(Mr. Tenkey's Tips # 452) --- book available @ www.mrtenkey.com

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Dear Management: Do you have a regular, on-going meeting of the "key persons" of mgmt in your company?

The decision makers/leaders from both operations and sales?

1) Don't have? = Bad

2) Have... but the group is perpetually mired in indecision and lack of direction? = NOT Good.

3) Have... and it promotes needed feedback, cohesion, and allows better processes to evolve? = Great!

Because a team is only as good as the huddle before the play.

Otherwise, no one will be in the right place to catch the winning pass and take it into the end zone.

My couple pennies...