Elizabeth C. Santa Cruz 3317 N. 13thAve. Phoenix, AZ 85013 OddlyCreativeMedia@gmail.com Linkedin.com/in/ElizabethSantaCruz www.OddlyCreative.com Cell: (602) 799-4795



Experience:

2014 to Present: Oddly Creative Media, LLC - Phoenix, AZ Owner & Freelance Marketer

- Director of Marketing & Development for non-profit M.I.K.I.D. in Phoenix, AZ (7/2022-4/2023).
 - o Oversaw team of 4 staff including grants, development, and community outreach positions.
 - o Fundraising campaign direction and donations management using Network4Good CRM
 - o Web design/SEO and maintenance of company website using Wordpress software
 - o Digital marketing strategy and content creation/distribution across multiple platforms
 - o Event and project management for charity benefits, community booths, and more
- Development Manager for non-profit St. Joseph the Worker in Phoenix, AZ (1/2022 to 4/2022).
 - o Event planning and project coordination with Development Team and other departments
 - o Fundraising campaign creation and donations management using Virtuous CRM software.
 - o Web design/SEO and maintenance of company website using Wordpress software.
 - o Digital marketing strategy and content creation in collaboration with PR firm and graphic designer
- Communications Director for non-profit Crossroads, Inc. in Phoenix, AZ (2018-2021).
 - o Digital marketing strategy, content creation/distribution, and web design/SEO.
 - o Addiction recovery themed podcast creator and co-host in a successful bi-weekly show.
 - o Photo/video production including shooting and editing, and PR firm coordination.
 - o Graphic design, print materials management, and public/employee newsletter creation.
 - o Fundraising, Event and Project coordination with Community Outreach and other departments.
- **Digital marketing strategy and content creation ie photo, video, copywriting, graphics and PR** for a variety of clients including:
 - o <u>The Mystery Mansion Dinner Theater</u>, <u>Mandalay Homes</u>, <u>The Lavatory</u>, <u>Westwind Dental</u>, <u>Midwives Rising</u>, <u>Party Masters</u>, <u>Los Altos Ranch Market</u>, <u>The Diamond Cutter Institute</u>, <u>Canna Clawz</u>, <u>The Glides</u>, <u>Breezy</u> <u>Cakes</u>, and more.

2011 to 2016: Risas Dental and Braces - Phoenix, AZ

Marketing Coordinator & Executive Assistant

- Social Media Management including copywriting, distributing content, and interacting with the public.
- Marketing and PR coordination, graphic design coordination, marketing supplies management, etc.,
- Event coordination for Health Expos, Grand Openings, Christmas Parties, doctors/office parties, etc.
- Photography and coordination with contracted videographer for promo media and materials.
- Executive Administrative Assistant to the Founder and CEO.

EDUCATION:

Professional Certified Marketer® Certification, 11/2022 - <u>American Marketing Association</u> Production Assistant and Video Editing Internship (Volunteer), 2017 - <u>PHXTV/know99</u> - Phoenix, AZ Camera Operation at Maricopa Community Colleges <u>MCTV Cox CH.115</u> (Paid), 2017-2019 - Scottsdale, AZ Photo/Video Production Apprenticeship at <u>DeCarlo Media, LLC</u> (Paid), 2016-2019 - Phoenix, AZ Associates of Arts, 2018 - <u>Glendale Community College</u> - Glendale, AZ

SKILLS:

Digital marketing strategy, brand management, marketing campaign direction, social media presence management, photo/video production, multi-project management, graphic design, creative direction, web design/SEO, event planning, fundraising, R&D, and more.

References Available Upon Request