(#165) Dear Management:

October 14, 2019

Consensus is a two edged sword.

Although great for spit-balling, gathering different viewpoints and assessing actual implementation points during the process...

It can also lead to a point at which the "consensus-ing" becomes more of a problem than the issue being spit-balled...

Two reminder points:
1) The voices you listen too are crucial!  TOO OFTEN those voices are of self-interested parties or NON-big-picture thinkers.
2) There is a point at which this all needs to stop and a decision be locked in.

So go...  devise a strong battle plan with your troops, implement the plan, win the fight and move on to the next win!

BECAUSE - Good soldiers won't follow a commander who gives a "consensus" of commands.  They'll just start following the one that CAN...  make a decision instead.

Find my book and blog at [www.mrtenkey.com](http://www.mrtenkey.com/)
#mrtenkeytips #chrismasonanalytics