|  | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11. SALES BY DEPARTMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (1) Gross Sales - Department 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Gross Sales - Department 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) Gross Sales - Department 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (4) Gross Sales - Department 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (5) Gross Sales - Department 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (6) Gross Sales - Department 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (7) Gross Sales - Department 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (8) Gross Sales - Department 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (9) Gross Sales - Department 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (10) Gross Sales - Department 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (11) Gross Sales - Department 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (12) Gross Sales - Department 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (13) Gross Sales - Department 13 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (14) Gross Sales - Department 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (15) Gross Sales - Department 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (k) Less: Sales Discounts |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (l) TOTAL SALES |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12. COST OF GOODS SOLD / DEPT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Cost Of Goods Sold - Department 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (b) Cost Of Goods Sold - Department 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (c) Cost Of Goods Sold - Department 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (d) Cost Of Goods Sold - Department 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (e) Cost of Goods Sold - Department 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (f) Cost of Goods Sold - Department 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (g) Cost of Goods Sold - Department 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (h) Cost of Goods Sold - Department 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (i) Cost of Goods Sold - Department 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (j) Cost of Goods Sold - Department 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (k) Cost of Goods Sold - Department 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (l) Cost of Goods Sold - Department 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (m) Cost of Goods Sold - Department 13 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (n) Cost of Goods Sold - Department 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (o) Cost of Goods Sold - Department 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (p) TOTAL COST OF GOODS SOLD |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

