(Mr. Tenkey's Tips #244) www.mrtenkey.com

February 13, 2020

Dear Management:  It still shocks me that reverse mortgages don't get more scrutiny...

Even in the last GAO (Gov't Accountability Office) report... released just this past September, it denotes significant details on weaknesses in the program and it's performance.

Just some of the findings - Non-tracking of performance metrics, default rates are up, on-site reviews of lenders almost non-existent, and the most important one I see is the lack of assurance that program requirements are being followed... the same requirements that help (guess who) the elderly homeowners these programs are meant to protect.

I do think a season of oversight is coming...

The population that this program serves is ballooning to a size that can't be UN-noticed.

For those of you that remember this... option arms were "the best margin-ed product alive"... Until they were not!

Watch your margins on this product, watch your policies and procedures on this product, and watch your back on this product...

Just sayin...