(Mr. Tenkey's Tips # 364) www.mrtenkey.com

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Dear Management: Let's chat about your recruitment/business development team...

And just a short chat... as I have but ONE question for you to answer about EACH person on your team.

"If they came to you from another company... are their abilities something that would make YOU take up a meeting with them?"

Answer this honestly...

Because THAT is the first (and maybe last) impression of YOUR company that is hitting the streets.

Be MINDFUL of this fact when hiring.