



KEEPING YOUR ADMISSIONS TEAM MOTIVATED

Team Member Evaluation

Name of Admissions Team Member: _____

Primary Motivation Mindset: _____

Strengths:

Potential Risks (Icebergs):

Needs:

Practical ways to manage risks and meet needs:

Communicated expectations set for team member:

Ways in which team member has been equipped to meet expectations:

Communicated expectations of you as a leader:

Ways you are meeting those expectations:

Team member's personal "why" for working at your school:

Opportunities to experience the fulfillment of their "why":

Using an assessment tool, what type of communicator is your team member?

What communication style would be most effective with this team member?

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