

IN THE NEWS



TARRIFS, NEW REFRIGERANTS & WHAT IT MEANS FOR YOUR HOME

There are some big changes happening in the HVAC industry that could directly affect your comfort and budget. We want to keep you informed and help you make the smartest decision for your home or business.

The EPA has mandated a nationwide phaseout of R-410A refrigerant in favor of more environmentally friendly options, such as R-454B. As a result, manufacturers are no longer producing R-410A systems. And here's where it gets even more complicated...

LIMITED SUPPLY, INCREASED PRICES

The HVAC industry is facing a perfect storm of challenges as the phaseout of R-410A accelerates. Manufacturers have sharply reduced production of R-410A systems, and local distributors are quickly running out of stock that will not be replenished. At the same time, new systems using refrigerants like R-454B are more expensive due to engineering overhauls, added safety features, and ongoing certification delays. These units are available, but the transition is further complicated by recent tariffs on imported HVAC components and raw materials, which are driving up costs across equipment, parts, and refrigerant. Combined with supply chain disruptions and a workforce still adapting to new refrigerant standards, this shift is resulting in higher prices, limited availability, and longer installation timelines.



What Should You Do Now?

If your system is over 10 years old or starting to fail, now is the ideal time to schedule a replacement consultation. Acting quickly lets you lock in dependable R-410A equipment, avoid rising costs, and take advantage of current incentives before summer demand surges.



Let's Make a Plan

We are here to help you navigate these changes and make the best decision for your home or business. Whether you're ready to schedule an install or just want to learn more, we're happy to help. To learn more about how tariffs may affect you, visit the FAQ section on our website.

QUESTIONS & ANSWERS

At HARE, we genuinely care about keeping you informed and empowered. With the recent changes in tariffs impacting the HVAC industry, we've put together a helpful FAQ to answer common questions and guide you through what these shifts mean for your home, your comfort, and your investment.

WHAT ARE THE NEW HVAC TARIFFS AND WHEN DO THEY TAKE EFFECT?

The U.S. government recently introduced tariffs on a wide range of imported goods, including HVAC components and equipment made in countries such as China. These tariffs started rolling out in mid-2024, with most going into full effect by summer of 2025.

HOW MUCH OF A PRICE INCREASE CAN I EXPECT DUE TO TARIFFS?

Depending on the item, tariffs range from **25% to 100%**. Parts that used to cost \$100 may now be priced between \$125 and \$200. On average, we are seeing price increases between 25 and 40 percent on commonly used HVAC parts and equipment.

WHICH HVAC PARTS ARE MOST AFFECTED BY THE TARIFFS?

Some of the most impacted components include compressors, **coils, fan motors, circuit boards, copper tubing, and certain refrigerants and valve assemblies**. These parts are essential for both new installations and repairs, and many are still primarily sourced from overseas manufacturers.



QUESTIONS & ANSWERS

WILL THIS AFFECT THE COST OF A NEW SYSTEM INSTALLATION?

Yes. The cost of new HVAC systems is rising due to a combination of factors including tariffs, increased demand, and changes in refrigerant regulations. We expect prices to continue climbing throughout the remainder of 2025.

ARE THESE PRICE INCREASES PERMANENT?

Tariffs can be reviewed or lifted in the future, but manufacturers often adjust pricing long-term to reflect increased production and material costs. Even if tariffs change, prices are unlikely to return to previous levels right away.

WHY IS THIS HAPPENING NOW?

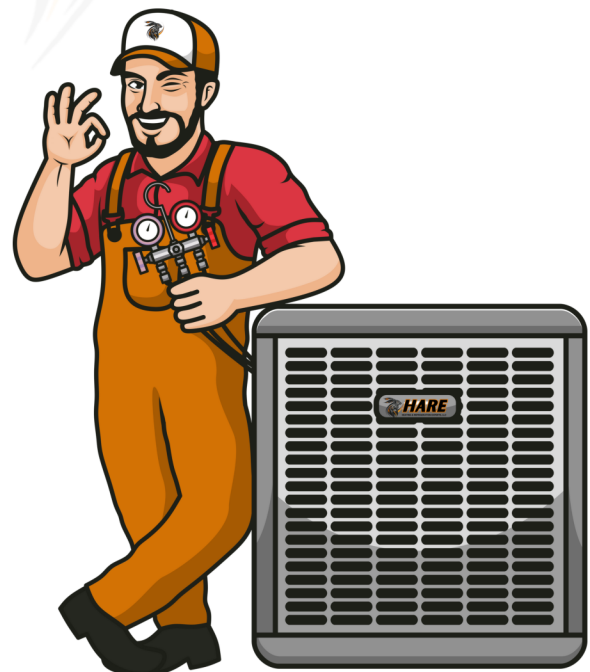
These changes are part of a nationwide effort to shift away from foreign manufacturing and reduce the environmental impact of HVAC systems. At the same time, the **EPA is phasing out R-410A refrigerant**. New systems using refrigerants like R-454B require redesigned components, which also raises costs and affects availability.

WHAT IS HARE HEATING & REFRIGERATION EXPERTS DOING TO HELP?

We are sourcing equipment and parts at current prices whenever possible and working closely with trusted suppliers to stay ahead of these changes and offering flexible financing.

WHAT CAN I DO TO AVOID THESE COST INCREASES?

If your system is aging or in need of replacement, this is the best time to schedule a consultation. Upgrading now allows you to lock in pricing before tariffs take full effect and before inventory depletes.



QUESTIONS & ANSWERS

IF R-410A IS BEING PHASED OUT, AND I RECENTLY REPLACED MY HVAC SYSTEM WITH AN R-410A SYSTEM, WILL THIS MEAN I WON'T HAVE ACCESS TO RECHARGING THE SYSTEM WITH REFRIGERANT IF NEEDED?

This is a question we're hearing a lot. The short answer is no, you will not be left without support or refrigerant. While R-410A is being phased out for newly manufactured equipment, it will still be available for servicing existing systems for many years to come. Distributors are continuing to stock R-410A, and recovery and reclamation programs are ramping up to ensure there's a long-term supply for maintenance and repairs.

Think of it like this: when R-22 was phased out, homeowners with R-22 systems were still able to get service for a decade or more afterward. The same applies here. Your system is still fully supported, and as long as it's in good condition, you can expect reliable performance and access to refrigerant when needed.

If you ever have questions or concerns, please don't hesitate to reach out. We truly care about your comfort, your investment, and your peace of mind.

With appreciation,

Tawn & Shann Smith

HARE Heating & Refrigeration Experts

Family-Owned. Community-Focused. Always Here for You.