JumpStart:
Azure VMware Services (AVS)

Jump-start the migration or extension of your VMware digital estate to Azure while maintaining operational consistency with a rapid, automated baseline discovery of your VMware environment and licensing costs.

Teton Cloud Consulting

A unique approach to Azure migrations

Teton Cloud Consulting provides an accelerator to cloud adoption with a rapid baseline discovery leveraging Dr Migrate, Microsoft's globally endorsed Azure discovery, planning, and assessment tool. Teton Cloud Consulting's solution accelerator approach for Azure brings clients a unique blend of expertise, automation, and security-focused execution following the Microsoft CAF.

The AVS JumpStart provides clients the opportunity to quickly assess their ability to migrate their VMware environments to AVS or Azure IaaS and the comparative analysis to make the appropriate decision.

Key activities

- **Conduct** TCO comparison of current costs vs. both AVS and IaaS in Azure.
- **Identify** savings opportunities.
- **Develop** financial scenarios:
  - Azure VMware Solution
  - Rehost all on IaaS
- **Create** Migration Readiness and Support matrix.
- **Develop** sustainability options.
- Only RVTools file needed as input.

Automate setup & deployment

Migrate & modernize faster

Scale with templatized landing zones

Avoid overprovisioning costs

Reduce deployment time

Reduce the need for manual intervention

Integrate security & compliance

Automate planning approach through execution with Dr Migrate

Offering overview

Timeline: 5 days

Includes:

- ROI analysis within 3 days, using Dr Migrate technology
- Executive summary — AVS Express Report TCO
- Financial overview:
  - Rehost on IaaS
  - Azure VMware Solution
- Migration simulation IaaS vs. AVS duration
- Sustainability results based on RVTools data
- Roadmap to next assessment and planning phases providing enhanced migration planning and execution details

Did you know?

Dr Migrate helps automate the most time-consuming assessment tasks. Drastically reduce time to collect relevant data, map infrastructure to applications and dependencies, and create migration plans and waves to seamlessly execute.
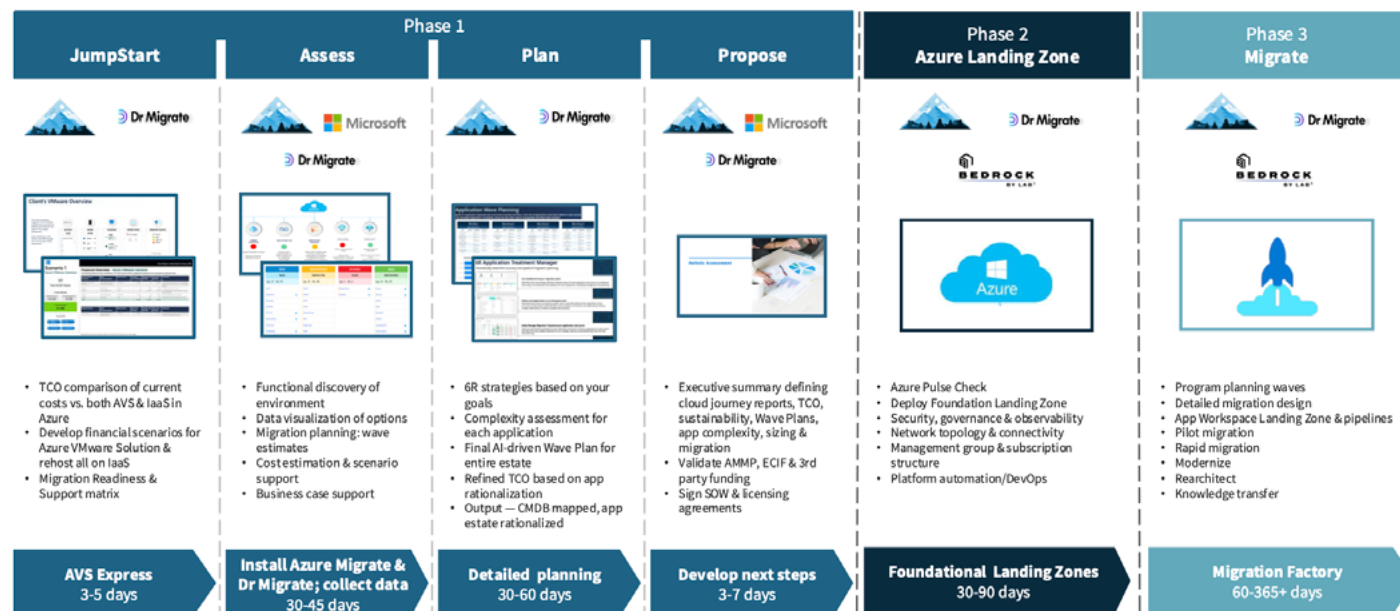
About Teton and LAB[3]

300+ professionals

300+ projects completed

9/10 client satisfaction rating

500+ certifications

Dr Migrate product features

- Native Microsoft technology
- Real-time dashboards
- In-depth technical analysis
- Application mapping & 6R treatment
- Network inventory
- Cost & effort projections
- Automated wave planning

End-to-end Microsoft Azure accelerated cloud adoption

Phase 1

JumpStart — Dr Migrate — Client's VMware Overview
- TCO comparison of current costs vs. both AVS & IaaS in Azure
- Develop financial scenarios for Azure VMware Solution & rehost all on IaaS
- Migration Readiness & Support matrix

AVS Express — 3-5 days

Assess — Microsoft / Dr Migrate
- Functional discovery of environment
- Data visualization of options
- Migration planning: wave estimates
- Cost estimation & scenario support
- Business case support

Install Azure Migrate & Dr Migrate; collect data — 30-45 days

Plan — Dr Migrate — Application Wave Planning
- 6R strategies based on your goals
- Complexity assessment for each application
- Final AI-driven Wave Plan for entire estate
- Refined TCO based on app rationalization
- Output — CMDB mapped, app estate rationalized

Detailed planning — 30-60 days

Propose — Microsoft / Dr Migrate
- Executive summary defining cloud journey reports, TCO, sustainability, Wave Plans, app complexity, sizing & migration
- Validate AMMP, ECIF & 3rd party funding
- Sign SOW & licensing agreements

Develop next steps — 3-7 days

Phase 2 — Azure Landing Zone — Dr Migrate / BEDROCK BY LAB³ — Azure
- Azure Pulse Check
- Deploy Foundation Landing Zone
- Security, governance & observability
- Network topology & connectivity
- Management group & subscription structure
- Platform automation/DevOps

Foundational Landing Zones — 30-90 days

Phase 3 — Migrate — Dr Migrate / BEDROCK BY LAB³
- Program planning waves
- Detailed migration design
- App Workspace Landing Zone & pipelines
- Pilot migration
- Rapid migration
- Modernize
- Rearchitect
- Knowledge transfer

Migration Factory — 60-365+ days

Our purpose

Teton Cloud Consulting was born in Jackson Hole, Wyoming, where the Teton Range rises through the clouds. Teton Cloud Consulting's mission is to bring disruptive technologies that help you expand your vision, align your resources, and execute a well-built strategy to accelerate your journey through the clouds.

Our values

We embrace the challenge of exploring uncharted territory in technology. We constantly seek new ideas, experiment with emerging technologies, and push the boundaries of what's possible for our clients.

Integrity

Our actions are transparent and grounded in honesty. We prioritize ethical conduct and build trust with every interaction.

Grit

We embrace challenges with a "can-do" attitude. We adapt to change, persevere through difficulties, and consistently deliver results.

Trailblazing

We foster a culture of self-reliance and innovative thinking. We empower our consultants to take ownership and develop creative solutions.

Hitting the mark

We strive for excellence in everything we do. We are committed to delivering high-quality work that exceeds client expectations.

Where will your ambition take you? Let's talk.

Visit **www.tetoncloudconsulting.com**

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