(Mr. Tenkey's Tips # 504) --- book available @ www.mrtenkey.com

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Dear Management: Often, there is a line of thought... that just changing or adding a new software... will magically fix the decisions that were made to get you to where you are now...  
  
The SAME decisions made that designed the current structure you're trying to replace or enhance.  
  
Hmmm, so you hopefully see my problem with your line of thought.  
  
A new software (by design) changes process and procedures.  
  
And by design, strong decisions are needed from the VERY beginning of implementation... to make the new software the MOST efficient and effective it can be.  
  
So how about this?  
  
Just take a little bit of time and FIRST, ask the WHY...  
  
Why the decisions were made and/or implemented within your organization to get you to NOW...  
  
Then move onward and upward with enhancements, etc.  
  
By making sure, history does not repeat itself...  
  
Smooth sailing will surely be found.