

## CALL THE PLAY - WIN THE DAY

**Date and time:**  
Friday, October 17  
9am - 2pm CDT  
**Location**  
Devon Boathouse  
608 Riversport Dr  
Oklahoma City,  
OK 73129



**MUST REGISTER**

### CE CLASSES - FLYERS ATTACHED

**Native America Loans** - Topic is Native American Loans and tribal grants of the 4 major tribes in Oklahoma with an emphasis on the Cherokee Grant -Michael Stokes - **1 HR CE**

**Contract to Close** - Everything you need to know to get your contract to the closing table - **3 HR CE (CON)**

**Financing Supplemental Forms** - In depth breakdown of the use for the Financing Forms - **2 HR CE (CON)**

**Realtor Etiquette** - At GTAR - Must Register - Dawna **1 HR CE (PSC)**

### CLASS DESCRIPTIONS

All Classes on Calendar are Free & Open to All Associates, Please Come!

**Social Media Content Mastermind** - Social Media content Collection and creation mastermind and learning

**Canva Essentials** - Learn the basics of Canva for creating Flyers and Social Media posts

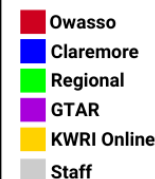
**Command Basics** - Deep Dive into Command and its usage

### OCTOBER BIRTHDAYS

10/2 Madeline Shields  
10/3 Mary Richardson  
10/3 Shelby Sanford  
10/4 Kathy Roseborough  
10/15 Pam Self  
10/23 Shelby Fisher  
10/26 Ka'Lu Underwood

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# kw | TRAINING & EVENTS CALENDAR



**October 2025**

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
		01 9am KW Canva 10am Social Media Content	02 12pm Know your Loan Types - Jack Felts - Lunch & Learn	03 10am Productivity Group
06 10am Command Basics - Contacts  <b>BOLD</b>	07 ALC Mo's House	08 10-12 Cost Sheets & Financing Supplementals - Dawna - 1 HR CE	09 9am ALC - What you need to Know	10 RED HEART SHOOTOUT! 10am Productivity Group
13 10am Command Basics - Campaigns  <b>BOLD</b>	14 10am Team Meeting  11am Contract to Close - Robyn Bell Apex - 3 HRS CE	15 11am Native American Loans - Michael Stokes & Cherokee Nation - 1 HR CE	16 10am ALC	17 10am Productivity Group 9-12 Call the Play, Win the Day - Jason Abrams - OKC - Must sign up
20 10am Command Basics - Opportunities  <b>BOLD</b>	21 11am How to get Paid - Giselle, Vickie & Liz  2pm Realtor Etiquette - Dawna - GTAR - 1 HR CE	22 11am Social Media Content - Field Trip - Outsiders Museum and Lunch	23 10am Air BnB	24 10am Productivity Group
27 10am Command Basics - Websites  <b>BOLD</b>	28 10am Learn & Lunch - CL	29 10-12 Orientation	30	31 10am Productivity Group 2pm Costume Contest 2:30-4:30 Office Trick or Treat