

BUSINESS PLANNING CLINIC

Join our private Facebook Group Page! Search for **Keller Williams Realty Premier Owasso/Claremore**

CE CLASSES - FREE

CLASS DESCRIPTIONS

All Classes on Calendar are Free & Open to All Associates, Please Come!

Stop Ghosting Your Database... Sticky Notes Aren't a Strategy - Implement Your 2026 DTD2 with SmartPlans

No More Random Acts of Marketing...

Winging It Isn't a Brand - Build Your 2026 Marketing & Content Calendar

Sticky Notes aren't office decor...Turn your hot mess into a pipeline - Turn Chaos into Closings

Chartmaster - Learn how to explain the monthly market data to clients in a way that builds confidence, trust, & better decisions.

SmartPlans + Your 2026 DTD2 - Build custom plans for open houses, internet leads, client events

Campaigns + Your 2026 Content & Marketing Calendar - Build & schedule email campaigns

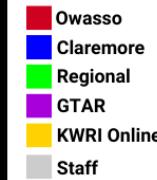
Contacts, Opportunities & Actual

Follow-Up - Turn scattered leads into a clear, reliable follow-up system.

JANUARY BIRTHDAYS

1/02 Mystery King 1/13 Sally Wong Faust
1/02 Kerrie Watkins 1/16 Heather Cunningham
1/07 Vernon Hicks 1/31 Mark Reed
1/09 Rosemary Herring

kw | TRAINING & EVENTS CALENDAR



January
2026

kw KELLERWILLIAMS.
REALTY PREMIER

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

			01 OFFICE CLOSED 	02	
05 10am Stop Ghosting Your Database... Sticky Notes Aren't a Strategy	06 10am Tour Tuesday OW & CL 11am SmartPlans + Your 2026 DTD2 SmartPlan Customization Lab	07 9am Growth Coaching 10am Contract to Close Class - 1 HR CE - Dawn Church	08 9-3 Business Planning Clinic - location TBD	09	
12 10am No More Random Acts of Marketing... Winging It Isn't a Brand	13 10am Team Meeting 11:30 Campaigns + Your 2026 Content & Marketing Calendar	14 9am Growth Coaching 10:30 Chartmaster - Mark Hill	15 10am ALC	16	
19 OFFICE CLOSED 	20 10am Learn & Lunch CL	21 9am Growth Coaching	22	23	
26 10 Sticky Notes aren't office decor...Turn your hot mess into a pipeline	27 10am Contacts, Opportunities & Actual Follow-Up - From First Touch to Future Referral	28	29 10am Orientation	30	
CAREER LAUNCH		CAREER LAUNCH		CAREER LAUNCH	
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FSO - AUSTIN		CAREER LAUNCH		CAREER LAUNCH	