



Land Agent/Site Acquisition Specialist (Telecom)

Hybrid remote in Calgary, AB

February 2026

Cypress Land Services is looking to add a **Land Agent/Site Acquisition Specialist** to our growing team! This is an exciting opportunity for someone to interface with a wide variety of property owners across the province and work and learn within a team environment in the Telecommunications industry.

The team at Cypress values excellence, integrity and collaboration and are looking for a candidate that holds the same values. We offer a friendly, team-oriented and flexible work environment. Our employees work a 40-hr work week and receive health and dental benefits. We offer competitive compensation, including a bonus structure directly related to your success.

Our ideal candidate has:

- **4+ years of related experience within the telecommunications, land, real estate, sales or utility sector.**
- Secondary Education with focus in Business, Real Estate or Land Management.
- Outstanding interpersonal skills.
- Experience in customer service/ customer relations.
- Holds a valid Commissioner of Oath for the Province of Alberta.
- A valid drivers license and clean driving record and willingness to travel in Western Canada is required.
- Membership in IRWA, CALEP, CAPLA or other associations considered an asset.

Compensation: \$75,000-100,000 depending on experience

Hybrid remote: 3 days in the Calgary office

Responsibilities:

- Select sites and acquire legal agreements for the telecommunications industry.
- Negotiate and acquire legal agreements for communication towers, fiber optic expansion projects, and wireless communication systems.
- Support project tracking and scheduling requirements.
- Maintain all project information and documentation.
- Obtain Third Party Agreements related to proximity and crossing requirements.
- Conduct municipal risk assessments based on government procedures and/or protocol
- Order, interpret and assess development permit drawings to determine appropriate requirements for projects.
- Obtain assignments from the Project Manager and formulate strategy and timelines for estimated milestones to meet the client's objectives.
- Travel to project areas throughout Western Canada.



Required skills:

- Strong written and verbal communication skills in English.
- Experience in sussing Land and GIS systems such as Abadata, Spin2, LTSA and other similar resources.
- Exceptional interpersonal and negotiation skills.
- Ability to develop and sustain productive customer relationships.
- Detail-oriented with strong research skills; can accurately follow processes with each task.
- Technological proficiency regarding computer software, which may include Microsoft, Google, Adobe products.
- Strong organizational skills and ability to prioritize projects with ease.
- Must be comfortable presenting and answering questions to large groups of people.
- A team player with a strong sense of responsibility and self-motivation.
- Able to direct, influence and motivate others to advance projects.

How to apply:

Thanks for your interest in this role.

If you think you would be a good fit, **please submit a cover letter and resume outlining your experience and skills to: careers@cypresslandservices.com**

About Cypress Land Services: Cypress Land Services improves Telecommunications for Canadians by partnering with companies and property owners to successfully acquire land rights and regulatory approvals. Wireless and wireline service providers and carriers, as well as electric vehicle organizations, trust us to work on their telecommunication projects.

Cypress Land Services has a proven track record of successful land acquisition, regulatory approval and project management throughout BC, Alberta, Saskatchewan, and Manitoba since our inception in 2013. Our physical offices are located in the heart of our business in Vancouver and Calgary.

To learn more about us visit www.cypresslandservices.com