



**BOROUGH OF HAWORTH
TAX OFFICE**

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DIANE HOLDEN
Tax Collector
Payroll Administrator

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To Whom It May Concern,

I am pleased and confident recommending the services of Seraphim Wood in offering AFLAC Supplemental Benefit policies to employees. I met Seraphim this year, when he became the new AFLAC representative for the Borough of Haworth.

As the adage goes, "You never get a second chance to make a first impression." Well, I can say that Seraphim Wood made a strong first impression. While I cannot speak for others, I think many others would agree with me. He gave an overview of four or so policies, so that every attendee left the room with an understanding of the potential benefits they offered to their families. He also offered to assist employees with Claims, should they need it. Clearly, his goal is to help families reduce financial exposure.

Individual meetings were immediately set up, personal concerns were addressed and together, it was determined which policies (via payroll deduction) the employee could comfortably afford.

It has been a pleasure working with Seraphim thus far and I look forward to a productive relationship.

Sincerely,

Diane Holden
CTC/Payroll Admin