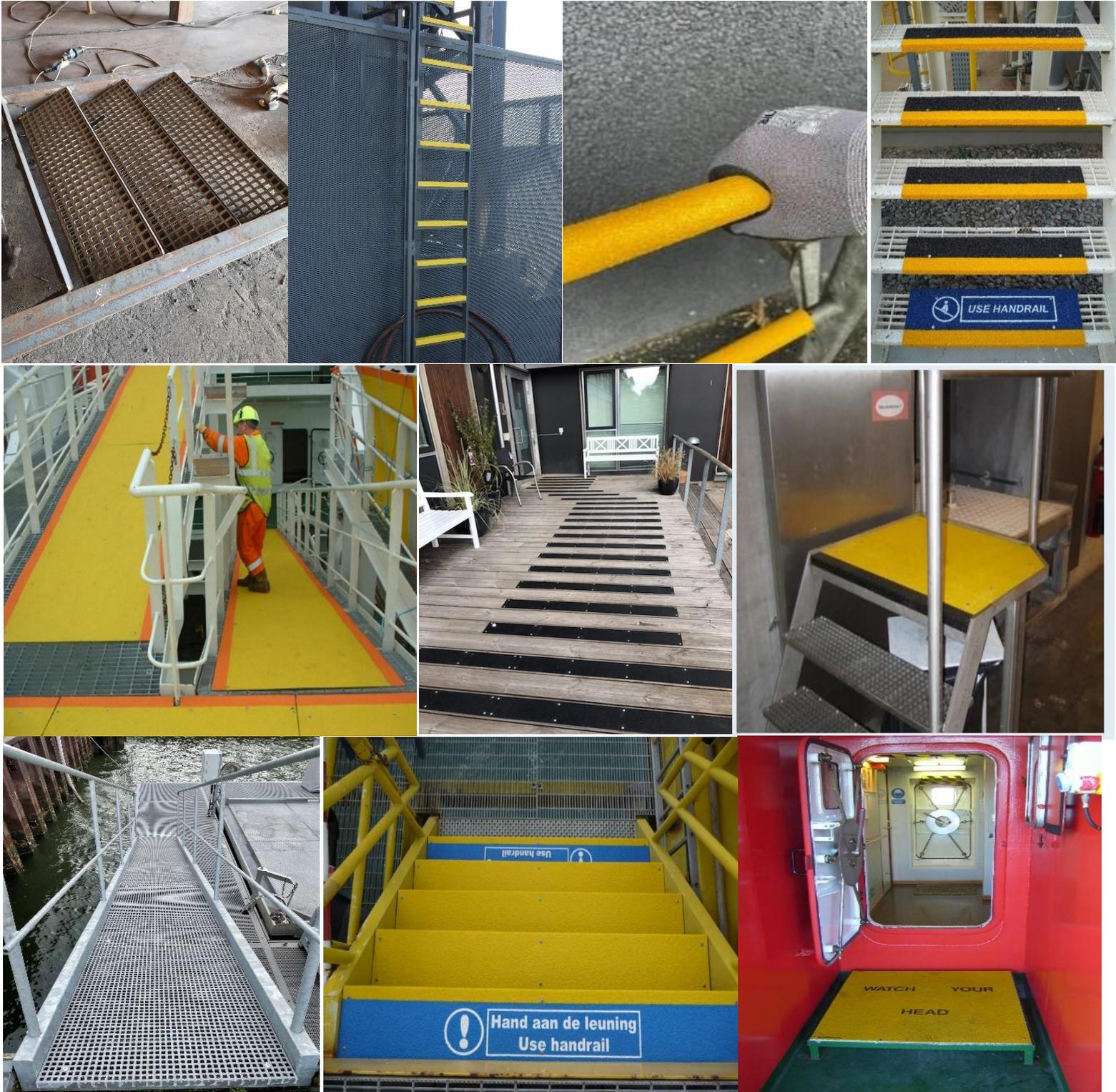


Rigging loft container along with storage container of same size being delivered to our client. Both units were designed to comply with DNV2.7-1 and local requirements for Qatar Energy and NOC.

Fabrication Examples – FRP



Fabrication Examples – Hybrid



AMFE- JOB GmbH

Fire extinguishers are ubiquitous in workplaces, homes, and vehicles. However, in emergencies, the availability of trained personnel to use them effectively can be uncertain. With more than 30% of all fires starting due to electrical issues, selecting the correct extinguisher is vital.

Enter the AMFE (Automatic Miniature Fire Extinguisher) manufactured by Job GmbH. The AMFE is designed to be incorporated into electrical panels, either in new installations or retrofitted. This vital first-line defense against spreading fire and costly equipment damage is truly leading technology.

Key Benefits of Installing the AMFE

- **Automatic Operation:** No need for someone to tackle the fire conventionally.
- **Quick and Efficient:** Extinguishes the fire before it can spread and cause further damage.
- **Non-Contaminating:** Novec™ 3M™ does not contaminate electrical components, making restoration quicker and less costly.
- **Environmental Safety:** Novec™ 3M™ is much less harmful to the environment than some other widely used extinguishing agents.

AMFEs are easy to install in either new electrical panels or retrofitted to existing ones. With INCA holding the exclusivity rights for Qatar, we are proud to offer this globally recognized product.



AMFE Types

AMFEs are available currently in three forms, AMFE, for a stand-alone installation, S-AMFE, and R-AMFE.

S-AMFE which can be connected to a control system which would register the activation of the AMFE and trigger an alarm. Useful in a system of multiple panels to quickly identify the location of the activation.

R-AMFE is capable of being activated remotely when linked to devices such as a smoke alarm, providing pre-emptive action to protect the equipment against a fire originating outside of the electrical panel.

Whichever AMFE you select, you will be provided with SIMPLY MORE SAFETY.

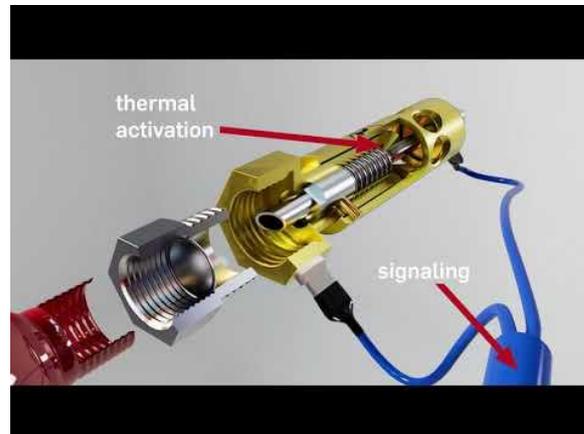
R-AMFE

The R-AMFE, the latest innovation by JOB for device-integrated fire protection has been tested successfully by the independent test organization MPA Dresden. In this video, one can see the principle functionality of how R-AMFE can be used for the earliest possible fire detection and extinguishing: at the point of origin!



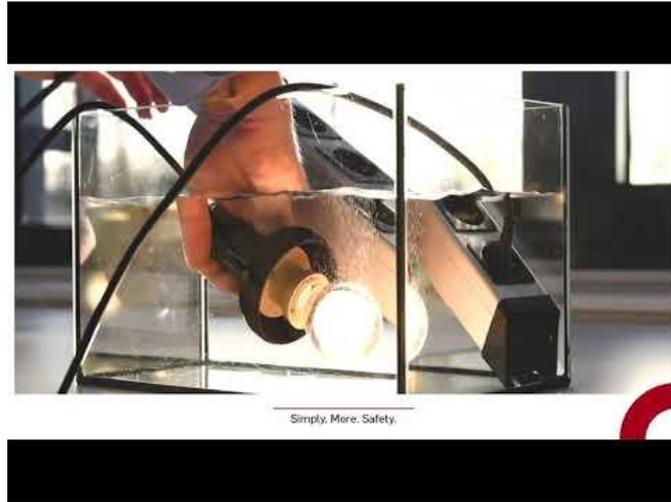
S-AMFE

The S-AMFE, not only triggers thermally, but it also signals the triggering. This not only minimizes consequential damage and the risk of business interruption but also makes it possible to place technical equipment in sensitive areas thanks to this modern form of fire protection.



3M NOVEC™

NOTE: DO NOT TRY AT HOME, Test conducted by an experienced professional. Non-Conductive fire extinguishing agent suitable for use on a wide range of electrical installations.



Installation projects

As the AMFE is currently new technology in Qatar there are no completed projects at the time of writing, however, the AMFE has been used globally with great success. Below are some examples of the AMFE that have been used.



Samsung Media screens located in Frankfurt Airport (Germany)



Climate chambers for TK Elevators



Water Utility/Treatment facility in Germany

Technical data

Physical Dimensions of Cylinder					3M™ Novec™ as fire extinguishing agent			
Size	Size Diameter x Length (mm)	Size Diameter x Length (inch)	Volume (litre)	Volume (FL oz)	Mounting Brackets Recommended brackets. (DIN 3016-1)	Novec™ Content Novec™ Volume (ml)	Protected volume(m2) * with Novec™ Class A (E) fire (4.2% NFPA 2001) Class B fire (5.9% NFPA 2001)	
0	22x128	$\frac{7}{8}$ x 5.04	0.026	0.81	RGSS 22	24	0.06	0.04
1	35x154	$1\frac{3}{8}$ x 6.06	0.080	2.70	RGSS 35	72	0.19	0.14
2	40x186	$1\frac{9}{16}$ x 7.32	0.133	4.50	RGSS 40	120	0.32	0.23
3	51x251	2 x 9.88	0.267	9.00	2X RGSU 56	241	0.64	0.46
4	51x356	2 x 14.02	0.400	13.50	2X RGSU 56	360	0.96	0.69
5	60x380	$2\frac{3}{8}$ x 14.96	0.670	22.60	2X RGSU 63	603	1.61	1.15

*Protected volumes are estimates. NFPA 2001 (2012) standard formulas have been applied. Job thermobulbs GmbH is not responsible for sizing.

3M™ Novec™ Cylinders		
Size	Part	Name
0	100708	Cylinder Novec™ 26ml
1	100709	Cylinder Novec™ 72 ml
2	100710	Cylinder Novec™ 120ml
3	100711	Cylinder Novec™ 241 ml
4	100712	Cylinder Novec™ 360ml
5	100713	Cylinder Novec™ 603ml

Standard AMFE		
Part	Name	Description
100575	AMFE SR3 68	AMFE with Job SR3 68°C/155°F bulb
100576	AMFE SR3 79	AMFE with Job SR3 79°C/175°F bulb
100577	AMFE SR3 93	AMFE with Job SR3 93°C/200°F bulb
100573	AMFE SR3 141	AMFE with Job SR3 141°C/286°F bulb
100574	AMFE SR3 182	AMFE with Job SR3 182°C/360°F bulb

S-AMFE		
Part	Name	Description
100592	S-AMFE SR3 68	S-AMFE with Job SR3 68°C/155°F bulb and sensor connection
100593	S-AMFE SR3 79	S-AMFE with Job SR3 79°C/175°F bulb and sensor connection
100594	S-AMFE SR3 93	S-AMFE with Job SR3 93°C/200°F bulb and sensor connection

R AMFE		
Part	Name	Description
100582	R-AMFE SR3 68	R-AMFE with Job SR3 68°C/155°F bulb, sensor connection and electric activation
100583	R-AMFE SR3 79	R-AMFE with Job SR3 79°C/175°F bulb, sensor connection and electric activation
100584	R-AMFE SR3 93	R-AMFE with Job SR3 93°C/200°F bulb, sensor connection and electric activation

S-AMFE with nickel head		
Part	Name	Description
100588	S-AMFE SR3 68	S-AMFE nickel head with Job SR3 68°C/155°F bulb and sensor connection
100589	S-AMFE SR3 79	S-AMFE nickel head with Job SR3 79°C/175°F bulb and sensor connection
100590	S-AMFE SR3 93	S-AMFE nickel head with Job SR3 93°C/200°F bulb and sensor connection

Standard AMFE with nickel head		
Part	Name	Description
100569	AMFE SR3 68	AMFE nickel head with Job SR3 68°C/155°F bulb
100570	AMFE SR3 79	AMFE nickel head with Job SR3 79°C/175°F bulb
100571	AMFE SR3 93	AMFE nickel head with Job SR3 93°C/200°F bulb

Digital Signage-Gekartel

Digitization is the driving force of our present, opening new avenues to modernize and enhance our living and working environments. With tailor-made digital system solutions, we offer a wide range of added value.

Gekartel specializes in interactive advertising at the POS, kiosk solutions, and digital marketing. These devices come in various sizes, from 10” to 43”, fitted with the "smallest fire extinguisher in the world" referred to as the 'E-Bulb' (currently only the 32” and 43” contain E-Bulb).

Key Features of E-Bulb

- **JOB Thermo Bulbs:** Billion-fold proven safety products.
- **Non-Conductive:** Novec™ 3M™ poses no health hazard and is non-conductive.
- **Non-Corrosive:** The extinguishing agent is non-corrosive.
- **Zero ODP:** No ozone depletion potential.
- **Passive Fire Detection:** Can be used as a passive fire detection and extinguishing device.
- **Reduces Fault-Protection Needs:** Reduces alternative fault-protection needs on PCBs.

With our digital signage solutions, we realize the optimization of complex aspects of the consulting and sales process, as well as an increase in sales for brand manufacturers or resellers.

The constantly advancing technological developments, as well as current trends, have a significant impact on consumer behaviour, especially at the point of sale.

The focus of the shopper is a contemporary and trendy product presentation as well as simple user guidance during the product consultation and purchasing process.

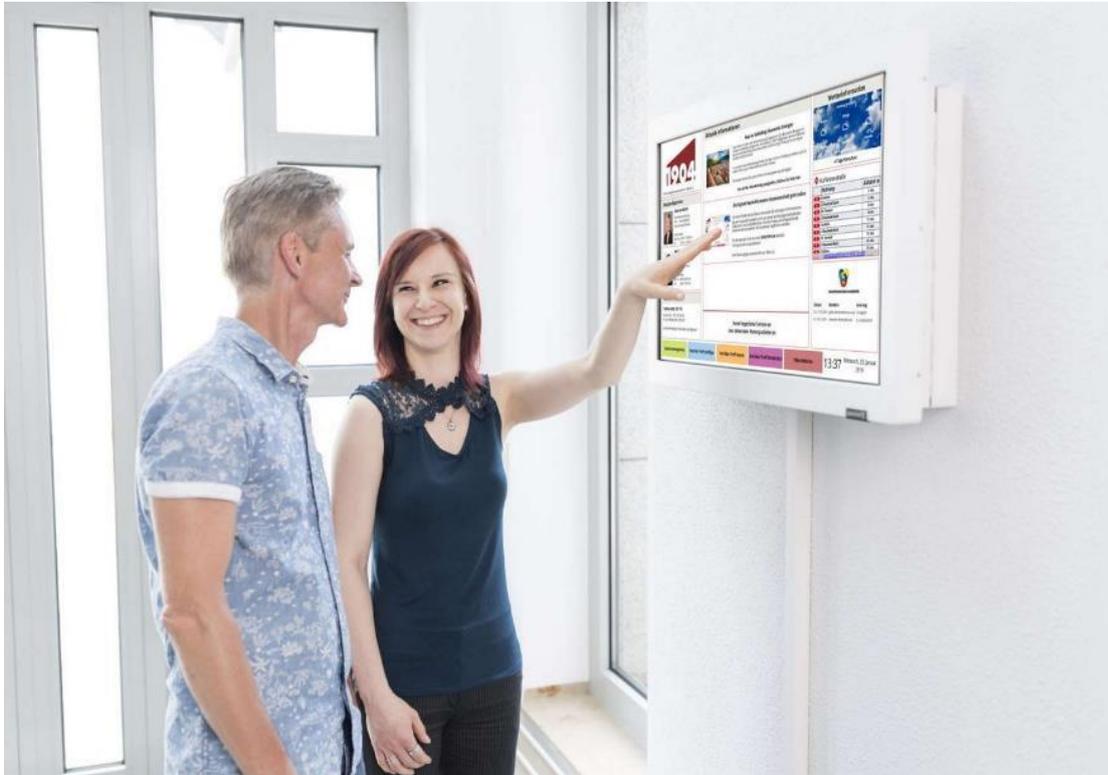
With our digital signage solutions, we realize the optimization of complex aspects of the consulting and sales process as well as an increase in sales for the brand manufacturer or reseller.



UHU **OBI** **ARAL** **Brillux**

Maggi **Eucerin** **BACARDÍ** **INTERSPORT**





What differentiates INCA from competitors?

INCA is a marketing-led company with extensive experience in the industrial and oil sectors, including a decade of operations in Qatar, working with national oil and gas companies and their service providers. We support our clients by bringing innovative solutions and high levels of service.

Helping Our Clients

INCA strives to build relationships with both suppliers and customers to bring innovative and cost-effective solutions. With a strong network both locally and internationally, we work hard to support our clients at every stage.

We are a relatively new company and have not yet gained ISO accreditation, but it is in our short-term plans to apply an integrated management system based on ISO 9001:2015.

Safe Working Practices

Without currently having the formality of an integrated management system, INCA operates to high standards

If there is any further information, we can provide for you please let us know.

Contact us

Address

GWC Logistics
Unit B3-A12-28,
Zone 91,
Street 2100,
Birkat Al Awamer,
Wukair,
Qatar,

Office Hours

Sunday – Thursday
9am- 5pm

Contact

Info@incaqatar.com

sales@incaqatar.com

knrao@incaqatar.com

Office:

+974 4146 2860

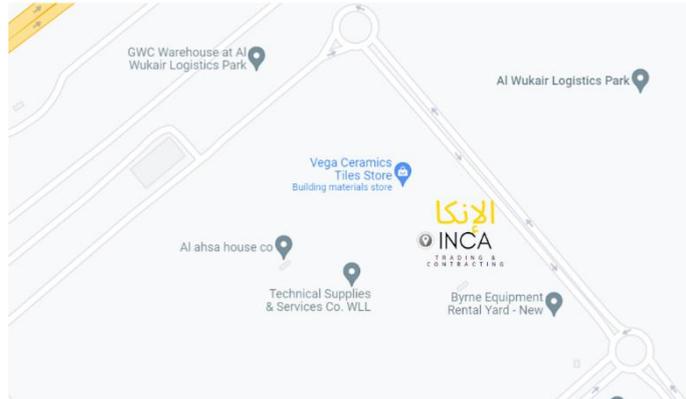
Sales:

+974 5564 5898

+974 5573 5823

+974 5057 2083

Location Map



www.incaqatar.com

