In this month's newsletter,

Recession has arrived - it's the other headlines of the start of the 2020s. Many. We are at a market swing from the sellers to the buyers. This is one of where the hands and hearts of the Holidays is upon us. A good reminder to enjoy the moments with those around you.

Inflation Rates

We're used to seeing low the latest market updates to keep you informed about the ever changing real estate landscape. The real data does not lie and we are seeing a significant change in the market, specifically in the last two months.

Homeownership Vs Your Next Badge against Inflation

In the month's data, we want to highlight some of the main benefits of owning a home. Inflation is at 8.3% and we are at a 5-year high.

San Diego Housing Market Update

REALTIME MARKET PROFILE	
Real-time market profile for San Diego County, CA	
Median List Price	$1,299,000
Median Price of Sold Homes	$998,000
Per Square Foot	$612
Average Days on Market	11
Median Days on Market	10
Price Decreased	25%
Price Increased	17%
Relisted	21%
Inventory	1,586
Median Rent	$4,000
Market Action	80

Strong Seller's Market

REALTIME MARKET PROFILE	
Real-time important changes in San Diego County, CA	
Median List Price	$1,299,000
Median Price of New Listings	$680,000
Per Square Foot	$640
Average Days on Market	9
Median Days on Market	7
Price Decreased	23%
Price Increased	17%
Relisted	21%
Inventory	1,586
Median Rent	$2,875
Market Action	80

Strong Seller's Market

The hard sold center market has been steady for a number of months with inventory and pricing. We also at a slight increase month over month which inventory. It's not enough to make an impact on our sold prices but it has been seen a year ago at this time. The number detached homes prior to San Diego is at a 5-year high. Prices are still up, but the rate of increase has slowed down. Homes are being released for longer. Buyers are more cautious and are working with Achieve are able to sell houses because they are priced at market value before the market shifts. Sellers are still in the driver seat but are being more cautious and are experiencing longer market times. We believe in the Fall and Winter months that they'll place an overpricing for a future regardless of inventory conditions.

Landlords are navigating a market that Rent-seeks is demand for rentals. Rent has the price are experienced during the summer months. Just like the housing market Realtors are seen concerns and a slowdown in the market. Rents are still at a record high, prices are down. The Company also provides Rent Analysis when a property is being rented. The Company also provides Rent Analysis when a property is being rented. The Company also provides Rent Analysis when a property is being rented

CONTEST!

Halloween is a time for celebrating the Fall season with pumpkins and parties. It's also a time for dressing up in your favorite costume! I enjoy Halloween and for me, it's my Christmas. This year, I'm running a fun contest! I enjoy dressing up for Halloween and would love to see your costumes too! Email us a photo of your favorite costume you wore and we will put your name in a drawing for some of our *NEW* real estate merchandise! I can't wait to see your Halloween costumes. Happy Halloween! **Submit entries by November 2!**

Welcome Donovan Holt!

"My goal is to create lifelong relationships, not just push clients through a transaction. To me you're more than a deal, you're family!"

Cyber Security Tips

In this video, you will learn 15 ways to protect yourself against cyber threats + how to nurture safe online behavior!

If you would like additional information on services offered by Consiliant, please contact:

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