



CHRISTOPHER NOLLAND

LAW OFFICES OF CHRISTOPHER NOLLAND

PIONEER SPIRIT Chris Nolland was a partner in a well-known national business litigation firm. In 1993, Mr. Nolland began his own practice with an emphasis on complex business and commercial disputes, bankruptcy and debtor/creditor related matters and with an additional focus on the development of a mediation/arbitration practice. Since that time, Mr. Nolland has mediated or arbitrated over 2,000 cases and has earned a reputation as the “go to” guy for the resolution of complex disputes nationally. In the last 15 years, he has also developed a practice in which he acts as special negotiation/settlement counsel to other law firms and clients in significant litigation matters.

TRAILS BLAZED Dallas-based attorney Chris Nolland literally conceived and developed a new and cutting edge specialty: that of a non-neutral settlement/negotiation counsel representing major clients in a nationwide practice. In that role, Nolland acts as the point person for negotiation and settlement, freeing the litigators and trial counsel to deal with the stuff of litigation. Nolland has acted as Special Settlement Counsel in over 100 significant matters. “I am hired by one side or the other in high-dollar and complex business or other disputes to develop and implement a negotiation and settlement strategy – an area in which I have special skill sets and experience – and allow trial counsel to fully focus on litigation and trial matters – their areas of expertise” says Nolland, whose clients have pocketed more than \$600 million as a result of his handiwork as special settlement counsel.

FUTURE EXPLORATIONS Mr. Nolland believes the engagement of special settlement counsel will become the norm for sophisticated clients and litigators in significant litigation as the advantages of bifurcating settlement and negotiation responsibilities from litigation and trial responsibilities are experienced. “In the future, mediators, clients, and trial counsel will see this structural dynamic become standard operating procedure, in much the same way that mediation has gone from a somewhat unknown concept 25 years ago to part of the ordinary course today. They will need to understand and embrace the idea of special settlement counsel or be left behind.”