(Mr. Tenkey's Tips # 468) --- book available @ www.mrtenkey.com

January 4, 2021

Dear Management: Please put your pencils down!

The licensing renewal clock has JUST clicked over to 2021...

Did all your loan officers renew in time?
Did they renew all their separate state licenses?
Are you going to have to move some loans because they didn't?
Even worse, will some need to be cancelled?

Have all your company's branches been renewed?
Or are you in a grace period for a branch or two, because the state couldn't get through all their renewal requests?
Or how about an outstanding state license... still in the application line?

Do you even know what I'm asking about?

That last question SHOULD NOT be a "No"... especially, if your company is thinking about originating loans today.

Just sayin'