

D&M ENTERPRISE GROUP

CO-OP PARTNERSHIP

PROGRAM



**INCREASE SUPPORT FOR
YOUR RACE TEAM**

Our Program Supports Race Teams and Drivers.



ENTERPRISE GROUP

www.DMenterprise.net

D&M ENTERPRISE GROUP

GO-OP PARTNERSHIP

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- D&M has been in business for over 23 years, serving SMBs and Enterprises with a wide array of technology services and solutions.
- We help businesses identify the technology needed to drive their business forward.
- We ensure they select the solution providers that deliver on their promises.



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We Specialize In:

CONTACT CENTER



UNIFIED COMMUNICATIONS

ARTIFICIAL INTELLIGENCE



WIRELESS

VARIABLE LABOR



VOICE AND DATA



CYBERSECURITY



MANAGED SERVICES



STRATEGIC CONSULTING



PRODUCTS DEFINED

Contact Centers

- A contact center is a centralized office where customer interactions are managed through various channels like phone, email, and chat.
- We help businesses move this technology to the best cloud providers available.

Artificial Intelligence (AI)

- AI technology enables machines to learn from data and perform tasks that typically require human intelligence, such as understanding speech or making decisions.
- We are experts in the platforms that bring your business to the next level.

Variable Labor

- Variable labor involves hiring workers as needed, allowing businesses to adjust staffing levels according to demand.
- We work with the highest-rated firms providing A+ service and support.

Wireless Services

- Wireless services provide internet and communication access without needing physical cables, using radio waves instead.
- Let us help you create simplicity and high value in managing your fleet of devices and services.

Voice Services

- Voice services include traditional phone services and modern internet-based communication like VoIP, facilitating voice communication.
- We can deploy these services anywhere in the US and most parts of the world.

Unified Communications

- Unified communications combine various communication methods, such as voice, video, messaging, and conferencing, into a single platform.
- Now known as Teams, Zoom, and Google Meet Calls, we can enable your company quickly.



PRODUCTS DEFINED

Cybersecurity

- Cybersecurity involves measures and technologies designed to protect your data, networks, and systems from cyber-attacks.
- Don't face cyber threats alone. With our extensive expertise in cybersecurity, we are well-equipped to protect your business from a wide range of potential cyber-attacks.

Managed Services

- Managed services involve hiring a third-party provider to handle your IT needs, including maintenance, monitoring, and support.
- We'll help to meet your business and support needs.

Strategic Consulting

- Strategic consulting provides expert guidance and planning to help businesses achieve their goals and improve performance.
- After decades of helping customers and working inside Corporate America, we can help with your strategy and execution, taking the load off your IT team's back and providing predictable and scalable solutions.

When you think of IT...

Think



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- As a broker for over 260 technology companies, D&M can service customers at the highest level.
- We are paid by the solution providers as an offset to having direct sales expense. Zero cost for your partners.
- Our commission is received monthly and we will automatically credit **15%** of any commissions received as a result of your introductions to your program.
- This provides valuable funding **all year long** and for many years to come.



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CO-OP PARTNERSHIP PROGRAM

Our Ecosystem*:

Hot List



Assembled

Bright

capacity

hiya

Kustomer

Omni
INTERACTIONS

PURE CALLERID

replicant

Wonolo

XSELL
TECHNOLOGIES



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How to refer a partner:

- Introduce your partners & supporters to D&M via email.
 - teamracing@DMenterprise.net
 - You can also deliver our overview deck to them.
- D&M will meet with every referral your team delivers.
- We'll carefully identify ways to help improve their business via technology and stay with them for the life of any contracted services.
- Your partners and supporters will receive the industry's best pricing and a white glove level of service.
- You will receive **15% of ANY commission** we earn via that referral.

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SEE YOU AT THE FINISH LINE!

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