(#149) Dear Management:

September 20, 2019

The word of the day is "perspective"...  
  
Perspective... in what you ask of others, versus what your own efforts warrant.  
  
Just like Donna Summer once sang, you work "Hard for your money"... no one is questioning that...  
  
But so do your employees. And just like Donna sang, "so you better treat her [them] right".  
  
This is where perspective comes in...  
  
If you're in upper management, up to ownership... take your earnings and divide them down to an hourly rate.  Then take that employee, the one you're complaining about their work output... and do the same.  
  
What is the variance between your rate and theirs?  5x  10x  25x  50x  100x  More?  
  
So instead of complaining about them not earning their wage, flip that on it's head and ask yourself... are you really doing  "X"  times their workload, to earn your pay?  
  
That my friends, is perspective...  
  
So next time you're asking more and more and more of your employees, for less and less pay and benefits, etc.  
  
Look in the mirror, and think of another few new words "compassion" "gratefulness" "humbleness".  
  
Find my book and blog at [www.mrtenkey.com](http://www.mrtenkey.com/)  
#mrtenkeytips #chrismasonanalytics