

CHRIS BARNET

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EXECUTIVE PROFILE

Leading executive in the real estate debt, equity and investment industry with experience procuring and closing \$10 Billion of commercial loans at an institutional-quality level. Seasoned not-for-profit self-starter raising over \$15 Million for charity across Alzheimer's Disease (For The Love of George- FOUNDER), Autism Speaks (Cameron's Crusaders-FOUNDER), Cancer (Hole in the Wall), Disabled Veterans (Catch A Lift Foundation), Deceased Army Rangers (Lead the Way, SGT James J. Regan), Children's Welfare (Little Flower), by running in the world's toughest ultra-marathons. Thoughtful and dedicated leader with a passionate work ethic. Highly technical with a creative problem-solving background across all aspects of the business. Proven ability to produce outstanding infrastructures with a focus on scale to maximize efficiency while delivering excellence. Since August 2020, Chris raised over \$400,000 by running in sanctioned and non sanctioned ultra-marathons throughout the country in a single day, including The Leadville 100 "Race Across the Sky"-considered the hardest 100-mile ultra-marathon on the planet.

HIGHLIGHTS

New launch experience	Improved efficiencies
Ownership mentality	Proven institutional infrastructure builder
Early-stage capital raising	Strategic thinking
Player-coach able to roll up	Complex problem solving
Sleeves and manage teams	Strong attention to detail
Constant improvement	Relationship Building

PROFESSIONAL EXPERIENCE

ESTREICH & COMPANY, NEW YORK, NY

<i>Partner</i>	1/2015 – 8/2020
<i>Managing Director</i>	1/2009 – 12/2014
<i>Associate</i>	8/2004 – 12/2008

- Responsible for the origination, analysis, marketing, and placement of over \$10 Billion in commercial financings secured by all property types throughout the United States for the firms' clients consisting of multigenerational real estate families, private equity funds, pension funds, insurance companies, major institutions, and REITS.
- Extensively utilize excel and Argus to determine the feasibility of deals.
- Perform due diligence, draft extensive financing memorandums, run competitive loan processes, thoroughly negotiate loan documents, manage third parties all the way to loan closing.
- Manage and maintain strong business relationships with borrowers and lenders at every institution across the country.
- Exceptional ability to isolate a prospective client, strategically come up with personalized marketing pitch, cold call clients, procure business and maintain relationships from institutional and non institutional real estate owners.
- Transactions consist of all property types and included stabilized, transitional, and construction deals.
- Review of appraisals, engineering and environmental reports, tenant leases, and ground leases.

FARMHOUSE DEVELOPER, NEW YORK, NY

CEO 8/2020 – Present

- Since 2020, Farmhosue Developer has acquired and developed over \$20,000,000 worth of luxury real estate throughout Dallas, TX and Westport, CT.

TECHNOLOGY SYSTEMS

Word, Excel, Argus, PowerPoint, Microsoft Office, and various underwriting models

EDUCATION

CHAMINADE HIGH SCHOOL, 1999

FAIRFIELD UNIVERSITY, 2003

Dolan School of Business
Bachelor of Science in Finance & Marketing

NEW YORK UNIVERSITY, 2005-2007

Masters in Real Estate Program

SKILLS

Real Estate Salesperson, Extreme Skier, Professional Ultra Marathon Athlete and Triathlete, Avid Golfer (8 handicap), Avid Tennis Player, Paddle Boarder (paddled across the Long Island Sound)