

BUSINESS PLANNING CLINIC

CE CLASSES - FREE

CLASS DESCRIPTIONS







All Classes on Calendar are Free & Open to All Associates, Please Come!
Stop Ghosting Your Database... Sticky Notes Aren't a Strategy - Implement Your 2026 DTD2 with SmartPlans
No More Random Acts of Marketing... Winging It Isn't a Brand - Build Your 2026 Marketing & Content Calendar
Sticky Notes aren't office decor... Turn your hot mess into a pipeline - Turn Chaos into Closings
Chartmaster - Learn how to explain the monthly market data to clients in a way that builds confidence, trust, & better decisions.
SmartPlans + Your 2026 DTD2 - Build custom plans for open houses, internet leads, client events
Campaigns + Your 2026 Content & Marketing Calendar - Build & schedule email campaigns
Contacts, Opportunities & Actual Follow-Up - Turn scattered leads into a clear, reliable follow-up system.

JANUARY BIRTHDAYS



1/02 Mystery King 1/13 Sally Wong Faust
1/02 Kerrie Watkins 1/16 Heather Cunningham
1/07 Vernon Hicks 1/31 Mark Reed
1/09 Rosemary Herring

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kw | TRAINING & EVENTS CALENDAR

 Owasso
 Claremore
 Regional
 GTAR
 KWRI Online
 Staff

**January
2026**
kw KELLERWILLIAMS.
REALTY PREMIER

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
			01 OFFICE CLOSED 	02
05 10am Stop Ghosting Your Database... Sticky Notes Aren't a Strategy	06 10am Tour Tuesday OW & CL 11am SmartPlans + Your 2026 DTD2 SmartPlan Customization Lab	07 9am Growth Coaching 10am Contract to Close Class - 1 HR CE - Dawna Church	08 9-3 Business Planning Clinic - location TBD	09
12 10am No More Random Acts of Marketing... Winging It Isn't a Brand CAREER LAUNCH	13 10am Team Meeting 11:30 Campaigns + Your 2026 Content & Marketing Calendar CAREER LAUNCH	14 9am Growth Coaching 10:30 Chartmaster - Mark Hill CAREER LAUNCH	15 10am ALC CAREER LAUNCH	16 CAREER LAUNCH
19 OFFICE CLOSED 	20 10am Learn & Lunch CL CAREER LAUNCH	21 9am Growth Coaching CAREER LAUNCH	22 CAREER LAUNCH	23 CAREER LAUNCH
26 10 Sticky Notes aren't office decor... Turn your hot mess into a pipeline CAREER LAUNCH	27 10am Contacts, Opportunities & Actual Follow-Up - From First Touch to Future Referral FSO - AUSTIN	28	29 10am Orientation	30