

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Annelise Sorensen

**PR NAME:** Alexsaundra Chavez

**FILE #:** 25PR126817

**PR ADDRESS:** 535 Geary St Unit 804, San Francisco, CA, 94102

**ATTORNEY NAME:** Aaron R Feldman

**PR TYPE:** Administrator

**PR PHONE #:**

**ATTORNEY PHONE #:** 105692

**PR EMAIL:**

**ATTORNEY EMAIL:** aaron@feldmanlawgroup.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 667 Via Aires

**ESTIMATED VALUE:**

**ESTATE CITY:** San Lorenzo, CA, 94580

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

Great, I'll be brief yet informative, I understand [pr court date] is your hearing to be approved as the [admin/exe], is that how you understand it?

Perfect. You also understand—after the hearing and you're approved, you'll be issued certified letters which give you legal authority to convert assets to their monetary equivalent, you just won't be able to distribute any funds yet. I'm sure your attorney explained that.

The reason I'm calling pertains to the real estate included in the probate. You may or may not have plans to sell the estate home, but I'm sure you agree its better to know and not need it than need it and not know—so Im going to email you our probate real estate resource guide that outlines in detail everything involved in selling real estate during probate, it's free, there isn't any obligation and you'll be prepared when the time comes. Do you use gmail?

## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Kathleen Ann Sewell-Lovelady

**PR NAME:** Ruth Lovelady

**FILE #:** 25PR126820

**PR ADDRESS:** 1051 Harrison St, San Leandro, CA, 94577

**ATTORNEY NAME:** Clifford R Lancaster

**PR TYPE:** Executor **PR PHONE #:** 510-881-3053

**ATTORNEY PHONE #:** 71587

**PR EMAIL:** ruth.icw@att.net

**ATTORNEY EMAIL:** lawoffice1826@yahoo.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 16138 Via Catherine

**ESTIMATED VALUE:**

**ESTATE CITY:** San Lorenzo, CA, 94580

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** George Albert Smith

**PR NAME:** Shirley Whitehead

**FILE #:** 25PR126689

**PR ADDRESS:** 4120 Sweetwater Dr, San Leandro, CA, 94578

**ATTORNEY NAME:** Kelly M Metters

**PR TYPE:** Administrator

**PR PHONE #:** 510-472-4229

**ATTORNEY PHONE #:** 256730

**PR EMAIL:** shirley8whitehead@gmail.com

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 836 Aileen St

**ESTIMATED VALUE:**

**ESTATE CITY:** Oakland, CA, 94608

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 5/15/25

**DECEASED NAME:** Nancie Zamora Grogan

**PR NAME:** Lori Nolasco

**FILE #:** 25PR122608

**PR ADDRESS:** 27790 Camino Real, Shingletown, CA, 96088

**ATTORNEY NAME:** Patricia A Scott

**PR TYPE:** Executor **PR PHONE #:** 707-592-3105

**ATTORNEY PHONE #:** 138845

**PR EMAIL:** lln97sdv@yahoo.com

**ATTORNEY EMAIL:** patricia@patriciascottlaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 20024 Leroy Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Castro Valley, CA, 94546

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/13/25

**DECEASED NAME:** Mae D Wright

**PR NAME:** James Clifford Wright Jr

**FILE #:** 25PR126441

**PR ADDRESS:** 1046 Santa Fe Ave, Albany, CA, 94706

**ATTORNEY NAME:** Peter A Hass

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:** 127591

**PR EMAIL:** jameswright5778@yahoo.com

**ATTORNEY EMAIL:** law@whhesq.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1046 Santa Fe Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Albany, CA, 94706

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Tammy Kuhlmann

**PR NAME:** Stacy Maguire

**FILE #:** 25PR126691

**PR ADDRESS:** 2316 Abbotsford Pl, El Dorado Hills, CA, 95762

**ATTORNEY NAME:** Teresa Green

**PR TYPE:** Administrator

**PR PHONE #:** 408-718-7379

**ATTORNEY PHONE #:** 219450

**PR EMAIL:** stacy.hobbs@yahoo.com

**ATTORNEY EMAIL:** tg@campbellgreenlaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 5830 Hafner Way

**ESTIMATED VALUE:**

**ESTATE CITY:** Newark, CA, 94560

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Carlos Delgado

**PR NAME:** Mario Delgado

**FILE #:** 25PR126603

**PR ADDRESS:** 125 Kerwin Ave, Oakland, CA, 94603

**ATTORNEY NAME:** Thomas John Lalanne

**PR TYPE:** Administrator

**PR PHONE #:**

**ATTORNEY PHONE #:** 55199

**PR EMAIL:**

**ATTORNEY EMAIL:** tom@lalannelaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 125 Kerwin Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Oakland, CA, 94603

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

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# PROBATE TRACKING SHEET



DATE: 5/16/25

**DECEASED NAME:** Leilani M Cardera

**PR NAME:** Daniel Cardera

**FILE #:** 25PR122758

**PR ADDRESS:** 115 Erie Pl, Hayward, CA, 94544

**ATTORNEY NAME:** Timothy James Gavin

**PR TYPE:** Administrator

**PR PHONE #:** 510-999-0081

**ATTORNEY PHONE #:** 181976

**PR EMAIL:** dcardera@yahoo.com

**ATTORNEY EMAIL:** tim@gavin-law.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 2452 Oliver Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Hayward, CA, 94545

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/13/25

**DECEASED NAME:** Dale E Long

**PR NAME:** Atkia D Long

**FILE #:** 25PR126370

**PR ADDRESS:** 4218 West St, Oakland, CA, 94608

**ATTORNEY NAME:**

**PR TYPE:** Administrator

**PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 4218 West St

**ESTIMATED VALUE:**

**ESTATE CITY:** Oakland, CA, 94608

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/12/25

**DECEASED NAME:** Barbara Jean Morgan

**PR NAME:** Jacqueline Denise Tucker

**FILE #:** 25STPB06753

**PR ADDRESS:** 3848 W 112Th St, Inglewood, CA, 90303

**ATTORNEY NAME:** Ian Noel

**PR TYPE:** NA **PR PHONE #:** 310-283-1581

**ATTORNEY PHONE #:** 183113

**PR EMAIL:** efremsporty@aol.com

**ATTORNEY EMAIL:** inoel@iannoellaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 3848 W 112Th St

**ESTIMATED VALUE:**

**ESTATE CITY:** Inglewood, CA, 90303

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/12/25

**DECEASED NAME:** Adela B Raskovic

**PR NAME:** Milan Raskovich

**FILE #:** 25STPB06765

**PR ADDRESS:** 1126 Fiske St, Pacific Palisades, CA, 90272

**ATTORNEY NAME:**

**PR TYPE:** NA **PR PHONE #:** 310-403-9803

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1126 Fiske St

**ESTIMATED VALUE:**

**ESTATE CITY:** Pacific Palisades, CA, 90272

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/12/25

**DECEASED NAME:** Scott Richard Root

**PR NAME:** Turner R Root

**FILE #:** 25STPB06751

**PR ADDRESS:** 1606 Robin Rd, La Verne, CA, 91750

**ATTORNEY NAME:** Scott Thomas Moga

**PR TYPE:** NA **PR PHONE #:** 626-374-5347

**ATTORNEY PHONE #:** 182012

**PR EMAIL:**

**ATTORNEY EMAIL:** attorney@mogalawfirm.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 202 Farley Ln

**ESTIMATED VALUE:**

**ESTATE CITY:** Pomona, CA, 91767

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/12/25

**DECEASED NAME:** Walter Seemayer

**PR NAME:** Megan G Meyers

**FILE #:** 25STPB06758

**PR ADDRESS:** 23444 Westford Pl, Valencia, CA, 91354

**ATTORNEY NAME:** Stephen Marc Drucker

**PR TYPE:** NA **PR PHONE #:** 661-803-2187

**ATTORNEY PHONE #:** 76279

**PR EMAIL:** megan.g.meyers@gmail.com

**ATTORNEY EMAIL:** brenda@legalactionworkshoplaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 23444 Westford Pl

**ESTIMATED VALUE:**

**ESTATE CITY:** Santa Clarita, CA, 91354

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/13/25

**DECEASED NAME:** Bessie Huntsman

**PR NAME:** Mark James Cappello

**FILE #:** 25STPB06801

**PR ADDRESS:** 17712 Nearbank Dr, Rowland Heights, CA, 91748

**ATTORNEY NAME:** Ian Noel

**PR TYPE:** NA **PR PHONE #:** 626-209-7939

**ATTORNEY PHONE #:** 183113

**PR EMAIL:**

**ATTORNEY EMAIL:** inoel@iannoellaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 17712 Nearbank Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Rowland Heights, CA, 91748

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/13/25

**DECEASED NAME:** Jorene Neal

**PR NAME:** Shannon Bonner

**FILE #:** 25STPB06778

**PR ADDRESS:** 1701 S Shenandoah St, Los Angeles, CA, 90035

**ATTORNEY NAME:**

**PR TYPE:** NA **PR PHONE #:** 916-317-3261

**ATTORNEY PHONE #:**

**PR EMAIL:** shannon.bonner@comcast.net

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1701 S Shenandoah St

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 9003

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/13/25

**DECEASED NAME:** Yijian Zhang

**PR NAME:** Jiangxia Zhou

**FILE #:** 25STPB06811

**PR ADDRESS:** 55 Woodland Ln, Arcadia, CA, 91006

**ATTORNEY NAME:** Chi Leung Ip

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 233048

**PR EMAIL:**

**ATTORNEY EMAIL:** edward@lawyer4property.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 19508 Walnut Peak Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Walnut, CA, 91789

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 233048

**PR EMAIL:**

**ATTORNEY EMAIL:** edward@lawyer4property.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 200 S Roxbury Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Beverly Hills, CA, 90212

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Penelope M Burke

**PR NAME:** Theresa L Burke

**FILE #:** 25STPB06832

**PR ADDRESS:** Po Box 721, Clovis, CA, 93613

**ATTORNEY NAME:**

**PR TYPE:** NA **PR PHONE #:** 559-930-2577

**ATTORNEY PHONE #:**

**PR EMAIL:** peralta.mike@gmail.com

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 10133 Nevada Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Chatsworth, CA, 91311

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Ted V Fulton

**PR NAME:** Monica Lee Betor

**FILE #:** 25STPB06855

**PR ADDRESS:** 2240 Triunfo Pl, Agoura Hills, CA, 91301

**ATTORNEY NAME:** Ronald Berman

**PR TYPE:** NA **PR PHONE #:** 818-451-6130

**ATTORNEY PHONE #:** 79775

**PR EMAIL:** ctaleggat@yahoo.com

**ATTORNEY EMAIL:** rberman@berman-law.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 2240 Triunfo Pl

**ESTIMATED VALUE:**

**ESTATE CITY:** Agoura Hills, CA, 91301

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Richard Halfyard

**PR NAME:** Stephen Demopoulos

**FILE #:** 25STPB06828

**PR ADDRESS:,,,**

**ATTORNEY NAME:**

**PR TYPE: NA PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 739 18Th St

**ESTIMATED VALUE:**

**ESTATE CITY:** Santa Monica, CA, 90402

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Frank Silvestre Meraz

**PR NAME:** Walter Jr Reece

**FILE #:** 25STPB06869

**PR ADDRESS:**,,,

**ATTORNEY NAME:** Katherine Anne Lindsey

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 252438

**PR EMAIL:**

**ATTORNEY EMAIL:** klindsey@lsalawyers.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 4341 Alderson Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Baldwin Park, CA, 91706

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Willie James Porter

**PR NAME:** Nichelle Porter

**FILE #:** 25STPB06838

**PR ADDRESS:** 5450 Valley Ridge Ave, Los Angeles, CA, 90043

**ATTORNEY NAME:**

**PR TYPE:** NA **PR PHONE #:** 323-559-0739

**ATTORNEY PHONE #:**

**PR EMAIL:** nichellet\_porter@yahoo.com

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 5450 Valley Ridge Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 90043

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** David Anthony Samudio

**PR NAME:** Christina Samudio

**FILE #:** 25STPB06846

**PR ADDRESS:** 3429 W 31St Ave Unit 5, Denver, CO, 80211

**ATTORNEY NAME:** Mark Anthony Padilla

**PR TYPE:** NA **PR PHONE #:** 310-408-1196

**ATTORNEY PHONE #:** 301978

**PR EMAIL:**

**ATTORNEY EMAIL:** mark@padillaesq.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 2209 S Patton Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** San Pedro, CA, 90732

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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## COLD CALL SCRIPT

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# PROBATE TRACKING SHEET



DATE: 6/16/25

**DECEASED NAME:** Jose Elias Yauri

**PR NAME:** Michelle Gonzalez

**FILE #:** 25STPB06845

**PR ADDRESS:** 5409 Carpenter Ave, Valley Village, CA, 91607

**ATTORNEY NAME:** Barbara Diane Bergstein

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 166032

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 11420 Hatteras St

**ESTIMATED VALUE:**

**ESTATE CITY:** North Hollywood, CA, 91601

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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**DECEASED NAME:** Jose Elias Yauri

**PR NAME:** Michelle Gonzalez

**FILE #:** 25STPB06845

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**ATTORNEY NAME:** Barbara Diane Bergstein

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 166032

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 2304 Sandstone Ct

**ESTIMATED VALUE:**

**ESTATE CITY:** Palmdale, CA, 93551

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



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**PR NAME:** Michelle Gonzalez

**FILE #:** 25STPB06845

**PR ADDRESS:** 5409 Carpenter Ave, Valley Village, CA, 91607

**ATTORNEY NAME:** Barbara Diane Bergstein

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 166032

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 39431 Andesite Ct

**ESTIMATED VALUE:**

**ESTATE CITY:** Palmdale, CA, 93551

**ESTIMATED BALANCE:**

[Ring... Ring...]

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# PROBATE TRACKING SHEET



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**PR NAME:** Michelle Gonzalez

**FILE #:** 25STPB06845

**PR ADDRESS:** 5409 Carpenter Ave, Valley Village, CA, 91607

**ATTORNEY NAME:** Barbara Diane Bergstein

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 166032

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 39738 Dover Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Palmdale, CA, 93551

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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# PROBATE TRACKING SHEET



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**PR NAME:** Michelle Gonzalez

**FILE #:** 25STPB06845

**PR ADDRESS:** 5409 Carpenter Ave, Valley Village, CA, 91607

**ATTORNEY NAME:** Barbara Diane Bergstein

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 166032

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 5409 Carpenter Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Valley Village, CA, 91607

**ESTIMATED BALANCE:**

[Ring... Ring...]

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[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Thierry Lula Bendy

**PR NAME:** Ronald Bendy

**FILE #:** 25STPB06934

**PR ADDRESS:** 1746 Carmona Ave, Los Angeles, CA, 90019

**ATTORNEY NAME:** Jana Hagekhalil

**PR TYPE:** NA **PR PHONE #:** 805-338-9254

**ATTORNEY PHONE #:** 340962

**PR EMAIL:** burnboy@hotmail.com

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1744 Carmona Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 90019

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Herman Jimenez Cabuco

**PR NAME:** Carlos Jimenez Cabuco

**FILE #:** 25STPB06937

**PR ADDRESS:** 1601 Billings St, Oxnard, CA, 93033

**ATTORNEY NAME:** Linette Jimenez

**PR TYPE:** NA **PR PHONE #:** 805-479-3302

**ATTORNEY PHONE #:** 329969

**PR EMAIL:** kcpippin09@yahoo.com

**ATTORNEY EMAIL:** linette@oakcrestlaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 2459 Earl Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Long Beach, CA, 90806

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

Great, I'll be brief yet informative, I understand [pr court date] is your hearing to be approved as the [admin/exe], is that how you understand it?

Perfect. You also understand—after the hearing and you're approved, you'll be issued certified letters which give you legal authority to convert assets to their monetary equivalent, you just won't be able to distribute any funds yet. I'm sure your attorney explained that.

The reason I'm calling pertains to the real estate included in the probate. You may or may not have plans to sell the estate home, but I'm sure you agree its better to know and not need it than need it and not know—so Im going to email you our probate real estate resource guide that outlines in detail everything involved in selling real estate during probate, it's free, there isn't any obligation and you'll be prepared when the time comes. Do you use gmail?

## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Bernadine Carter

**PR NAME:** Brian Carter

**FILE #:** 25STPB06884

**PR ADDRESS:** 11865 Autumn Pl, Fontana, CA, 92337

**ATTORNEY NAME:**

**PR TYPE:** NA **PR PHONE #:** 951-966-3352

**ATTORNEY PHONE #:**

**PR EMAIL:** mstrinadlam6@gmail.com

**ATTORNEY EMAIL:**

**PR COURT DATE:**

**ESTATE ADDRESS:** 1717 Browning Blvd

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 90062

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Jerry Clayton Coker Jr

**PR NAME:** Emma C Coker

**FILE #:** 25STPB06928

**PR ADDRESS:** 2724 Hackett Ave, Long Beach, CA, 90815

**ATTORNEY NAME:** Richard William Spencer

**PR TYPE:** NA **PR PHONE #:** 562-489-5192

**ATTORNEY PHONE #:** 78278

**PR EMAIL:** emmacoker2001@gmail.com

**ATTORNEY EMAIL:** Rspencerlaw@hotmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 9521 Beach St Unit C

**ESTIMATED VALUE:**

**ESTATE CITY:** Bellflower, CA, 90706

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Beverly Joyce Falk

**PR NAME:** Bruce Richard Falk

**FILE #:** 25STPB06887

**PR ADDRESS:** Po Box 877, Wilmington, CA, 90748

**ATTORNEY NAME:** Monica Goel

**PR TYPE:** NA **PR PHONE #:** 310-597-6166

**ATTORNEY PHONE #:** 211549

**PR EMAIL:** bruce@actionsalesmetal.com

**ATTORNEY EMAIL:** mgoel@tldlaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 4131 Levelside Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Lakewood, CA, 90712

**ESTIMATED BALANCE:**

**[Ring... Ring...]**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Sol F Galper

**PR NAME:** Norman Galper

**FILE #:** 25STPB06939  
90025

**PR ADDRESS:** 12301 Wilshire Blvd Unit 318, Los Angeles, CA,

**ATTORNEY NAME:** Jeffrey Allen Merriam-Rehwald

**PR TYPE:** NA **PR PHONE #:** 310-505-1962

**ATTORNEY PHONE #:** 216331

**PR EMAIL:** ngalper@aol.com

**ATTORNEY EMAIL:** jmerriam@ecjlaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 10113 Artesia Blvd

**ESTIMATED VALUE:**

**ESTATE CITY:** Bellflower, CA, 90706

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Sol F Galper

**PR NAME:** Norman Galper

**FILE #:** 25STPB06939  
90025

**PR ADDRESS:** 12301 Wilshire Blvd Unit 318, Los Angeles, CA,

**ATTORNEY NAME:** Jeffrey Allen Merriam-Rehwald

**PR TYPE:** NA **PR PHONE #:** 310-505-1962

**ATTORNEY PHONE #:** 216331

**PR EMAIL:** ngalper@aol.com

**ATTORNEY EMAIL:** jmerriam@ecjlaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 1119 Moraga Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 90049

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Hou Fong Lieu

**PR NAME:** Kathy Large

**FILE #:** 25STPB06924

**PR ADDRESS:** 543 24Th St, Manhattan Beach, CA, 90266

**ATTORNEY NAME:** Elizabeth Lou

**PR TYPE:** NA **PR PHONE #:** 310-722-1849

**ATTORNEY PHONE #:** 77229

**PR EMAIL:** ibegonesurfing@aol.com

**ATTORNEY EMAIL:** elouattorney@gmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 118 W Garcelon Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Monterey Park, CA, 91754

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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**IF NO:**

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Hou Fong Lieu

**PR NAME:** Kathy Large

**FILE #:** 25STPB06924

**PR ADDRESS:** 543 24Th St, Manhattan Beach, CA, 90266

**ATTORNEY NAME:** Elizabeth Lou

**PR TYPE:** NA **PR PHONE #:** 310-722-1849

**ATTORNEY PHONE #:** 77229

**PR EMAIL:** ibegonesurfing@aol.com

**ATTORNEY EMAIL:** elouattorney@gmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 202 Aldergate St

**ESTIMATED VALUE:**

**ESTATE CITY:** Monterey Park, CA, 91754

**ESTIMATED BALANCE:**

**[Ring... Ring...]**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Hou Fong Lieu

**PR NAME:** Kathy Large

**FILE #:** 25STPB06924

**PR ADDRESS:** 543 24Th St, Manhattan Beach, CA, 90266

**ATTORNEY NAME:** Elizabeth Lou

**PR TYPE:** NA **PR PHONE #:** 310-722-1849

**ATTORNEY PHONE #:** 77229

**PR EMAIL:** ibegonesurfing@aol.com

**ATTORNEY EMAIL:** elouattorney@gmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 315 N 3Rd St Apt A

**ESTIMATED VALUE:**

**ESTATE CITY:** Alhambra, CA, 91801

**ESTIMATED BALANCE:**

**[Ring... Ring...]**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Hou Fong Lieu

**PR NAME:** Kathy Large

**FILE #:** 25STPB06924

**PR ADDRESS:** 543 24Th St, Manhattan Beach, CA, 90266

**ATTORNEY NAME:** Elizabeth Lou

**PR TYPE:** NA **PR PHONE #:** 310-722-1849

**ATTORNEY PHONE #:** 77229

**PR EMAIL:** ibegonesurfing@aol.com

**ATTORNEY EMAIL:** elouattorney@gmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 426 N Nicholson Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Monterey Park, CA, 91755

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Blake William Roberts

**PR NAME:** Todd Beaman

**FILE #:** 25STPB06914

**PR ADDRESS:,,,**

**ATTORNEY NAME:** Sciver David Van Kurt

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 2239 E 120Th St

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 90059

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Stephen Scott Wilder

**PR NAME:** Emily E Russell

**FILE #:** 25STPB06938

**PR ADDRESS:** 1912 Mission St, South Pasadena, CA, 91030

**ATTORNEY NAME:** Jennifer Mary McGibbons

**PR TYPE:** NA **PR PHONE #:** 909-282-2510

**ATTORNEY PHONE #:** 220075

**PR EMAIL:** emilythom@hotmail.com

**ATTORNEY EMAIL:** jmcgibbons@smalawsd.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 173 Butler Ct

**ESTIMATED VALUE:**

**ESTATE CITY:** Claremont, CA, 91711

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Robert Hrobak Jr

**PR NAME:** Robert Hrobak Sr

**FILE #:** 25STPB06967

**PR ADDRESS:** 19 Waterfall Dr, The Hills, TX, 78738

**ATTORNEY NAME:** Daniel R Sallus

**PR TYPE:** NA **PR PHONE #:** 310-745-4888

**ATTORNEY PHONE #:** 306077

**PR EMAIL:** tinahrobak@hotmail.com

**ATTORNEY EMAIL:** dsallus@stonesalluslaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 876 Center St

**ESTIMATED VALUE:**

**ESTATE CITY:** El Segundo, CA, 90245

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Christopher H Locke

**PR NAME:** Moise Hendeles

**FILE #:** 25STPB06995

**PR ADDRESS:,,,**

**ATTORNEY NAME:** Nicholas G Everett

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 298306

**PR EMAIL:**

**ATTORNEY EMAIL:** neverett@lagerlof.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1314 5Th St

**ESTIMATED VALUE:**

**ESTATE CITY:** Manhattan Beach, CA, 90266

**ESTIMATED BALANCE:**

**[Ring... Ring...]**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Dawn Maureen Matthews

**PR NAME:** Penny M Russo

**FILE #:** 25STPB07004

**PR ADDRESS:** 671 Lynnmere Dr, Thousand Oaks, CA, 91360

**ATTORNEY NAME:** Steven Gary Grossmann

**PR TYPE:** NA **PR PHONE #:** 818-257-2893

**ATTORNEY PHONE #:** 162044

**PR EMAIL:** pennyrusso@ymail.com

**ATTORNEY EMAIL:** StevenG@GrossmannLaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 7961 Day St

**ESTIMATED VALUE:**

**ESTATE CITY:** Sunland, CA, 91040

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

Great, I'll be brief yet informative, I understand [pr court date] is your hearing to be approved as the [admin/exe], is that how you understand it?

Perfect. You also understand—after the hearing and you're approved, you'll be issued certified letters which give you legal authority to convert assets to their monetary equivalent, you just won't be able to distribute any funds yet. I'm sure your attorney explained that.

The reason I'm calling pertains to the real estate included in the probate. You may or may not have plans to sell the estate home, but I'm sure you agree its better to know and not need it than need it and not know—so Im going to email you our probate real estate resource guide that outlines in detail everything involved in selling real estate during probate, it's free, there isn't any obligation and you'll be prepared when the time comes. Do you use gmail?

## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Magalene McIntyre

**PR NAME:** John L McIntyre

**FILE #:** 25STPB07014  
91701

**PR ADDRESS:** 10913 Sinclair St, Rancho Cucamonga, CA,

**ATTORNEY NAME:** Joyce Renee Lanza

**PR TYPE:** NA **PR PHONE #:** 626-806-7701

**ATTORNEY PHONE #:** 66526

**PR EMAIL:**

**ATTORNEY EMAIL:** joyce@trustsgv.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 207 Los Angeles Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Monrovia, CA, 91016

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

Great, I'll be brief yet informative, I understand [pr court date] is your hearing to be approved as the [admin/exe], is that how you understand it?

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Susan Carol Metter

**PR NAME:** Courtney Metter

**FILE #:** 25STPB06953

**PR ADDRESS:** 3357 E Avenue H2, Lancaster, CA, 93535

**ATTORNEY NAME:** Rodney Thomas Gould

**PR TYPE:** NA **PR PHONE #:** 661-317-9787

**ATTORNEY PHONE #:** 219234

**PR EMAIL:** courtney.metter@gmail.com

**ATTORNEY EMAIL:** rodney@rodneygouldlaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 3357 E Avenue H2

**ESTIMATED VALUE:**

**ESTATE CITY:** Lancaster, CA, 93535

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Linda D Pino

**PR NAME:** Scott A Fleming

**FILE #:** 25STPB07018

**PR ADDRESS:,,,**

**ATTORNEY NAME:** Dina B Dreizler

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 164908

**PR EMAIL:**

**ATTORNEY EMAIL:** ddreizler@gmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 10420 Van Ruiten St

**ESTIMATED VALUE:**

**ESTATE CITY:** Bellflower, CA, 90706

**ESTIMATED BALANCE:**

**[Ring... Ring...]**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Sylvia C Price

**PR NAME:** Elisa Rubin

**FILE #:** 25STPB06997  
90024

**PR ADDRESS:** 10430 Wilshire Blvd Apt 1505, Los Angeles, CA,

**ATTORNEY NAME:** Bradford Scott Cohen

**PR TYPE:** NA **PR PHONE #:** 213-300-1896

**ATTORNEY PHONE #:** 110347

**PR EMAIL:** d-renard1@live.com

**ATTORNEY EMAIL:** bcohen@jmbm.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 10430 Wilshire Blvd Apt 1505

**ESTIMATED VALUE:**

**ESTATE CITY:** Los Angeles, CA, 90024

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Celia L Vazquez

**PR NAME:** Lawrence Edward Vasquez

**FILE #:** 25STPB06996

**PR ADDRESS:** 18244 Ashley Ave, Torrance, CA, 90504

**ATTORNEY NAME:** Victoria Prusas Stapleton

**PR TYPE:** NA **PR PHONE #:** 760-887-8380

**ATTORNEY PHONE #:** 93907

**PR EMAIL:** westcoastdude84@aol.com

**ATTORNEY EMAIL:** Stapletonlawoffice@gmail.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 18244 Ashley Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Torrance, CA, 90504

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 06/06/2025

**DECEASED NAME:** Marc Alan Torres

**PR NAME:** Derrick Allen Torres

**FILE #:** S-PR-0013617

**PR ADDRESS:** 100 Diamond Peak Drive, Folsom, CA, 95630

**ATTORNEY NAME:**

**PR TYPE:** Executor **PR PHONE #:** 916-500-9959

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 6471 Wisp Ct

**ESTIMATED VALUE:**

**ESTATE CITY:** Rocklin, CA, 95765

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 06/03/2025

**DECEASED NAME:** Paul P Gladfelty

**PR NAME:** Candance Gladfelty

**FILE #:** S-PR-0013613  
95650

**PR ADDRESS:** 5585 E Saint Francis Cir Unit D, Loomis, CA,

**ATTORNEY NAME:** Garin D Clyma

**PR TYPE:** Executor **PR PHONE #:** 916-397-8987

**ATTORNEY PHONE #:** 294821

**PR EMAIL:** obgladfelty@hotmail.com

**ATTORNEY EMAIL:** gclyma@gibbonsandclyma.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 5585 E Saint Francis Cir

**ESTIMATED VALUE:**

**ESTATE CITY:** Loomis, CA, 95650

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 06/12/2025

**DECEASED NAME:** Waltraud Margie Tarbell

**PR NAME:** Ulla Steingruber

**FILE #:** S-PR-0013608

**PR ADDRESS:** 37540 Mattole Road, Petrolia, CA, 95558

**ATTORNEY NAME:** Soohyun King

**PR TYPE:** Executor **PR PHONE #:** 707-273-2920

**ATTORNEY PHONE #:** 261777

**PR EMAIL:**

**ATTORNEY EMAIL:** sking@sacbusinesslaw.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 1025 Charleston Cir

**ESTIMATED VALUE:**

**ESTATE CITY:** Roseville, CA, 95661

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 06/16/2025

**DECEASED NAME:** Vaughn Wolff

**PR NAME:** Ryan Andersen

**FILE #:** 25PR002051

**PR ADDRESS:** 1100 Corporate Way Suite 100, Sacramento, CA, 95831

**ATTORNEY NAME:** Dylan P Hyatt

**PR TYPE:** Administrator

**PR PHONE #:** 916-235-3777

**ATTORNEY PHONE #:** 278125

**PR EMAIL:**

**ATTORNEY EMAIL:** dhyatt@hassellandhyatt.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 6265 Grangers Dairy Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Sacramento, CA, 95831

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 06/16/2025

**DECEASED NAME:** Mark D Shea

**PR NAME:** Valerie A Shea

**FILE #:** 25PR002050

**PR ADDRESS:** 8130 Polo Crosse Ave, Sacramento, CA, 95829

**ATTORNEY NAME:** Berenice Villa

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:** 351686

**PR EMAIL:**

**ATTORNEY EMAIL:** villa@lawofficeinc.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 8130 Polo Crosse Ave

**ESTIMATED VALUE:**

**ESTATE CITY:** Sacramento, CA, 95829

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 06/16/2025

**DECEASED NAME:** Vi Tri Lieu

**PR NAME:** Chai Saechao

**FILE #:** 25PR002039

**PR ADDRESS:** 8377 Foppiano Way, Sacramento, CA, 95829

**ATTORNEY NAME:** Eric Giersch

**PR TYPE:** Administrator

**PR PHONE #:** 916-479-1283

**ATTORNEY PHONE #:** 331947

**PR EMAIL:**

**ATTORNEY EMAIL:** egiersch@huberfox.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 8377 Foppiano Way

**ESTIMATED VALUE:**

**ESTATE CITY:** Sacramento, CA, 95829

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 06/17/2025

**DECEASED NAME:** David Weeks

**PR NAME:** John F Riva Jr

**FILE #:** 25PR002070

**PR ADDRESS:** 5433 Royal Yacht Way, Las Vegas, NV, 89031

**ATTORNEY NAME:** Mark Saakian

**PR TYPE:** Ad **PR PHONE #:** 702 561-5487

**ATTORNEY PHONE #:** 315902

**PR EMAIL:**

**ATTORNEY EMAIL:** mark@civilitylaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 4317 Dennis Way

**ESTIMATED VALUE:**

**ESTATE CITY:** Sacramento, CA, 95821

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 06/17/2025

**DECEASED NAME:** Jack Anson Brewer

**PR NAME:** Peter Brewer

**FILE #:** 25PR002067

**PR ADDRESS:** 2518 Carmelita Ave, Belmont, CA, 94002

**ATTORNEY NAME:** Jessie J Burgueno

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:** 332678

**PR EMAIL:** brewpd@home.com

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 8253 Northam Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Antelope, CA, 95843

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 5/27/25

**DECEASED NAME:** Eric R Hayes

**PR NAME:** Hanson Bridgett Llp

**FILE #:** STK-PR-TRK-2025-0000919

**PR ADDRESS:,,,**

**ATTORNEY NAME:**

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 20269 S Macarthur Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Tracy, CA, 95304

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

Any TCPA Violation(s) falls directly on the individual agent.

# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Edward L Jesus

**PR NAME:** Allen-Garibaldi & Chong Inc

**FILE #:** STK-PR-TRK-2025-0000923

**PR ADDRESS:,,,**

**ATTORNEY NAME:**

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 3128 Sanguinetti Ln

**ESTIMATED VALUE:**

**ESTATE CITY:** Stockton, CA, 95205

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

Great, I'll be brief yet informative, I understand [pr court date] is your hearing to be approved as the [admin/exe], is that how you understand it?

Perfect. You also understand—after the hearing and you're approved, you'll be issued certified letters which give you legal authority to convert assets to their monetary equivalent, you just won't be able to distribute any funds yet. I'm sure your attorney explained that.

The reason I'm calling pertains to the real estate included in the probate. You may or may not have plans to sell the estate home, but I'm sure you agree its better to know and not need it than need it and not know—so Im going to email you our probate real estate resource guide that outlines in detail everything involved in selling real estate during probate, it's free, there isn't any obligation and you'll be prepared when the time comes. Do you use gmail?

## COLD CALL SCRIPT

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# PROBATE TRACKING SHEET



DATE: 6/17/25

**DECEASED NAME:** Edward L Jesus

**PR NAME:** Allen-Garibaldi & Chong Inc

**FILE #:** STK-PR-TRK-2025-0000923

**PR ADDRESS:,,,**

**ATTORNEY NAME:**

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 5242 Hildreth Ln

**ESTIMATED VALUE:**

**ESTATE CITY:** Stockton, CA, 95212

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/3/25

**DECEASED NAME:** Ralph N Scheel

**PR NAME:** Jensen Nielsen Vande Pol Llp

**FILE #:** STK-PR-TRK-2025-0000926

**PR ADDRESS:,,,**

**ATTORNEY NAME:**

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 18500 Calla Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Manteca, CA, 95336

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

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Perfect. You also understand—after the hearing and you're approved, you'll be issued certified letters which give you legal authority to convert assets to their monetary equivalent, you just won't be able to distribute any funds yet. I'm sure your attorney explained that.

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/4/25

**DECEASED NAME:** Gilda N Camama

**PR NAME:** Kramer Radin Llp

**FILE #:** STK-PR-TRK-2025-0000929

**PR ADDRESS:,,,**

**ATTORNEY NAME:**

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:**

**PR EMAIL:**

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1287 Maple Valley St

**ESTIMATED VALUE:**

**ESTATE CITY:** Manteca, CA, 95336

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/18/25

**DECEASED NAME:** Lyda Elizabeth Hilbert

**PR NAME:** Danielle Hilbert Backer

**FILE #:** 25PR00711

**PR ADDRESS:** 1940 21St Avenue Ct, Greeley, CO, 80631

**ATTORNEY NAME:**

**PR TYPE:** Ad **PR PHONE #:** 619-368-3680

**ATTORNEY PHONE #:**

**PR EMAIL:** vwdee@yahoo.com

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 1916 E Haven Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Santa Rosa, CA, 95404

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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**IF NO:**

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## COLD CALL SCRIPT

[Be Sure You Check the DNC List]

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# PROBATE TRACKING SHEET



DATE: 6/12/25

**DECEASED NAME:** Dolores Celeste Bello

**PR NAME:** Mary Baptista

**FILE #:** PR-25-000619

**PR ADDRESS:,,,**

**ATTORNEY NAME:** Kelsey L Kern

**PR TYPE:** NA **PR PHONE #:**

**ATTORNEY PHONE #:** 298657

**PR EMAIL:**

**ATTORNEY EMAIL:** kelsey@ogdenlawmodesto.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 2542 Channel Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Riverbank, CA, 95367

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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**IF NO:**

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## COLD CALL SCRIPT

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# PROBATE TRACKING SHEET



DATE: 6/20/25

**DECEASED NAME:** Maria Otilia Robertshaw

**PR NAME:** Michael Darosa

**FILE #:** PR-25-000653

**PR ADDRESS:** 3400 Akeby Dr, Modesto, CA, 95356

**ATTORNEY NAME:** Richard K Frampton

**PR TYPE:** NA **PR PHONE #:** 209-241-4162

**ATTORNEY PHONE #:** 65831

**PR EMAIL:** ffmkeyd@sbcglobal.net

mikeyd@sti.net

mtdarosa@hotmail.com

mikeyd39@lycos.com

jromero4@gt.rr.com

mikeyd@compuserve.comS

**ATTORNEY EMAIL:**

**PR COURT DATE:.**

**ESTATE ADDRESS:** 3400 Akeby Dr

**ESTIMATED VALUE:**

[Ring... Ring...]

**ESTATE CITY:** Modesto, CA, 95356

**ESTIMATED BALANCE:**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of

[deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

Great! I'll send you a text reminder 30 minutes prior, thank you [name], talk to you then. Take care.

**IF NO:**

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# PROBATE TRACKING SHEET



DATE: 6/11/25

**DECEASED NAME:** Muthena Naseri

**PR NAME:** Angelique Friend

**FILE #:** 2025PRDE045348  
CA, 93012

**PR ADDRESS:** 232 Village Commons Blvd Unit 13, Camarillo,

**ATTORNEY NAME:** David E Edsall

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:** 86217

**PR EMAIL:** dfriend449@att.net

**ATTORNEY EMAIL:** David@edsallLaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 196 Mariposa Dr

**ESTIMATED VALUE:**

**ESTATE CITY:** Camarillo, CA, 93012

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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## COLD CALL SCRIPT

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# PROBATE TRACKING SHEET



DATE: 6/11/25

**DECEASED NAME:** William E Lenox

**PR NAME:** Michael Lenox

**FILE #:** 2025PRDE045349

**PR ADDRESS:** 1285 9Th St #188, Silver Springs, NV, 89429

**ATTORNEY NAME:** David E Edsall

**PR TYPE:** Executor **PR PHONE #:**

**ATTORNEY PHONE #:** 86217

**PR EMAIL:**

**ATTORNEY EMAIL:** David@edsallLaw.com

**PR COURT DATE:.**

**ESTATE ADDRESS:** 3582 Sturgis Rd

**ESTIMATED VALUE:**

**ESTATE CITY:** Oxnard, CA, 93030

**ESTIMATED BALANCE:**

**[Ring... Ring...]**

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

I completely understand. I'll give you a call back at the end of the day, say 6:30ish—unless tomorrow is better for you.

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# PROBATE TRACKING SHEET



DATE: 6/13/25

**DECEASED NAME:** Don Edward Gurganus

**PR NAME:** Glenn Gurganus

**FILE #:** 2025PRDE045647

**PR ADDRESS:** 17075 Tulsa St, Granada Hills, CA, 91344

**ATTORNEY NAME:** Marshall Sanders

**PR TYPE:** Ad **PR PHONE #:**

**ATTORNEY PHONE #:** 52769

**PR EMAIL:**

**ATTORNEY EMAIL:** mcsanderslaw@gmail.com

**PR COURT DATE:**

**ESTATE ADDRESS:** 3700 Dean Dr Unit 807

**ESTIMATED VALUE:**

**ESTATE CITY:** Ventura, CA, 93003

**ESTIMATED BALANCE:**

[Ring... Ring...]

Hi [NAME] this is [YOUR NAME] with [COMPANY], calling regarding probate file [case #] for the estate of [deceased name], is now a bad time for a brief chat?

**IF YES:**

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