



Independent Business Development Consultant (Commission-Based)

Alpine Civil Consulting is a Veteran-Owned Business (VOB) founded by construction professionals who understand that successful projects begin long before the first shovel hits the ground. We partner with developers, municipalities, engineers, architects, utilities, public agencies, and general contractors to solve complex civil construction challenges before they become costly field problems.

As we continue to grow, we're looking for an Independent Business Development Consultant to expand our reach and develop meaningful client relationships throughout the Pacific Northwest and beyond.

What You'll Do

- Build relationships with decision-makers in the public and private sectors.
- Identify opportunities with developers, municipalities, engineering firms, architects, utilities, federal agencies, and general contractors.
- Represent Alpine Civil Consulting's services with professionalism and integrity.
- Generate qualified consulting opportunities that lead to long-term partnerships.
- Help grow a company built on real-world construction experience.

Who You Are

- A self-starter who enjoys networking and creating opportunities.
- Experienced in business development, construction sales, consulting, or client relations.
- Connected within the civil construction, infrastructure, engineering, or public works community.
- Bonus: Experience with heavy civil construction, design-build delivery, utility infrastructure, municipal projects, public works, or federal contracting.
- Military or veteran experience is welcomed and appreciated but not required.

Why Alpine Civil Consulting?

Our team has spent decades in the field managing complex civil construction projects. We bring practical contractor insight to every engagement, helping clients improve constructability, reduce risk, control costs, and keep projects moving.

As a Veteran-Owned Business, we believe in integrity, accountability, and delivering on our commitments. We're looking for someone who shares those values and wants to help build lasting relationships across the construction industry.

Compensation

- Independent Contractor
- Commission-Based
- Unlimited earning potential
- Flexible schedule
- Long-term growth opportunity

If you have a network in construction and enjoy opening doors, we'd like to talk.