



BUSINESS CONSULTING
AND SERVICES LLC
Crafting Your Success Story Together

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DISCOVERY CALL AGREEMENT

1. Introduction

This agreement ("Agreement") governs the terms and conditions of the Discovery Call service provided by DS Consulting Club ("Consultant") to the client ("Client"). By scheduling and participating in a Discovery Call, both parties agree to abide by the terms outlined herein.

2. Service Description

The Discovery Call is a one-hour consultation session designed for mutual understanding and exploration. It serves as an opportunity for the Consultant and Client to get acquainted, discuss business challenges, goals, and needs, and determine the most suitable services moving forward.

3. Expectations

a. Client Responsibilities:

The Client agrees to actively engage in the Discovery Call by providing accurate information about their business, articulating their challenges, goals, and expectations, and participating in an open dialogue with the Consultant.

b. Consultant Responsibilities:

The Consultant agrees to listen attentively to the Client's concerns, ask clarifying questions, provide relevant insights and recommendations, and assess the Client's needs to determine the most appropriate services.

4. Benefits

a. Mutual Understanding:

The Discovery Call facilitates mutual understanding between the Consultant and Client, enabling both parties to gain insights into each other's businesses and working styles.

b. Service Alignment:

Through discussions during the call, the Consultant and Client can identify the services that align best with the Client's needs and objectives, ensuring tailored solutions and maximum value.



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5. Maximizing the Call

To maximize the benefits of the Discovery Call, the Client should:

- Come prepared with key challenges, goals, and questions.
- Provide honest and comprehensive information about their business.
- Actively participate in the discussion and ask questions to clarify any uncertainties.
- Take note of valuable insights and recommendations provided by the Consultant.

6. Confidentiality

Both parties agree to maintain the confidentiality of all information shared during the Discovery Call, respecting each other's privacy and proprietary information.

7. Conclusion

The Discovery Call Agreement represents the understanding between the Client and the Consultant regarding the Discovery Call service. By scheduling and participating in the Discovery Call, both parties acknowledge and agree to the terms outlined herein.

Client Signature: _____

Date: _____