

Financial Literacy with Mr. 401(k) Winter Term 2024 - 2025 February 26, 2025

Getting Started with Investing

Class 25: Smart
Investing II - Building
Blocks of a Strong
Portfolio



What Young Investors Should Consider **Before** Investing



Diversification

Manage the effects of single investment risk.



Investing vs Saving

Investors trade value today for greater expected future value.



Fees

Know your investment fees and expenses. Nothing is **free**!



Set Goals

Write down **exactly** what you are trying to accomplish.



Risk and Reward

All investments have risk. Even holding cash has inflation risk.



Start Early

Compound growth most benefits younger investors.

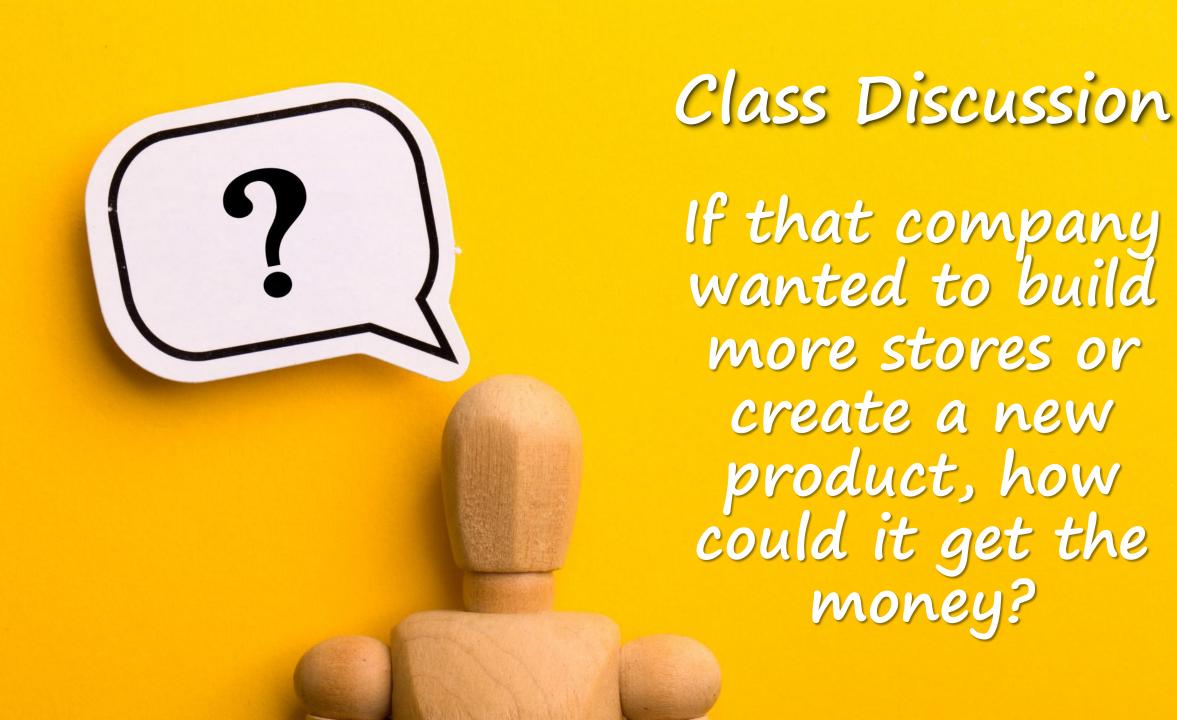
The transfer of value today, in exchange for what an investor expects to have greater value in the future.

Recap: Investing



Class Discussion

What's a company you love?



Two **Broad**Classifications of Investments

A **stock** is like owning a piece of your favorite pizza shop. If the shop gets more popular, your slice is worth more!

A **bond** is like lending money to your favorite pizza shop so they can buy a new oven. The pizza shop promises to pay you back later, plus a little extra as a 'thank you' for letting them borrow your money.



Fixed Income

Investing in what others owe –

their liabilities

Example: Bonds



Equity

Investing in others' net worth –

their equity

Example: Stocks

Assets = Liabilities + Equity

Assets = Liabilities + Equity

The stuff people own

Assets = Liabilities + Equity

The stuff people own

The stuff people owe

Assets = Liabilities + Equity

The stuff people own

The stuff people owe

People's financial net worth

Assets = Liabilities + Equity

When a person, company, or government wants to raise cash, one way is to borrow money – to increase what they owe and "sell" the debt to investors

Companies are unique because they can also raise cash by selling their "net worth" – by selling equity to shareholders.



Class Discussion

What are some reasons why a company want to "raise cash?"

Why Companies Might Raise Capital

Individuals and small businesses primarily rely on banks for loans. Larger companies often turn to capital markets to sell their debt or equity.



Capital Expenditures

To invest in longterm physical assets like machinery or property



Expansion and Growth

To finance the expansion of operations, entry into new markets, or increase in production



Obtain Working Capital

To fund day-to-day operations and manage short-term financial obligations



Research and Development

To invest in innovation and development of new products or technologies

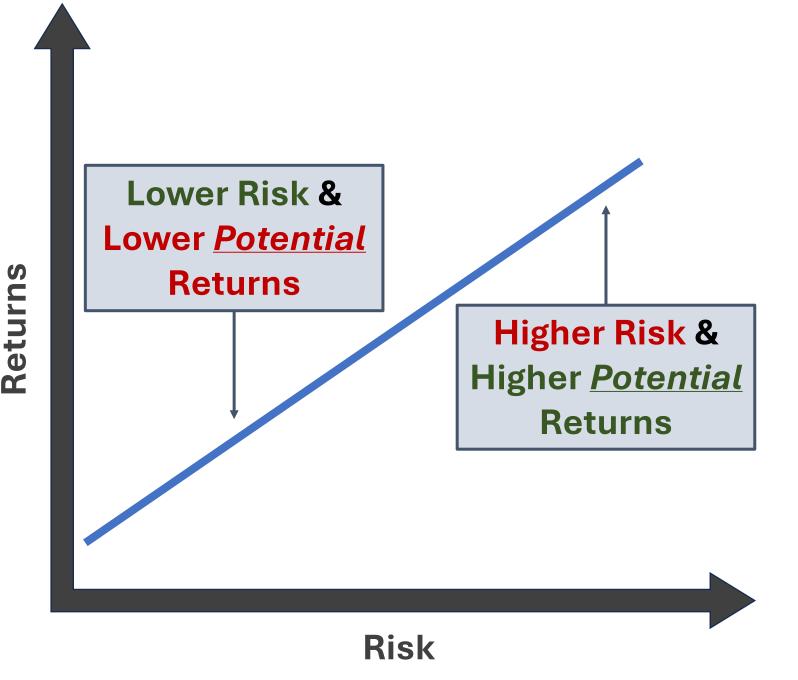
Recap: Investment Risk & Return Tradeoffs

All investments come with risk. The more risk you take, the higher the potential reward—but also the chance of losing money.

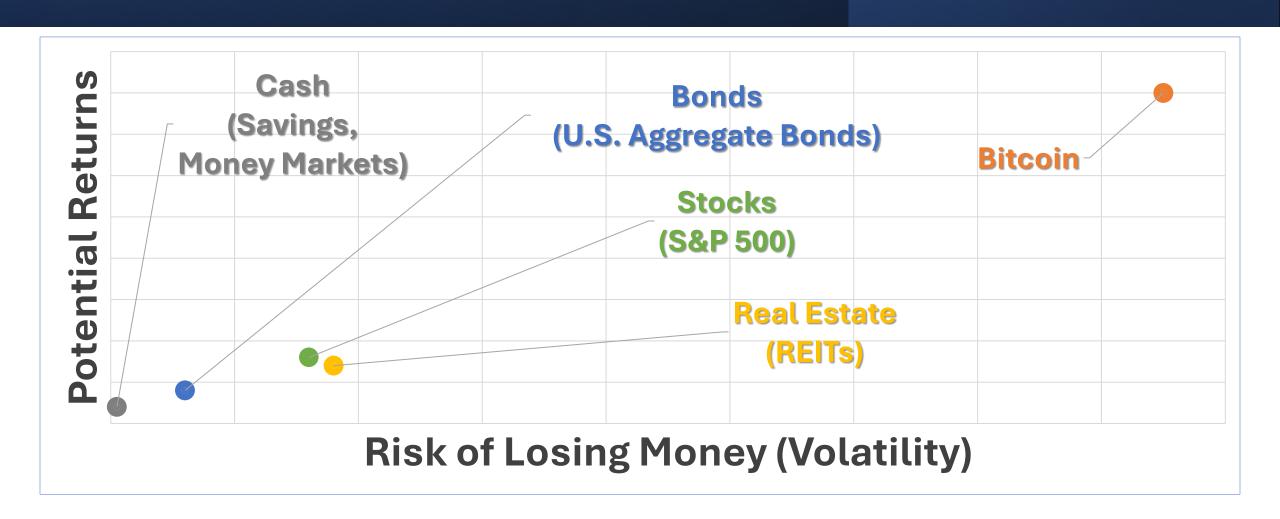
Higher risk = higher potential returns

6 Lower risk = lower return

This balance helps investors decide what to do with their money.



Visualizing Investment Risk & Potential Returns Among Different Assets



Common Manageable Risks by Select Investment Types



Lower Risk & Lower Potential Long-Term Returns

Higher Risk & Higher Potential Long-Term Returns









Cash

- Inflation Risk,
- ②Bank Solvency Risk



Interest RateRisk, 2Default Risk

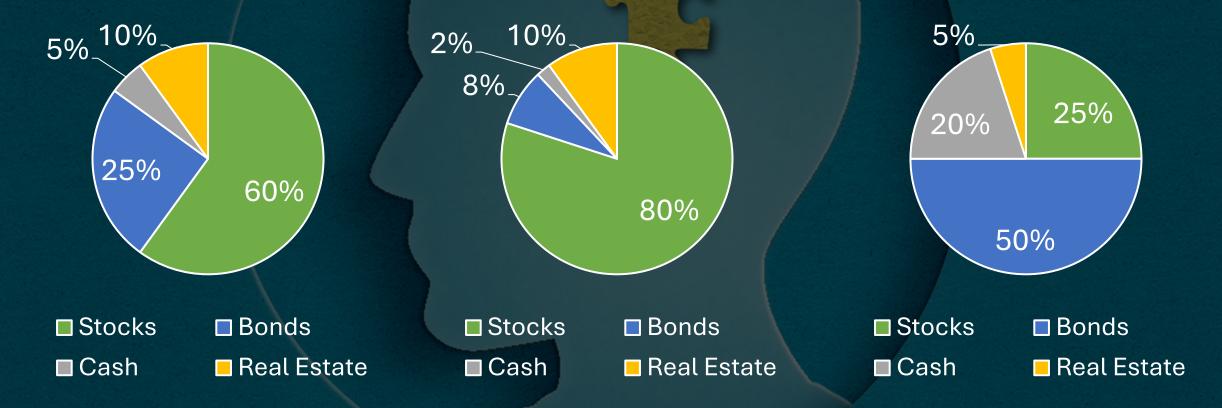
Real Estate

- Tenant Risks,
- ² Vacancy Risk,
- OLocation Risk,
- 4 Liquidity Risk

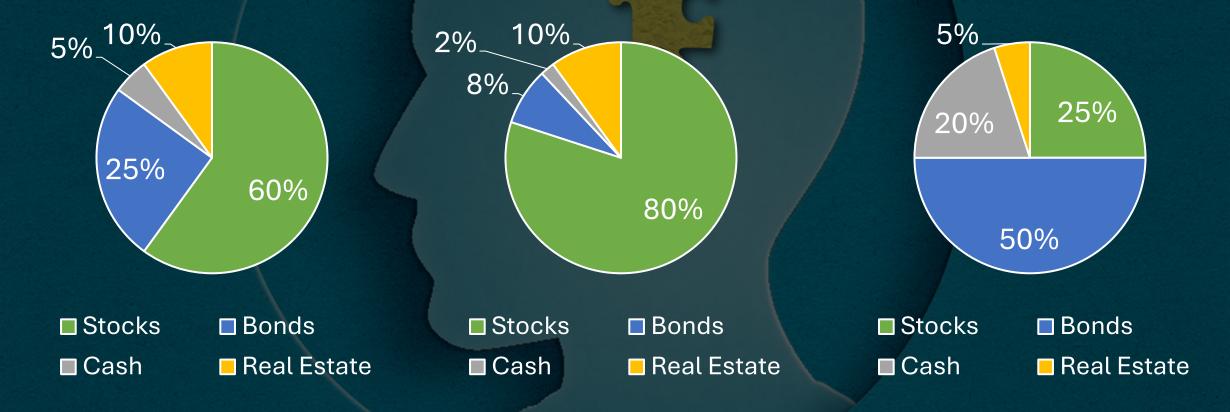
Stocks

- Business Risk,
- Operational Risk,
 - Financial Risk,
 - 4 Legal Risk

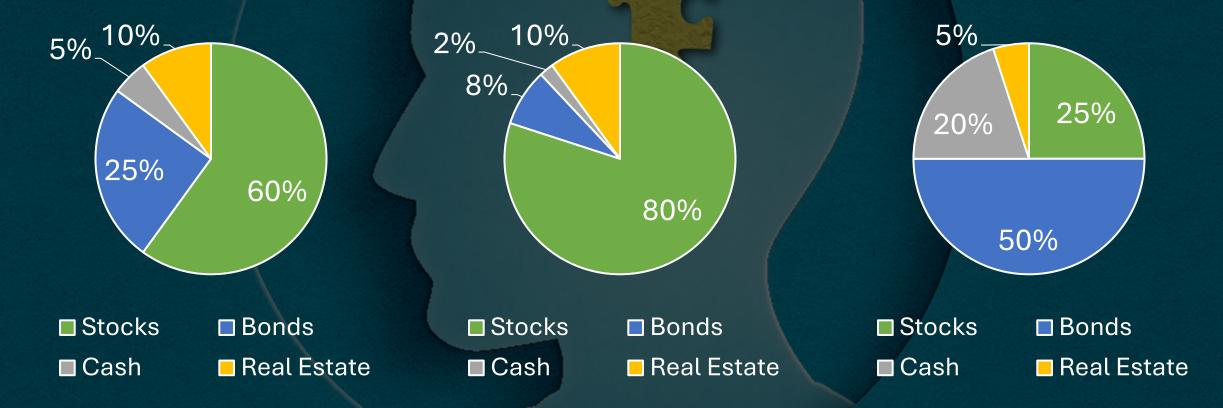
Evaluate the following portfolio allocations. Which do you think has the highest risk of losing money over a short-term period?



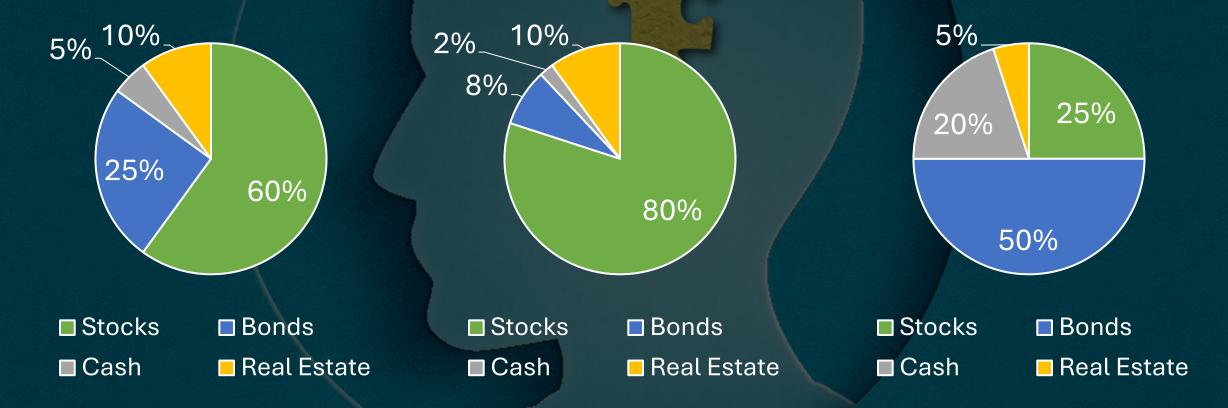
Evaluate the following portfolio allocations. Which do you think is most at risk to the effects of inflation over a long-term period?



Evaluate the following portfolio allocations. Which do you think is likely to appreciate the most over a long-term period?



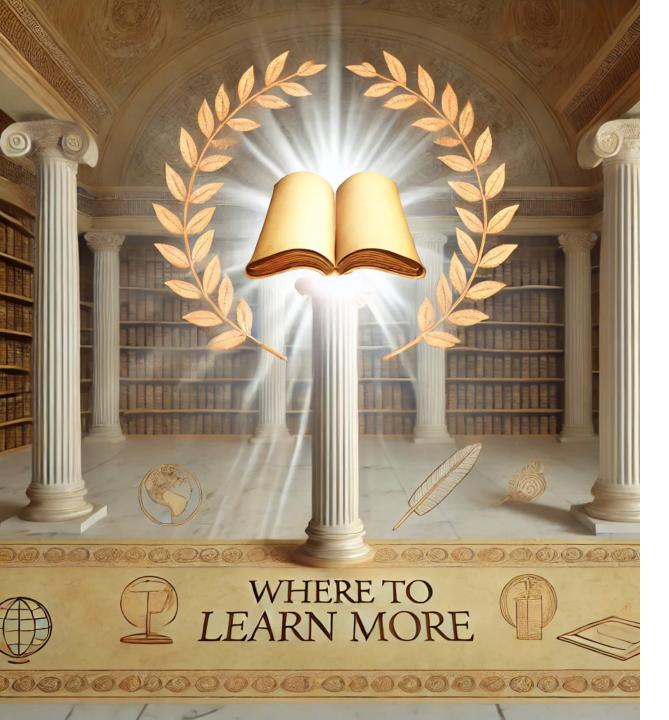
Evaluate the following portfolio allocations. Which do you think is most appropriate for a teenage investor?





Three Key Takeaways

- Stocks and bonds are the foundation of investing – Stocks offer ownership and growth potential; bonds provide stability and predictable returns.
- Companies raise money through stocks and bonds – Investors help businesses grow by buying stock (ownership) or lending money through bonds (debt).
- A strong portfolio balances investments based on goals – Different investors need different mixes of stocks, bonds, cash, and real estate to manage risk and grow wealth over time.



Where to Learn More

- Rich Dad Poor Dad: What the Rich Teach
 Their Kids About Money That the Poor and
 Middle Class Do Not! By Robert T.
 Kiyosaki
- Financial Literacy for Young Adults
 Simplified: Discover How to Manage,
 Save, and Invest Money to Build a Secure
 & Independent Future by Raman Keane
- What is Investing? A Simple Explanation for Kids and Teens (easypeasyfinance.com) via Easy Peasy Finance



Business Idea & Business Plan Project within Money Mavericks Groups



Develop Business Idea

What problem does your business solve? Who are the business's target customers? [Completed]



Write Business Plans

How does the business earn money? What are the ongoing costs? How will it differentiate?



Present Your Business Plans

Each Money Mavericks
Group gives a10-minute
presentation of their
business plan to class

Money Mavericks

Objective: First, give your business a name – you can always change it later as your business plan develops. A good business plan demonstrates how a business idea will be a developed into successful company. Here are some questions to help you get started...



1. Business Identity

- What is your business name?
- Design a logo for your business. (Optional but encouraged!)
- What is your business's mission? (What problem does it solve? Why does it exist?)
- What is your business's vision? (Where do you see your business in the future?)

2. Products & Services

- What products and/or services does your business offer?
- What makes your product or service valuable to customers? (What problem does it solve or what needs or wants does it fulfill?)

2. Products & Services (continued)

- How does your business earn money? (Sales, subscriptions, services, etc.)
- How much will you charge for your products or services? How did you decide on these prices?
- How many products or services do you need to sell to cover your costs? (Break-even point)

3. Target Market & Customers

- Who are your business's target customers?
 (Age, interests, location, etc.)
- Where will customers find your business? (Online, in a store, at events, etc.)

4. Costs & Expenses

- What are the costs to start your business?
 (Supplies, materials, website, etc.)
- Where will your business's startup costs come from? (Savings, investors, fundraising, etc.)
- What are your business's ongoing expenses? (Rent, supplies, marketing, employee wages, etc.)

5. Competition & Differentiation

- Who are your main competitor(s)?
- What makes your business different from the competition?
- Why would customers choose your business over a competitor?

6. Marketing & Customer Engagement

- How will your business promote its products and/or services? (Social media, flyers, ads, word of mouth, etc.)
- How will you attract new customers and keep them coming back? (Special deals, loyalty programs, great customer service, etc.)

7. Team & Responsibilities

- Who are the members of your business team?
- What roles and responsibilities will each team member have? (Who is in charge of marketing, finances, operations, etc.?)

8. Challenges & Risks

- What are some possible challenges your business might face? (Competition, cost overruns, customer interest, etc.)
- How will your business overcome these challenges? (Backup plans, strategies, adjustments, etc.)

9. Business Pitch

• Write a short "elevator pitch" that describes your business to potential customers. (This should be a persuasive and engaging summary.)



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Empowering Young Minds to Understand Money

Financial Literacy with

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