

# AUGUST EVENTS & TRAININGS

# 2025

SUN	MON	TUE	WED	THU	FRI	SAT
	<b>August's Theme: BACK TO SCHOOL</b>				1	2
3	<b>8:30AM: Conversations &amp; Roleplay w/ David</b> <b>9AM: The Systems Series</b> (Command Marketing Profile + Website) <b>10AM: Productivity Coaching Class</b> (Listing Agreement w/Disclosures)	<b>10AM: Team Meeting</b>	<b>9AM: Leads, Leads, Leads</b>	<b>10AM: All Agent Mastermind</b>	8	9
10	<b>8:30AM: Conversations &amp; Roleplay w/ David</b> <b>9AM: The Systems Series</b> (DocuSign, Compliance, and Referrals) <b>10AM: Productivity Coaching Class</b> (Contract Negotiations & Counter Offers)	12	<b>9AM: Leads, Leads, Leads</b>	14	<b>10AM: Coffee &amp; Conversation</b>	16
17	<b>8:30AM: Conversations &amp; Roleplay w/ David</b> <b>9AM: The Systems Series</b> (Contacts 101 + Outreach Plan) <b>10AM: Productivity Coaching Class</b> (Inspections, Timelines, TRRs)	19	<b>9AM: Leads, Leads, Leads</b>	<b>10AM: ALC Meeting</b>	22	23
24	<b>8:30AM: Conversations &amp; Roleplay w/ David</b> <b>9AM: The Systems Series</b> (Email Like a Pro) <b>10AM: Productivity Coaching Class</b> (Agent Contract to Close & Transaction Mgmt Process)	<b>10AM: Top Producer Mastermind (Invite-only)</b>	<b>9AM: Leads, Leads, Leads</b> <b>12PM: New Agent Welcome Lunch (Invite-only)</b>	<b>5:30PM: Career Night</b>	29	30
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