

There is an erroneous assumption by some that a reassessment is a means by which a municipality increases property taxes.

Reassessments do not increase the total amount of revenue to be raised by taxation. The municipality only collects the amount of tax dollars that the four units of local government (local school, regional school, county government and municipal government) determine is necessary to operate.

New Jersey's real property tax is ad valorem or a tax "according to the value." The State Constitution at Article VIII, Section 1, Par. 1 requires that all real property be assessed at the "same

standard of value." New Jersey Statutes at N.J.S.A. 54:4-23 establish the standard of property value to be the "full and fair value" or "true value" which is defined as "the price at which, in the assessor's judgment, each parcel of real property would sell for at a fair and bona fide sale."

• Why have a Reassessment?

- ➤ Redistribute tax obligations based on current market values
- The turbulent real estate market requires more frequent analysis of trends and values
- >Appeals cause disparities in assessments causing similar homes to have differing assessments

Criteria used to determine need:

- * Last Reval / Reassessment (2008 / 2010)
- * Average Ratio (79.78%)
- * Coefficient of deviation (12.71)
- * Number of Appeals
 - *changes in characteristics in areas or neighborhoods within the municipality and in individual properties
 - *economics (inflation and recession)
 - *fads (desirability of architecture, size of home, etc...)
 - *legislation (wetlands, pinelands, zoning, etc...)

Step 1

• Inform & Inspect Step 2

• Analyze Review

Step 3

• Inform & Meet

Step 4

Submit Defend

Step 1

Inform & Inspect



- Introduction letters are mailed to each property owner
- First visit between 9am-5pm
- Each inspector is issued an ID authorized by the Police Dept.
- •Do not allow anyone in your home without this identification.
- •Call Police Department before allowing anyone in your home if you have any concerns.



Borough of Palisades Park

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If your property has a unique condition that influences value, please send documentation to Associated Appraisal Group, Inc., 8 Commerce Drive Suite 303, Cranford, NJ, 07016 and it will be considered.

The new property values for 90% will all the determined broad on their estimated merket value as of <u>Queber 1, 2019</u> (the erective by two. All processy awares will be notified by until at facil proposed accessed yet extend will become occupated for the values.

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MIRCHIGH DE PALINADES PARK

Step 1

• Inform & Inspect

Site Inspection:



- Economic loss due to outside influences (such as flooding.)
- Immediately adjacent commercial or industrial properties, gas station, stores, schools, firehouses (can produce a value loss.)
- High traffic streets (proximity to noise, fumes, congestion and accidents are also negative factors that are considered.)

Step 1

- Inform & Inspect
- •The exterior of the residence is verified starting with the foundation, framing, exterior cover and roof
- •The inspector will verify the exterior dimensions of the main improvement and all other structures on the property



Step 1

• Inform & Inspect

Exterior Quality and Condition

- •Quality refers to the character of construction and the materials used, the manner of construction and the workmanship.
- •The condition refers to the overall wear and tear, the extent of physical deterioration and the level of maintenance



Step 1

Inspect & Inform

- •The interior of the residence is inspected next and takes approximately 5-15 minutes depending on the size of the house.
- •All levels of the home including the main floor, upper levels, attics (with fixed stairs) and basements will be inspected.
- •The inspector will also verify the number of rooms, heat type, air conditioning, number/type of fireplaces, plumbing, and the percent of finish in attics and basements.

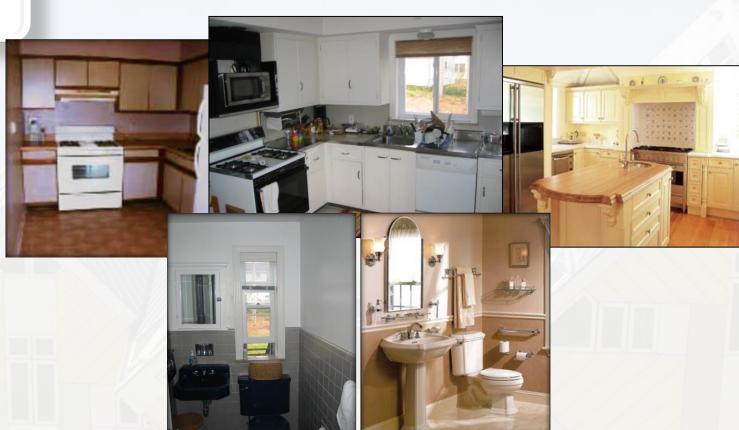


Step 1

Inspect & Inform

First visit - Interior Inspection - Kitchens & Baths

The quality and condition of the kitchen and bathrooms will be examined



Step 1

Inspect & Inform

First visit - Interior Inspection - Basements/Attics

 The quality and condition of the basement and attic areas will be examined



Step 1

 Inspect (cont)

Inspection of Property – First Visit:

- •If no one is home on the first visit, the inspector will leave a notice.
- •The notice will have an appointment for return visit.
- •The appointment will be in the evening (typically between 5pm-7pm.)
- •Some Saturdays may also be available.
- •The property owner can reschedule by calling the phone number on the card.

Associated Ap Real Estate App 6 Commerce Drive,	oraisal Services	Lo Q	lock: ot: ual: ate:
Dear Property Ow	mer:		
accordance with o		property located in	to inspect your property in the municipality. Since we
Date:	Time:	Inspector:	
	ommodate us at this time, M Monday - Friday to res		67-6272 between the hours ly convenient time.
In the eve	ent of inclement weather	, this visit will have	e to be rescheduled.

Step 1

• Inspect (cont)

Inspection of Property - Second Visit:

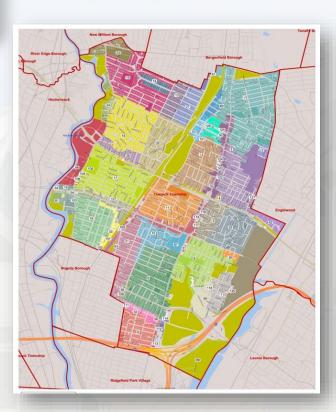
- •If the callback appointment has not been rescheduled by the homeowner, the inspector will return at the scheduled day and time range.
- •If no one is home at the time of the second visit, the inspector will estimate the interior. The estimated information will be left with the property owner on a green "estimate card."
- •If the information is incorrect, the homeowner can call the number on the card to reschedule another interior inspection to correct any inaccuracies.
- •Information can not be changed over the phone

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Associated Appraisal Group		Block:
Real Estate Appraisal Services		Lot:
6 Commerce Drive, Cranford, NJ 07016		Qual:
	Associated Appraisal Group h t home. Since we were una	as made a second visit to your property ble to make an interior inspection, an
# of units:	# of Baths:	HVAC:
The state of the s	# of Baths: Kitchen Quality:	
Bath Quality:		1/2 Story:
Bath Quality:Basement:	Kitchen Quality: Overall Condition: 67-6272 between the hours o	1/2 Story:

Step 2

Analyze & Review

- •The town will be carved up into homogeneous neighborhoods
- Neighborhoods are delineated for purposes of analysis and eventual establishment of land values.



Elements of homogeneity or similarity

- -Similar style houses
- -Houses of similar utility
- -Similar age and size of houses
- -Similar quality of houses
- -Similar price range of houses
- -Similar land uses (zoning)

Step 2

Analyze & Review

Market Analysis & Review

- Utilize the past 2 years of sales along with current listings
- •Utilize expired and withdrawn listings as well to determine the ceiling for fair market value
- •Reports are generated based upon inspection and market analysis



Step 3

• Inform & Meet

 Each property owner will receive a value letter which will contain the total assessment for the property and instructions for setting up a meeting with a qualified representative





Step 4

 Submit & Defend

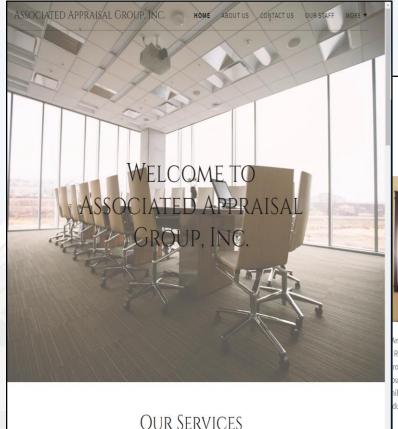
Final Values - Tax Appeals

- Final Values Submitted to County
- Official notification of final value from Municipality





Defend new assessments at the county and State Level



Website - njaag.com

OUR SERVICES

Reassessments



An updating of all real property values as of October 1.

Reassessments consist of appraising the value of the roperties, both taxable and exempt, using recent sales, puilding costs and income and expense information of nilar properties. All residential, commercial, apartments, dustrial, vacant land, churches, school buildings and all other real estate are valued.

FIND OUT MORE

Expert Testimony

Appraisals



Cost Segregation
Estate and Estate Planning
Investment Value
Insurable Value
Liquidation Value
Market Value
Value-in-use

FIND OUT MORE

Consulting