



Hiring for Head of Marketing and Investor Relations

(For direct applications ONLY, please send CV to operations@vigama.capital)

About Vigama:

- Geneva-based hedge fund managing a European focused discretionary Long/Short macro equity strategy, bringing a top-down approach to fundamental investing. Our planned launch date is for October 2024.
- Managed by Vincent Ijaouane, a founding member of the Agora Equity L/S fund at Pictet and subsequently lead portfolio manager, managing a fund with >\$2bn AUM, over the last 12 years.
- Presently a team of four experienced professionals, committed to build a strong, collaborative, entrepreneurial and thriving business to deliver the best risk-adjusted returns to our investors.

What we are looking for and what you will be doing:

- You will distribute Vigama Capital's investment strategy and build up / grow the firm's marketing and investor relations activities. The market/geographical coverage is wide and open, but it is essential that the candidate has a proven network of investors that can be leveraged.
- You will also be responsible of the reporting to Investors and will act as the point person to manage existing investor relationships.
- Additionally, you will foster collaboration and build up an efficient sales process to achieve the best outcomes for our clients and our firm. Ideally you have a proven track record in business development / sales in the hedge fund space and/or in other niche strategies.
- You can demonstrate an ability to build up a deep understanding and convey conviction of the investment strategy managed by Vigama Capital.
- You have a strong appetite to work in an entrepreneurial and collaborative environment, you exhibit a self-motivated with a hands-on, business developer attitude (hunter mindset). You are Forward-looking and long-term minded.
- Compensation will be a mix of base salary and performance linked bonuses. You can potentially become an Equity Partner of the company alongside other key individuals.
- Preferred location of the role is Geneva, but it can be open to the UK/US.