Land Agent/Site Acquisition Specialist (Telecom)
Hybrid remote in Toronto, ON

Cypress Land Services is looking to add a **Land Agent/Site Acquisition Specialist** to our growing team! This is an exciting opportunity for someone to interface with a wide variety of property owners across the province and work and learn within a team environment in the Telecommunications & Utility industry.

The team at Cypress values excellence, integrity and collaboration and are looking for a candidate that holds the same values. We offer a friendly, team-oriented and flexible work environment. Our employees work a 40-hr work week and receive health and dental benefits. We offer competitive compensation, including a bonus structure directly related to your success.

Our ideal candidate has:

- **4+ years of related experience within either the telecommunications, land, real estate, sales or utility sector.**
- Secondary Education with focus in Business, Real Estate or Land Management.
- Outstanding interpersonal skills.
- Experience in customer service/ customer relations.
- A valid drivers license and clean driving record and willingness to travel in Western Canada is required.

Compensation: $75,000-120,000+ depending on experience (salary + uncapped bonus structure)
Hybrid remote: 3 days in the Vancouver office

Responsibilities:

- Select sites and acquire legal agreements for the telecommunications industry.
- Negotiate and acquire legal agreements for land rights, including Statutory Right of Ways, Leases and Licenses.
- Support project tracking and scheduling requirements.
- Conduct municipal risk assessments based on government procedures and/or protocol.
- Order, interpret and assess development permit drawings to determine appropriate requirements for projects.
- Obtain assignments from the Project Manager and formulate strategy and timelines for estimated milestones to meet the client's objectives.
- Travel to project areas throughout British Columbia.

Required skills:

- Strong written and verbal communication skills in English.
- Good knowledge of real estate and contract law in British Columbia.
- Experience in using GIS systems and other tools such as LTSA, BC Online, Autoprop and other similar resources.

- Exceptional interpersonal and negotiation skills.
- Ability to develop and sustain productive customer relationships.
- Detail-oriented with strong research skills; can accurately follow processes with each task.
- Technological proficiency regarding computer software, which may include Microsoft, Google, Adobe products.
- Strong organizational skills and ability to prioritize projects with ease.
- Must be comfortable presenting and answering questions to large groups of people.
- A team player with a strong sense of responsibility and self-motivation.
- Able to direct, influence and motivate others to advance projects.

How to apply:

Thanks for your interest in this role.
If you think you would be a good fit, **please submit a cover letter and resume outlining your experience and skills to: careers@cypresslandservices.com**

About Cypress Land Services: Cypress Land Services partners with utility companies to successfully acquire land rights and regulatory approvals for their expansion projects. We have a proven track record of success throughout BC, Alberta, Saskatchewan, Manitoba and Ontario since our inception in 2013. Our physical offices are located in the heart of Vancouver, Calgary and Toronto.

To learn more about us visit www.cypresslandservices.com