# Oz Benamram, Esq.

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#### KNOWLEDGE MANAGEMENT LEADER & LEGAL SOLUTIONS INNOVATOR

Global leader in legal knowledge management, innovation, and LegalTech who transforms how top-tier law firms use knowledge and AI to drive new capabilities and strengthen client relationships. Recognized as a thought leader in legal technology innovation and a developer of practical, ground-breaking solutions that distinguish firms by delivering efficiencies. Builder of creative teams, with keen communications skills, making the complex simple to understand.

- □ **Strategic Leader**. Defines the vision for legal knowledge management and digital transformation, creating value for law firms through systems that drive efficiency and offer new capabilities.
- □ **Transformative Solutions Designer**. Focuses on determining the unmet needs of law firms and clients, initiating products that have evolved into widely used, profitable legal software applications
- □ **People Maximizer**. Builds and mentors high-performing multidisciplinary teams that manage key stakeholders and achieve consensus for clearly communicated paths to achieving business results.
- □ **Community Organizer**. Frequent speaker and convenor of knowledge and innovation leaders of the largest law firms to share current developments and identify future trends.

#### LEADERSHIP EXPERIENCE

Built the Knowledge and Innovation function for three leading global law firms:

SIMPSON THACHER & BARTLETT LLP, New York, Chief Knowledge & Innovation Officer	2020–2024
WHITE & CASE LLP, New York, Chief Knowledge Officer	2008–2020
MORRISON & FOERSTER LLP, New York, Director of Knowledge Management	2002-2008

Formulated each firm's knowledge management (KM), innovation, and digital transformation strategies and managed their worldwide execution to support both the practice and the business of law. Led teams of over 200 professionals, managed budgets in tens of millions of dollars, and projects involving KM, IT, and other teams.

### **Practice Innovation**

- Defined and built wide support for an innovative, pragmatic KM and digital transformation strategy that improved the quality and efficiency of legal services the firm provides.
- Built Practice Innovation teams that identified unmet needs, formulated and implemented solutions that addressed them, and drove their adoption.
- Directed the design and development of innovative software services, including *AnswerBase*, an award-winning enterprise search engine that has been described as "a revolutionary approach to KM" and that ultimately became Recommind's commercially successful search engine.

## Knowledge Management

- Initiated Knowledge Management Practices at three global firms, driving culture change and adoption of embedded KM Lawyers in each of the practices.
- Led the creation of *Connect*, an award-winning knowledge intranet portal that provides a centralized hub for information from multiple firm systems, including practice information, financial data, firm directories, news, client, and matter data. Connect became the foundation of a successful legal collaboration platform.

### Al and Data Analytics

- Formed a Data Science and Analytics function to build interactive practice dashboards that empowered lawyers to determine "what's market" and identify trends in complex commercial matters.
- Introduced AI into the firm's practices to screen attorney applicants, boosting hiring success and retention.

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### **Financial Management**

- Built and led offshore low-cost shared services teams.
- Saved firms multiple millions of dollars annually by shifting use to less expensive research databases and renegotiating contracts with formerly "preferred" provider.

### **People Leadership**

- Hired and retained productive teams, with low turnover and high dedication and engagement.
- Founder and leader of the Strategic Knowledge & Innovation Legal Leaders' Summit (*SKILLS.law*), bringing together knowledge management and innovation leaders from the largest global, US, UK, and Canadian law firms to share innovations and cutting-edge best practices.

#### ISRAEL DEFENSE FORCES ARMORED CORPS, Tank Company Commander (Major)

1986-1991

Led company in Armored Corps battalion, commanding soldiers in combat duty, daily security activities, and training.

#### **LEGAL EXPERIENCE**

MORRISON & FOERSTER LLP, New York, Corporate Associate	1999-2002
FULBRIGHT & JAWORSKI LLP, New York, Visiting International Attorney	1998-1999
DANZIGER, KLAGSBALD & CO., Tel Aviv, Litigation Associate	1996-1998
SUPREME COURT OF ISRAEL. Jerusalem. Judicial Clerk. Justice Mishael Cheshin	1995-1996

Assisted clients with public offerings, mergers and acquisitions, joint ventures, securities issues, and general business matters. Prepared cases for commercial litigation, including corporate control disputes, pecuniary actions, and High Court of Justice petitions. Researched and drafted Appellate Court decisions in corporate, civil, and administrative matters. Prepared cases for courtroom hearings. Provided pro bono services to human rights organizations.

#### **EDUCATION**

LL.B (Bachelor of Laws), Tel Aviv University Law School, *Honors Program*Bachelor of Arts, Economics, Tel Aviv University Faculty of Social Sciences, *Magna Cum Laude* 

### **AWARDS & RECOGNITION**

- Legal Services Innovation, The American Lawyer Industry Awards, 2021
- Innovation in Knowledge Management, LegalWeek Innovation Award, 2019
- Management Excellence, Managing Partners' Forum Award, 2017
- Knowledge Management Champion, ILTA Distinguished Peer Award, 2012
- Most Innovative Information Management Leader of the Year, EIM, 2007
- Most Innovative Use of Technology in a Law Firm, Law Technology News, 2006

#### **SELECTED PUBLICATIONS**

- What's Next for LLMs? (2024 *LegalWeek Speaker*)
- 3 Legal Automation Lessons: 'There Is No Change Without Casualties' (2023 Interview)
- About Innovation (2019 *Video*)
- From Uber to Lawber: How Digital Transformation May Change Legal (2019 Article and Video)
- Are You Your Vendor's Captive? How to Optimize Your Research Dollars (2017 Article)
- About Artificial Intelligence (2016 *Video*)
- Revitalizing a Law Firm Intranet (2014 Article)
- Forming a KM Strategy for Your Firm (2011 Article)
- The Future of Search (2007 *Presentation*)