

**Crenshaw Manor Home Owners Association**  
**2017 Revenue & Expense Analysis**  
**and 2018 Proposed Budget**  
**as of December 31, 2017**

| <b>Revenue</b>                                  | <b>12/31/2017</b> | <b>2017</b>      | <b>Variance (Over)</b> | <b>2018</b>      |
|---|-------------------|------------------|------------------------|------------------|
|   | <b>Actual</b>     | <b>Budget</b>    | <b>/ Under Budget</b>  | <b>Budget</b>    |
| Carry forward from prior year                   | \$ 7,891          | \$ 7,891         | \$ 0                   | \$ 1,962         |
| Member payments received 2017                   | \$ 18,629         | \$ 18,292        | \$ 337                 | \$ 17,856        |
| Interest - Delinquent Dues                      | \$ 529            | \$ -             | \$ 529                 | \$ -             |
| <b>Total Revenue</b>                            | <b>\$ 27,049</b>  | <b>\$ 26,183</b> | <b>\$ 866</b>          | <b>\$ 19,818</b> |
| <br><b>Expenses</b>                             |                   |                  |                        |                  |
| Utilities (water & electric)                    | \$ 1,159          | \$ 1,100         | \$ (59)                | \$ 1,000         |
| Insurance                                       | \$ 1,001          | \$ 1,020         | \$ 19                  | \$ 1,010         |
| Landscape Maintenance                           | \$ 6,640          | \$ 8,000         | \$ 1,360               | \$ 7,000         |
| Meeting Expenses                                | \$ 50             | \$ 120           | \$ 70                  | \$ 100           |
| Professional Fees                               | \$ 10,755         | \$ 5,000         | \$ (5,755)             | \$ 5,000         |
| Neighbor Gifts                                  | \$ 160            | \$ 400           | \$ 240                 | \$ 600           |
| Yard Sale                                       | \$ -              | \$ 70            | \$ 70                  | \$ 70            |
| Directory/Office Expense/Postage/Printing       | \$ 10             | \$ 500           | \$ 490                 | \$ 500           |
| PO Box Renewal                                  | \$ 38             | \$ 80            | \$ 42                  | \$ 80            |
| Website/Email Group costs                       | \$ -              | \$ -             | \$ -                   | \$ -             |
| Membership Committee (Not otherwise designated) | \$ -              | \$ -             | \$ -                   | \$ 100           |
| Bank Fees                                       | \$ -              | \$ -             | \$ -                   | \$ -             |
| Neighborhood Improvements:                      |                   |                  |                        |                  |
| Entrance Design Work                            | \$ -              | \$ -             | \$ -                   | \$ -             |
| Landscape Improvements                          | \$ 3,274          | \$ 5,300         | \$ 2,026               | \$ 4,000         |
| Book Exchange Box                               | \$ -              | \$ 500           | \$ 500                 | \$ 500           |
| <b>Total Expenses</b>                           | <b>\$ 23,087</b>  | <b>\$ 22,090</b> | <b>\$ (997)</b>        | <b>\$ 19,960</b> |
| Transfer to reserves fund                       | \$ 2,000          | \$ 2,000         |                        |                  |
| <b>Cash Balance, end of the year</b>            | <b>\$ 1,962</b>   | <b>\$ 2,325</b>  | <b>\$ 457</b>          | <b>\$ (142)</b>  |