



Thank you for your interest in running your own Famfare Kitchen “Kitchenette!”
That’s our fancy word for a Famfare Kitchen residential pick-up point.

WHAT IS A KITCHENETTE?

A Kitchenette is a residential pick-up point for Famfare Kitchen (FFK) meals. Basically, it’s your front door, a warming bag and a cooler bag.

HOW DOES IT WORK?

First, look at your calendar and choose a day and time you want to open your Kitchenette for meal pick-up. This needs to be a Tuesday or Wednesday with at least a one-hour window of time between 330-630PM. You choose the day and times that work best for you and your clients.

Once you pick your day and time, we create a specific sign-up page for your location– this is where your friends and neighbors can place their order. We customize this sign-up page to your availability – so say you are planning a vacation one week – no problem – we simply close your sign-up that week. Once you approve your page, we link this to our site and it’s ready to take orders; FFK manages all money collection for Kitchenettes.

Then, spread the good word and make your sales. This is a pretty easy sell – a no brainer in our book - but we know people need a little convincing so we send you with menus, yard signs and 2 complete sample meals to share with potential customers. In addition, we announce your new location on our website, with social media and on our weekly email. Other marketing materials available on request - we’re excited to hear your ideas so please ask.

On the day you’ve set, you’re responsible to pick-up up meals from our central kitchen for your location and distribute meals to your clients. All meals will be ready for pick-up in commercial warming bags / boxes by 3PM at our central kitchen located in South Saint Paul at 1539 5th Avenue South (494 and 52). So basically you pick up the meals, drive home, put on your slippers, hand out supper to your grateful and hungry clients, then sit down for your own hot, homemade meal and enjoy.



WHAT'S IN IT FOR ME?

KITCHENETTES PICKING UP FROM SOUTH SAINT PAUL:

Kitchenettes receive a complimentary meal each week any size client order.
Sell 1 meal at your house, get a complimentary meal for your family.
Easy and awesome.

If you sell \$1000 or more at your residence, you receive 10% commission on all of your sales which isn't hard to do.

How do I get to \$1000 in Gross Sales?

| | Hot Meals at \$40 | Cold Meals at \$30 | Total Sales |
|----------------|-------------------|--------------------|-------------|
| Sample Month 1 | 25 (6 per week) | 0 | \$1000 |
| Sample Month 2 | 16 (4 per week) | 12 (3 per week) | \$1000 |
| Sample Month 3 | 20 (5 per week) | 8 (2 per week) | \$1040 |

If you kill it and you sell \$1500 you're at 12.5% commission.

If you really kill it and you sell \$2000 + you're at 15% commission.

We realize Famfare cash won't cover your house payment, but it's great funny money - and it's a fun gig. Your neighbors and clients will love you. And if you were to do this nine months a year (because you can close your location whenever you choose ie, summertime), you could very easily make \$2000 – and that's real money. That's enough for a little vacation or a new living room set or part of your kiddos hockey expenses.

KITCHENETTES USING A COURIER SERVICE TO THEIR RESIDENCE:

If you're using a Famfare Courier Service for delivery to your residence, the commission structure starts at 5% of \$1000, then 10% at \$1500 and 12.5% at \$2000+.

THE DETAILS

Kitchenettes are independent contractors for Famfare Kitchen. Each person who operates a Kitchenette must complete a W-9 tax form, submit a resume (no big deal) and sign an Operational Agreement form. Note that you will receive a 1099 at the end of the year for tax purposes if you are paid more than \$600 annually.

Kitchenettes are paid monthly. Checks are distributed the first week of the month for the previous months meals. Famfare Kitchen reserves the right to eliminate low performing locations. More questions? Contact JENNIFER DRANE at 612-719-9391, jen@famfarekitchen.com.

