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Managing Principal

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Capability Statement

Engaging Solutions, LLC engages with clients to create effective solutions for specific business challenges. Companies and organizations often need additional support to manage finances, community engagement, customer relations and control systems. That's where our experts come to help. We become part of your team to create strategies just as unique as your business. In 2005 our four Managing Principals combined their talents in the areas of accounting, grant writing, project management, budgeting, diversity services, and training to create a management consultant firm. Engaging Solutions employs more than 100 expert accountants, planners, outreach specialists, customer service representatives, and project analysts. We boast a diverse list of clients in Indiana and throughout the U.S. from government and nonprofit

Core Services



- Call Centers
- Program Compliance Monitoring
- Fiscal Management & Accountability
- Diversity Services
- Stakeholder Engagement

Past Performances

- Reduced Medicaid dis-enrollment through welcome calls, payment reminder calls, benefit education and improving health outcomes.
- Increased Medicaid enrollment by developing a network of faith and community based organizations to provide wraparound services to members and identifying and reaching the uninsured.
- Reduced Gap In Care through appointment scheduling, provider relations, and member education, and conducting Community Health Needs Assessments.
- Increased Healthcare Effectiveness Data and Information Set (HEDIS) scores through effective telephonic outreach.
- Seasoned Certified Community Health Workers facilitating access to services and improving the quality and cultural competence of service delivery.
- Ensured program compliance through secret shopping and internal reviews.

Differentiators

- Our team of experts works with government agencies, small businesses and Fortune 500 companies to resolve complex issues.
- We have decades of experience with Medicaid funded healthcare programs and insurance providers.
- Our firm is made up of professionals with more than 75 years of combined public program management experience.
- We offer 1-stop shopping from planning to onboarding and monitoring.
- Our Project Managers have been dispatched to 8 states and most major cities in Indiana.

Awards

2017
MBE to MBE Spend (Class Two) Mid-States Minority Supplier Development Council, Inc.

2017
Inner City 100 - One of the fastest growing inner-city businesses in America (The Initiative for a Competitive Inner City).

2016 - 2018
Top Work Place Indianapolis Star

2016
William G. Mays Excellence in Entrepreneurship

2016
Mayor's Celebration of Diversity Nominee City of Indianapolis

2015
Mayor's Business Award of Excellence City of Indianapolis

2013
Midwest Women's Empowerment Summit Award

2012
Indiana Minority Supplier Development Council Supplier of the Year Award

2011
Mayor's Celebration of Diversity Nominee

2011
Indianapolis Public School District Office of Supplier Diversity Partner of Excellence

2007
Governor's Award for Achievement in Business & Entrepreneurship

2007
Indianapolis Black Chamber of Commerce New Entrepreneur Award

Certifications

NAICS Codes

- 541614** Process, Physical Distribution, and Logistics Consulting Services
- 541219** Other Accounting Services
- 541612** Human Resources Consulting Services
- 541611** Administrative Management and General Management Consulting Services
- 541820** Public Relations Agencies
- 541211** Offices of Certified Public Accountants
- 541618** Other Management Consulting Services
- 561422** Telemarketing Bureaus and Other Contact Centers
- 541910** Marketing Research and Public Opinion Polling

DUNS: 189013266

CAGE: 54BA8

