The Homebuying Process

The Buyer's Advantage

As a homebuyer, your agent's commission is paid by the seller in most circumstances. This means your representation costs you nothing!

Preparing for Closing

You will be finalizing your loan, reviewing documents, and discussing the findings from the inspection. Your agent will be managing this entire process for you.

Meet with a Real Estate Professional
Discuss the type of home you're looking for, including style, price, and location.

Get Preapproved
You will need pay stubs, W-2's, and bank statements. Knowing what you can afford is critical to a successful home shopping experience.

Search for Homes
The fun part! Your agent will schedule showings and help you find the perfect home.

Make an Offer
Your agent will prepare the offer based on the price and terms you choose.

Negotiation and Contract
It may take a few tries to get it just right, but hang in there. You're on your way!

In Escrow
You and the seller have agreed to the price and terms. The home is effectively held for you until closing.

Final Details
Perform due diligence, order the appraisal, conduct an inspection, and review terms with the lender.

Closing
This is a transfer of funds and ownership. A title company or an attorney typically acts as an independent third-party to facilitate the closing.

CONGRATULATIONS!

You're a new homeowner!

The Contract

In most cases the contract provides you with a timeline to obtain financing, as well as time to inspect the physical condition of the home. Your real estate professional will inform you of all your rights and responsiblities related to the contract.

Advanced Search

Not all real estate websites are the same. Your real estate professional has tools and systems to ensure you see every available home that meets your criteria.



James Tidey
REALTOR
928.589.1167

james.tidey@exprealty.com
JAMESTIDEY.EXPREALTY.COM
License#: SA703572000

REALTOR
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