

ECONOMY. TRADE. CLIMATE. DIGITAL. COMMUNITY. VALUES.

# SHAPING THE FUTURE TOGETHER

INDIA &  
THE  
EUROPEAN  
UNION



**EUROPE INDIA**  
BUSINESS COUNCIL

<https://EIBCOUNCIL.EU>



**SØREN GADE**

MEMBER OF EUROPEAN PARLIAMENT  
CHAIR OF COMMITTEE FOR RELATIONS WITH INDIA  
FORMER MINISTER OF DEFENSE OF DENMARK

# MESSAGE FROM THE CHAIRMAN

I am honored to be the Chairman of the Europe India Business Council.

I am convinced that one of the defining relationships for the European Union in the years to come, will be its strategic partnership with India.

Built on shared values, respect for a rule based world order, an unflinching commitment to democracy and human progress, this partnership can and must be a tremendous source of stability in the face of today's mounting global challenges.

The EU-India Strategic roadmap to 2025, which was adopted by the EU Institutions sets a very specific pathway towards achieving this potential.



**The European Union and India have an historical opportunity in the decade ahead. Our progressive new strategic and economic partnership is exactly what the world order needs today.**

There is growing momentum in bilateral state relations between the two regions, and we feel the need to more strongly engage businesses and private institutions.

The foundation of EIBC serves to drive this purpose and we hope you will join hands with us in this important mission.



## SHISHIR BAJORIA

CHAIRMAN - SK BAJORIA GROUP  
CHAIRMAN OF THE BOARD - IIM SHILLONG

# WORD FROM THE VICE CHAIRMAN

In my capacity as a businessman and in political life, I have seen and been a part of the expansion of ties between the EU and India over four decades.

Yet, at no point of time has the momentum, the need and desire to engage been as high as it is currently.

On the back of successive and successful official summits between Prime Minister Narendra Modi and his counterparts Presidents Ursula Von der Leyen and President Charles Michel, the relationship stands poised for a bright future.

The potential remains high and significant on every front, be it trade, climate, investment, skills, security or social progress. A new trade deal between the two regions could usher in a new wave of economic growth,



“  
**As India emerges as a key driver for growth in the global economy, its partnership with the EU is vital towards boosting innovation, skills and ultimately economic progress for both regions.**

”  
In my capacity as the Vice Chairman of EIBC, I remain committed to strengthening this partnership on all fronts.

I hope you will join me and EIBC in the road ahead, which we must pave together.

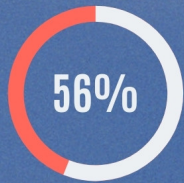


**EUROPE INDIA**  
BUSINESS COUNCIL

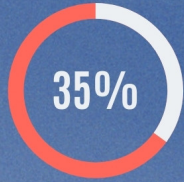
THE FUTURE POTENTIAL OF INDIA-EU

# TRADE

Potential growth in exports by concluding a Free Trade Agreement (FTA)



**RISE IN EU EXPORTS TO INDIA**



**RISE IN INDIA'S EXPORTS TO EU**

Source: European Parliamentary Research Service

**"Boosting trade will strengthen the economic recovery in both regions."**

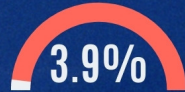
**EIBC**

Potential growth in trade by concluding an FTA

**28.7 BILLION**



Expected GDP growth in 2021



OECD Economic Forecast March 2021

Top 5 Sectors with the highest growth potential in India-EU Trade



Textiles



Chemicals



Metals



Services



Agriproducts

Source: European Parliamentary Research Service

Learn more about us at <https://eibcouncil.eu>

Designed by EIBC Communications wing, March 2021.

# INDIA EU TIES: A TALE OF IMMENSE POTENTIAL

**"THE INDIA - EUROPEAN UNION (EU) PARTNERSHIP CAN PLAY A KEY ROLE IN ECONOMIC RECONSTRUCTION AND BUILDING HUMAN-CENTRIC GLOBALIZATION IN THE POST COVID-19 WORLD"**



**NARENDRA MODI**  
PRIME MINISTER OF INDIA

**"OUR 2021 SUMMIT WAS HISTORIC. WE AGREED TO RELAUNCH NEGOTIATIONS ON A FREE TRADE AGREEMENT, INVESTMENT PROTECTION, GEOGRAPHICAL INDICATIONS AND CONNECTIVITY."**



**URSULA VON DER LEYEN**  
PRESIDENT, EUROPEAN COMMISSION

**"THE EU AND INDIA ARE OPENING A NEW IMPORTANT CHAPTER IN OUR RELATIONSHIP. WE ARE THE WORLD'S TWO LARGEST DEMOCRACIES. WE ARE NATURAL PARTNERS IN MANY AREAS."**



**CHARLES MICHEL**  
PRESIDENT, EUROPEAN COUNCIL

OFFICIAL STATEMENTS FROM THE INDIA-EU SUMMIT



# PURPOSE OF EIBC

Instituted in March 2021 as an international non-profit (AISBL) in Belgium, the Europe India Business Council (EIBC) is an organization that promotes and strengthens the bilateral relationship between India and the European Union on economic, trade, political, climate and social fronts.

Based in Brussels, the council will rally the business community to support governments, embassies, thinktanks and chambers of commerce to drive the India-EU strategic roadmap and serve as a neutral platform for dialogue.

**“THIS IS A TIMELY MOMENT FOR BOOSTING BILATERAL RELATIONS. THE PANDEMIC HAS ACCELERATED CHANGES AND OPENED NEW OPPORTUNITIES TO COLLABORATE. I WISH EIBC THE VERY BEST AND LOOK FORWARD TO THEIR SUPPORT.”**



**SANTOSH JHA**  
AMBASSADOR OF INDIA TO  
THE EU, BELGIUM & LUXEMBOURG

## CATALYST FOR THE INDIA-EU RELATIONSHIP

CHAMPIONING  
THE BILATERAL  
RELATIONSHIP  
IN BRUSSELS

ASSEMBLER OF  
INDIA-EU  
BUSINESS  
COMMUNITY

RESEARCH  
TO BOOST  
TRADE & INVESTMENT

PLATFORM  
FOR STRATEGIC  
DIALOGUE

# WHY SHOULD YOU JOIN US?



# MEMBERSHIP OPTIONS

We greatly value the engagement of our wide variety of stakeholders ranging from chief executive officers, ministers, innovators, researchers, high-level decision makers, leading entrepreneurs, national and European institutions, influencers, NGOs and ambassadors from every region.

To help you choose the most suitable membership, we have developed a variety of membership opportunities with a range of benefits depending on your level of engagement.

Membership Category	Membership Type	Yearly Fees	AGM Voting Right
Council Member	For large companies/institutions with over €1 billion revenues	€ 25,000	Yes
Associate Member	MSMEs with less than €1 billion revenues	€ 10,000	Yes
Individual Member	SME business leaders or individuals	€ 1,500	Yes
Institutional Member	Government & Diplomatic missions, Chambers of Commerce	On request	No
Affiliate/Honorary Member	Universities and NGOs	On request	No

## Council Member

- ✓ 1 Board Position for company CEO/ senior executive;
- ✓ 1 Chair position of a topic-based Council;
- ✓ Recognition as founding partners in all activations, events and branding;
- ✓ Priority access to all services of the council;
- ✓ Keynote Speaking roles at all events;
- ✓ 5 invites to all events;
- ✓ Co-host 1 event/ year;
- ✓ Showcasing 4 opinions in newsletters and website;
- ✓ Publish 1 joint report every year ;
- ✓ 3 Invitations to the annual Chairman's dinner;
- ✓ Access to Premium services

## Associate Member

- ✓ Recognition as associate partner in all activations, events and branding;
- ✓ 1 Chair position on a topic-based Council;
- ✓ Access to all services;
- ✓ Speaking roles at events;
- ✓ 2 invite to all events;
- ✓ Showcasing an opinion in newsletters and website;
- ✓ 2 Invitations to the annual Chairman's dinner;
- ✓ Access to premium services

## Affiliate Member

- ✓ 1 invite to all events;
- ✓ Access to newsletters;
- ✓ Collaboration on joint projects

The category is meant for partnerships with universities and NGOs, to collaborate on a specific cause or issue.

## Individual Member

- ✓ Membership card to the council;
- ✓ Access to all services of the council;
- ✓ 1 invite to all council events;
- ✓ Access to council newsletters and networking sites

## Institutional Member

- ✓ Partnership based on defined scope of collaboration

EIBC will serve as a neutral platform for promoting the bilateral dialogue in Brussels. It will engage in customized partnerships with Chambers of Commerce, ThinkTanks and governments on a bespoke basis.

NEW



India's largest business group has signed on as a Council Member, through its flagship company Tata Consultancy Services.



FLANDERS INVESTMENT & TRADE

The government of Flanders' investment arm will be an institutional partner to EIBC.

## CEO Council



EIBC houses a community of Chief Executive Officers from companies headquartered in EU nations and in India.

## Digital Council



The single largest global economic opportunity for the next decade will lie in digital technologies - from Artificial Intelligence to Blockchain and Cloud. This coalition of senior business and government leaders will help towards realizing the natural synergies between India and the EU.

## Council on Climate & Clean Energy



A community of senior leaders from business, academia, government and civil society to jointly tackle the most significant challenge of our times and to lead us to a more sustainable future.

# OPPORTUNITIES TO SHAPE THE DIALOGUE

A key element of EIBC's activities will be the creation and curation of senior level councils to build dialogue and an action agenda on topics identified as high potential to the India-EU strategic partnership.

From November 2021 onwards three Councils - on climate, digital and a CEO Council are being launched as the initial set.

Each of these councils will be chaired by an eminent leader on the topic and comprise an exclusive set of 20 other leaders.

Our Council and Associate Members have the option to join a council, hence we urge you to consider membership of EIBC to join these forums.

If you represent a government, university or Non-Profit organization and feel you could contribute to the agenda, please do connect with us. The board will issue selected invite-only seats to key topical experts and contributors.

The Europe India Business Council (EIBC) is an international non-profit association, based in Brussels. It operates as an AISBL, under a royal decree with His Majesty the King of the Belgians.

The organization aims to promote the bilateral relationship between the European Union and the Republic of India on economic, trade, political, ecological and social fronts, through a series of high value exchanges, activations and events. In an increasingly multi-polar world, the growing congruence of interests between the EU and India has the potential to serve as an anchor of stability and progress for the entire world.

Join us in our shared mission.

<https://eibcouncil.eu>

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