The Seller's Roadmap

Inspection
The buyer will usually perform a physical inspection of the home. They may even ask you to make certain repairs. Your agent will explain all of your options regarding the inspection.

Strategic Pricing
As difficult as it may be, it's important to review the market analysis and consider your home objectively.



Choosing an Offer
Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept or counter any offer based on its merits.

Showings
Potential buyers may ask to see your home on short notice. It's best if you can accomodate these requests, you never want to miss a potential sale.



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