



# July Events & Training

**kw**PREFERRED  
KELLERWILLIAMS. REALTY  
2025

SUN	MON	TUE	WED	THU	FRI	SAT
	30 11am: Command Lab - TS (Hands on Assistance)	1 10am: Mid Year Review Class - TS (Goals, 411, and Economic Model)	2	3	4 HAPPY 4 <sup>th</sup> of July Offices Closed	5
6 11am: Command Lab - TS (Hands on Assistance)	7 11am: Command Lab - TS (Hands on Assistance)	8 9am: Commercial Connect- TS (CRE Agents Networking) 11am: Market Shift Playbook - TS (Mind over Market)	9 11am: Unique Loan Programs - BA (1hr CE) Lunch Provided	10 11am: Market Shift Playbook - TS (Expense Management)	11 11am: Learn Command- TS (Contacts & Smart Plans)	12
13 9-4: Career Launch - TS 11am: Command Lab - TS (Hands on Assistance)	14 9-4: Career Launch - TS 11am: ALC Meeting - BA 11am: Market Shift Playbook - BA (People Leverage)	15 9-4: Career Launch - TS 11am: Understanding Closing Cost Worksheet - BA Lunch Provided 2pm: Bobbi Gray Elliot Retirement Party - BA	16 9-4: Career Launch - TS 11am: Understanding Closing Cost Worksheet - BA Lunch Provided 2pm: Bobbi Gray Elliot Retirement Party - BA	17 9-4: Career Launch - TS 11am: Market Shift Playbook - BA (Up-Shift Lead Gen)	18 9-4: Career Launch - TS 11am: Learn Command- TS (Opportunities & DocuSign)	19
20 9-4: Career Launch - TS 11am: Command Lab - TS (Hands on Assistance)	21 9-4: Career Launch - TS 11am: Market Shift Playbook - BA (Lead Capture & Conversion) 3-5pm: Pickleball Social - at Courts & Commons	22 9-4: Career Launch - TS 11am: Google Boost SEO Class - BA Lunch Provided 1-4: List To Last W/ Gary Keller Live Streaming at BA & TS	23 9-4: Career Launch - TS 11am: Market Shift Playbook - BA (Pricing & Staging Strategies) 2pm: ChartMaster/ Marketshare Training- BA	24 9-4: Career Launch - TS 11am: Market Shift Playbook - BA (Pricing & Staging Strategies) 2pm: ChartMaster/ Marketshare Training- BA	25 9-4: Career Launch - TS 9am: MC Orientation-TS 10am: Brew & Build-TS (Coffee, Connections & Clarity. Weekly GPS/411)	26
27 11am: Command Lab- TS (Hands on Assistance)	28 11am: KWP Team Meeting- BA Lunch Provided 1pm: Market Shift Playbook - TS (Create Urgency to Buy & Financing)	29 9am: MLS Realist Training- TS 11am: New Build Tour- Robinson Ranch 8308 E 161 <sup>st</sup> PL S Bixby	30 10:30: Introduction To AI for Agents- TS 1pm: Market Shift Playbook - TS (Distressed Properties & Bulletproof Transactions)	31		