

## Capabilities Statement

## **Small Sampling of Clients**

- Benjamin Moore
- BMW of North America
- CA State Comp Insurance Fund
- Clark Public Utilities District
- **Duke Energy**
- Idaho Power
- Indiana Dept of Transportation
- Mercedes-Benz USA
- Morgan Stanley
- OneAmerica
- **Principal Financial Group**
- **PSEG**
- **Roche Diagnostics**
- Social Security Administration
- Thompson Thrift
- University Hospitals of Cleveland
- University of Phoenix
- See our full list at bonfiretraining.com









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Training

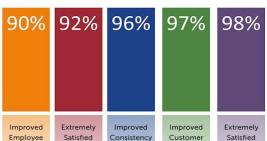
Program



Satisfaction



with Traine



of Service Provided to

Customers

## Proud to Serve the Government & Private Sector

### We understand your challenges and can help your team!

Bonfire Training (formerly PhonePRO), has been a Learning and Workforce Development industry leader for over 30 years and has a robust list of clients throughout many industries. From coaching leaders and reenergizing management teams, to empowering company frontline and field staff to be the best communicators in their business, our firm belief is that effective communication builds upon the success of any company, in any industry.

With training that is relevant and interactive, we focus on comprehension and retention during all training and coaching sessions in order to advance the transfer of learning into the workplace. Your team will learn **new ways of handling old problems** that are common to your industry, with practical skills they can use immediately after training.

Bonfire has extensive experience in creating enterprise-wide development initiatives at all levels. We have the "bench strength" to staff large projects, and have developed and completed several comprehensive training programs for long-term clients.

Give us a call! You will experience high quality training at all levels, and we'll meet your training budget needs within your timeline!

# 800-888-4893 or Kdalton@bonfiretraining.com

### **Bonfire Trainer** Certifications/Experience

- Certified Professional Behavioral Analyst (CPBA) – DISC and Motivators Profiles, 360 Assessment and Other **Performance Tools**
- **Effective Facilitator Certified**
- Myers-Briggs Type Indicator Certification (MBTI)
- **DDI** Certified
- Coaching Certification from Coach U
- Accelerated Learning Certified
- **ADDIE Methodology**
- Certified Life Coach
- **Executive Techniques Presentation Skills Training**
- Master Instructional Designer (ATD)

### **Designations**

- **NAICS Codes:** 541613, 541618, 611410, 611430
- **UNSPSC Code:** 86132100
- DUNS #: 609217468
- CAGE Code: 3GSR5
- EIN: 35-1658578

## **Bonfire client Clark Public Utilities**

"Ranked highest in customer satisfaction among midsized electric utilities in the West by J.D. Power, eleven years in a row"

