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Dear Management: Why is it that when a loan officer brings in a new loan...  
  
The siren goes off, the bell on the wall is rung, the gold star is put on the rewards chart...  
  
But when:  
An Accountant recons an account,  
An Admin person schedules out a day,  
A Compliance person finds a less risky path,  
A Facilities person sets up a home office,  
An HR person helps an employees,  
An IT person gets a computer to unlock,  
A Secondary person gets a loan to be sold,  
An U/W person gets a loan to go through,  
Etc................  
  
There is silence. Shhhhhhhh, like you're in a library...  
  
Yes, why is that?  
Because they're just doing their job, you say???  
  
Just like that same loan officer...  
Right?