



February 11, 2026

To Whom It May Concern:

We have had an outstanding experience working with Seraphim Wood as our AFLAC supplemental insurance agent. He is extremely knowledgeable about the available products and took the time to ensure we understood which options best fit our needs.

What truly sets Seraphim apart is his patience and dedication. He didn't just explain the plans clearly—he personally guided individuals through the enrollment process and provided thorough follow-up afterward. As many people need extra time, clarification, and reassurance when making insurance decisions, Seraphim was consistently kind, thoughtful, and attentive every step of the way.

His professionalism, expertise, and genuine care for the people he serves make him an exceptional representative. We highly recommend Seraphim to anyone seeking a knowledgeable and supportive AFLAC agent.

Sincerely,

Christine Hein, Executive Director

Our Mission:

*The mission of People's Place is to feed,
clothe and respond to the essential
needs of the people in Ulster County
with kindness, compassion and the
preservation of human dignity.*