

WORKSHOP PROPOSAL

CREATE SHARED UNDERSTANDING

WORK PREFERENCE
EXPLORATION TO BUILD
TRUST AND DRIVE
PERFORMANCE IN TEAMS



empathic
CONSULTING



JANUARY 2021

UNRIVALLED TEAM

TRUST BASED PERFORMANCE



Many organisations implement skills and leadership training to help improve culture and drive peak performance. But too many fail to deliver the desired results. The most successful organisations know the key is an aligned leadership team who can deliver both the strategic performance and a values-based culture within the organisation.

An Unrivalled Team is not a group of individual experts, it is a team with shared commitment, strategic clarity and shared understanding of each other and themselves. The highest performing teams are custodians of the organisation, embodying the culture and supporting each other with commitment to shared success.

To develop this Unrivalled Team, they need strong foundations of trust, shared understanding and genuine curiosity. They embrace challenging conversations, seek to really understand diverse views and provide feedback with honesty and empathic concern

COMMITMENT DRIVES ALIGNED PERFORMANCE



TEAM MANAGEMENT PROFILE

UNDERSTANDING PERSONAL PREFERENCES TO UNLOCK SHARED PERFORMANCE

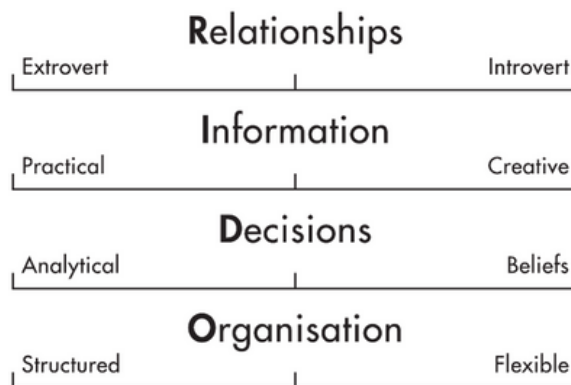
Internationally recognised as one of the world's leading psychometric profiling tools for personal, team and leadership development. This individual profiling and team workshop program offers practical and actionable understanding to improve team results.

Personal Understanding: Constructive, work-focused profiling helps individuals understand why they do what they, and how they can develop strategies to improve how they work with others. Their personal profile report gives insights into leadership styles, interpersonal skills communication and team building.

Empathy for Others: Sharing profiles between team members allows people with diverse styles to better understand why their peers do what they do and how they work best. Creating a clear and shared language for these profiles enables peers to better appreciate and collaborate for performance.

Team Performance: In a highly interactive and expertly facilitated workshop, we take the team on an exploration of their styles, strengths and weaknesses. Unpacking the ways in which styles combine for high performance and the challenges difference can present, we develop practical strategies and processes to drive performance.

UNDERSTANDING DRIVES TEAM TRUST TRUST DRIVES TEAM PERFORMANCE



WORK + PERSONALITY = PROFILE



PROGRAM OVERVIEW

CORE COMPONENTS

Each team member will complete a personal TMS Profile through our dedicated portal. Each team member will receive a personalised report outlining their preferences and skills with the option of an individual debrief.

The workshop provides a flexible opportunity to work with the team to develop shared understanding and embed the skills & strategies to drive team performance.

INDIVIDUAL TMS PROFILES

Includes:

- Unlimited access to online portal for 2 years including Profile, Diagnostic Tools, Videos and eBooks
- Comprehensive TMP Development Guide Personalised feedback based on individual Profile results
- Strategies for improved decision making and problem solving at work
- (Additional) Individual Coaching Debrief session to develop a personal development action plan

Individual Report: \$299 per person
Coaching Session: add \$195 per person

TEAM DEVELOPMENT WORKSHOP

Includes:

- Review & analysis of Team profiles to develop individualised program
- Full-day workshop with team to develop shared understanding
- Co-creation of team strategies to drive a collaborative culture
- Fully documented report outcome from the workshop to share with the team and drive long-term accountability

Team Report: \$999*
Full-day Workshop: \$7,500*

* For up to 6 people, price varies for additional attendees

WHAT PAST CLIENTS SAY...

"Thought inspiring, provoking and interesting. Took you through the emotional journey of using empathy in your business"

Robbie Cooke, CEO, Tyro Payments

"Fantastic both in content and delivery. I was looking for someone to open up other ways of approaching leadership and looking at our business environment and they delivered!- Michaela Flanagan, Head of Branch Operations, Swiss Re

"I can honestly say it was one of the best sessions I have been a part of. The content was unique & very interactive. I highly recommend Empathic Consulting to build empathy & understanding to drive performance." - Daniel Markovski, Group Sales Manager, Nova

"They engaged people who I didn't think would ever respond, let alone take-away actions. Post this session, I observed genuine behaviour changes. This was one of the best things I have done for the team." - Rochelle Eldridge, Executive Manager, CBA

tyro



NOVA
ENTERTAINMENT



CommonwealthBank

BHP

Applied
Medical



ADAPT
OVATE

bulbeckgroup

strategy&
Part of the PwC Network



Swiss Re

QBE

For more information on how Empathic Consulting can support with specific programs and the key steps to improve your risk culture, contact:

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