

# Realtime Pursuit

## Realtime Pursuit Management Advisory, LLC Strategic Solutions for High-Stakes Transitions

**Realtime Pursuit** specializes in proposal strategy, contract & subcontract negotiations, transition & change management, and interim executive leadership for large-scale programs. With deep expertise in government contracts, Firm-Fixed-Price engagements, and complex operational environments from startups to the Fortune 100, we ensure smooth, strategic transitions that drive long-term profitable success.



Capture &  
Proposal  
Strategy



Negotiations  
& Contract  
Structuring



Transition &  
Integration  
Planning



Organizational  
Change  
Management



Interim  
Executive  
Leadership

### Core Services

**Capture & Proposal Strategy** – Competitive positioning, customer value propositions, detailed color reviews  
**Negotiation & Contract Structuring** – Driving favorable contract terms and balanced risk profile management  
**Transition & Integration Planning** – Program baselining, risk mitigation, seamless operational continuity  
**Organizational Change Management** – Plan and implement workforce transformation and operational shifts  
**Interim Executive Leadership** – Short-term Exec/PM support, change management, operational stabilization

### Why Realtime Pursuit?

**Win More, Faster** – \$18B+ in Aerospace & Defense proposals with razor-sharp capture-to-execution  
**Customer-First Approach** – Clear, compelling value propositions on 24+ proposals over \$100M each  
**Bottom-Line Impact** – \$2B+ in negotiated savings across 300+ suppliers with innovative contract structures  
**Seamless Execution** – \$1B+ transitioned with tailored risk profiles and modular transition planning tools  
**Transform & Lead** – Culture and Org change design & interim executive services when you need them

24	A&D Proposals > \$100M
\$26 M	Average Value, 300+ Contracts
\$1 Billion +	Programs Transitioned
\$2 Billion +	Negotiated Savings
\$18 Billion +	A&D Proposals Bid

4	Fortune 100's
5	Fortune 500's
3	Middle Market
6	Startups
2	Non-Profits

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MBA – University of Chicago, Booth School of Business

MSE – Johns Hopkins University, Whiting School of Engineering

>15 years Fortune 100 Aerospace & Defense

Government & Commercial Space