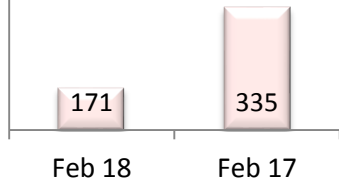
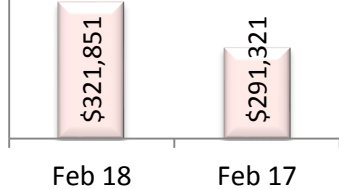


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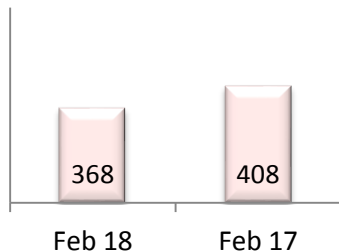
QDAR Sales All Property Types



QDAR Average Price All Property Types



New QDAR Listings All Property Types



President Natasha Huizinga's Comments:

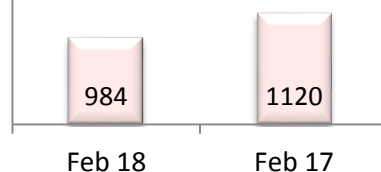
The February numbers continue to reflect the slow start of 2018, and again show how strong 2017 was, for local real estate. As noted in many media outlets over the past few months, the new mortgage stress test that came into effect January, 2018 seems to have been a contributing factor in the local higher than usual sales for the closing months of 2017 and may still be a factor for people considering entering the real estate market. The busy Spring period typically shows an increase in real estate activity and it will be interesting to see if this trend holds true, for 2018.

The February 2018 monthly Dollar Sales for All Property Types again shows the strength of 2017, currently coming in at \$55,036,600, down a substantial 43.6% from 2017, which was \$97,592,435.

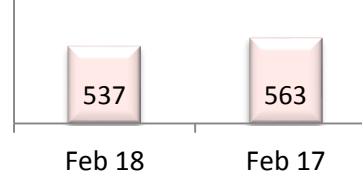
Residential Sales in Units sold in February were also down significantly in 2018, with 140 units sold compared to 299 units in 2017, reflecting a 53.2% decrease.

Active Residential Listings are a modest 4.6% below 2017, with 537 current active listings compared to 563 listings a year ago. The Quinte & Area inventory of 3.84 continues to be below the national basis of 5 months, as reported by The Canadian Real Estate Association (CREA). It's interesting to note that even though the residential inventory remains low, the Average Sale Price for Residential listings has increased 11.4% over the same time last year, coming in at \$325,191 for 2018 and \$291,837 for 2017.

QDAR Active Listings All Property Types



QDAR Active Residential Listings



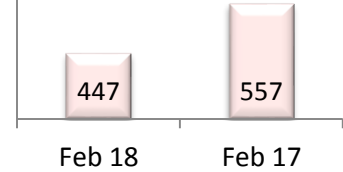
Economic/Mortgage Indicators

Prime Rate*	
Feb 2018	- 3.45%
Conventional Mortgage*	
1 year	- 3.34%
3 year	- 4.15%
5 year	- 5.14%

Sources and Notes:

*Bank of Canada, Rates for most recently completed month

QDAR Active Non-Residential Listings



All Above figures reflect all transactions, including outside QDAR jurisdiction

Trademarks are owned or controlled by the Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTORS®) and/or the quality of services they provide (MLS®).



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Sales – All Property Types

\$0 to \$99k	13	units	representing	7.60%	of sales
\$100k to \$159k	13	units	representing	7.60%	of sales
\$160k to \$199k	16	units	representing	9.36%	of sales
\$200k to \$259k	24	units	representing	14.04%	of sales
\$260k to \$349k	48	units	representing	28.07%	of sales
\$350k to \$399k	17	units	representing	9.94%	of sales
\$400k to \$499k	26	units	representing	15.20%	of sales
\$500k to \$749k	12	units	representing	7.02%	of sales
\$750k to \$999k	0	units	representing	0.00%	of sales
\$1,000,000 +	2	units	representing	1.17%	of sales
	171			100%	

Sales – Residential

\$0 to \$99k	3	units	representing	2.14%	of sales
\$100k to \$159k	7	units	representing	5.00%	of sales
\$160k to \$199k	14	units	representing	10.00%	of sales
\$200k to \$259k	21	units	representing	15.00%	of sales
\$260k to \$349k	44	units	representing	31.43%	of sales
\$350k to \$399k	17	units	representing	12.14%	of sales
\$400k to \$499k	25	units	representing	17.86%	of sales
\$500k to \$749k	8	units	representing	5.71%	of sales
\$750k to \$999k	0	units	representing	0.00%	of sales
\$1,000,000 +	1	units	representing	0.71%	of sales
	140			100%	

Major Area Average Days on Market of Solds

Belleville	83
Brighton	0
Centre Hastings	49
Cramahe	0
Madoc Twp	24
Marmora and Lake	0
Trent Hills	0
Prince Edward	26
Quinte West	44
Stirling/Rawdon	101
Tweed Munic	73
Tyendinaga	0
Average	49

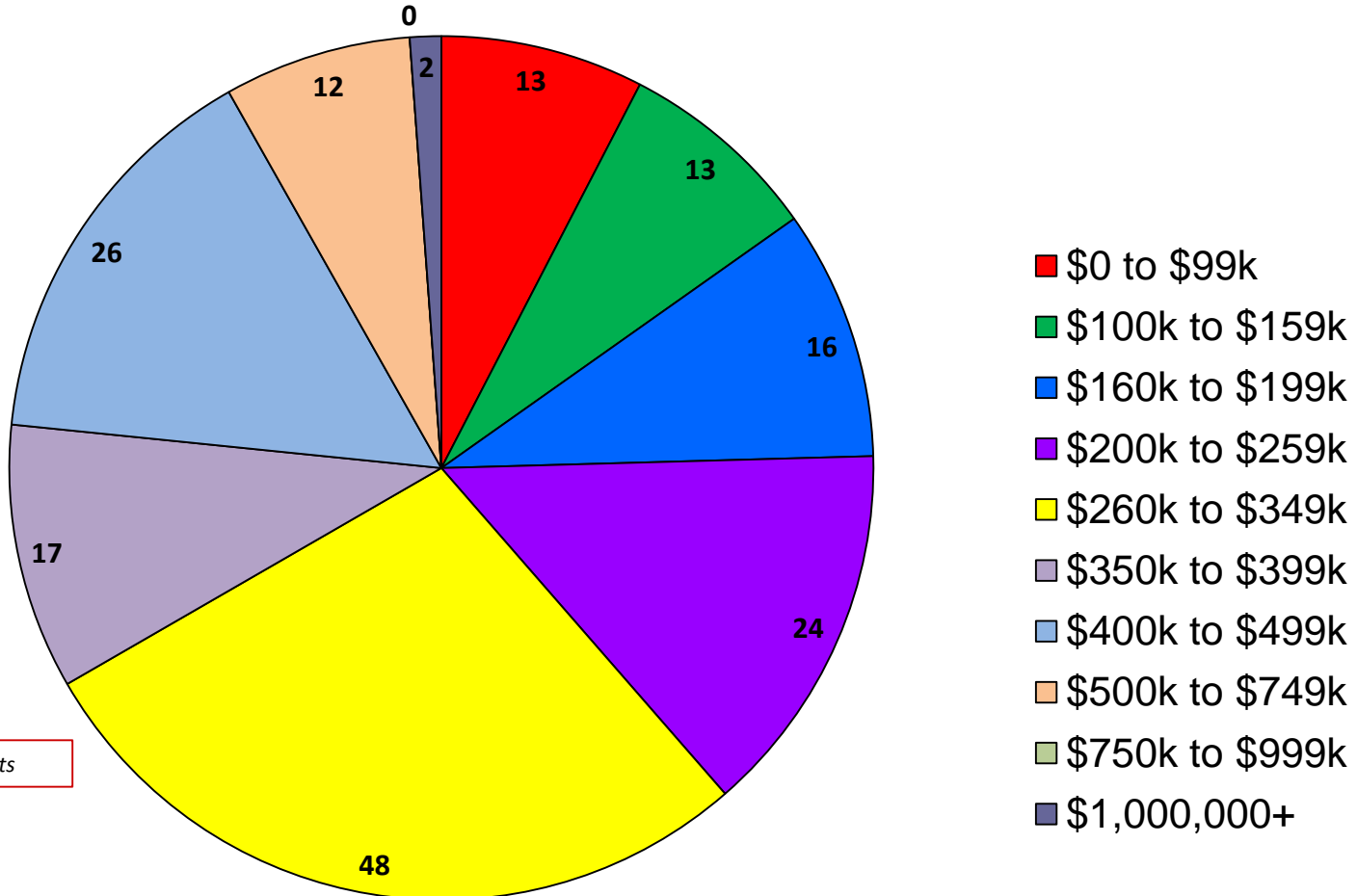
Major Area Average Days on Market of Solds

Belleville	23
Brighton	64
Centre Hastings	21
Cramahe	0
Madoc Twp	0
Marmora and Lake	94
Trent Hills	25
Prince Edward	69
Quinte West	13
Stirling/Rawdon	18
Tweed Munic	73
Tyendinaga	57
Average	37

Above figures reflect all transactions, including outside QDAR jurisdiction

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Sales - All Property Types

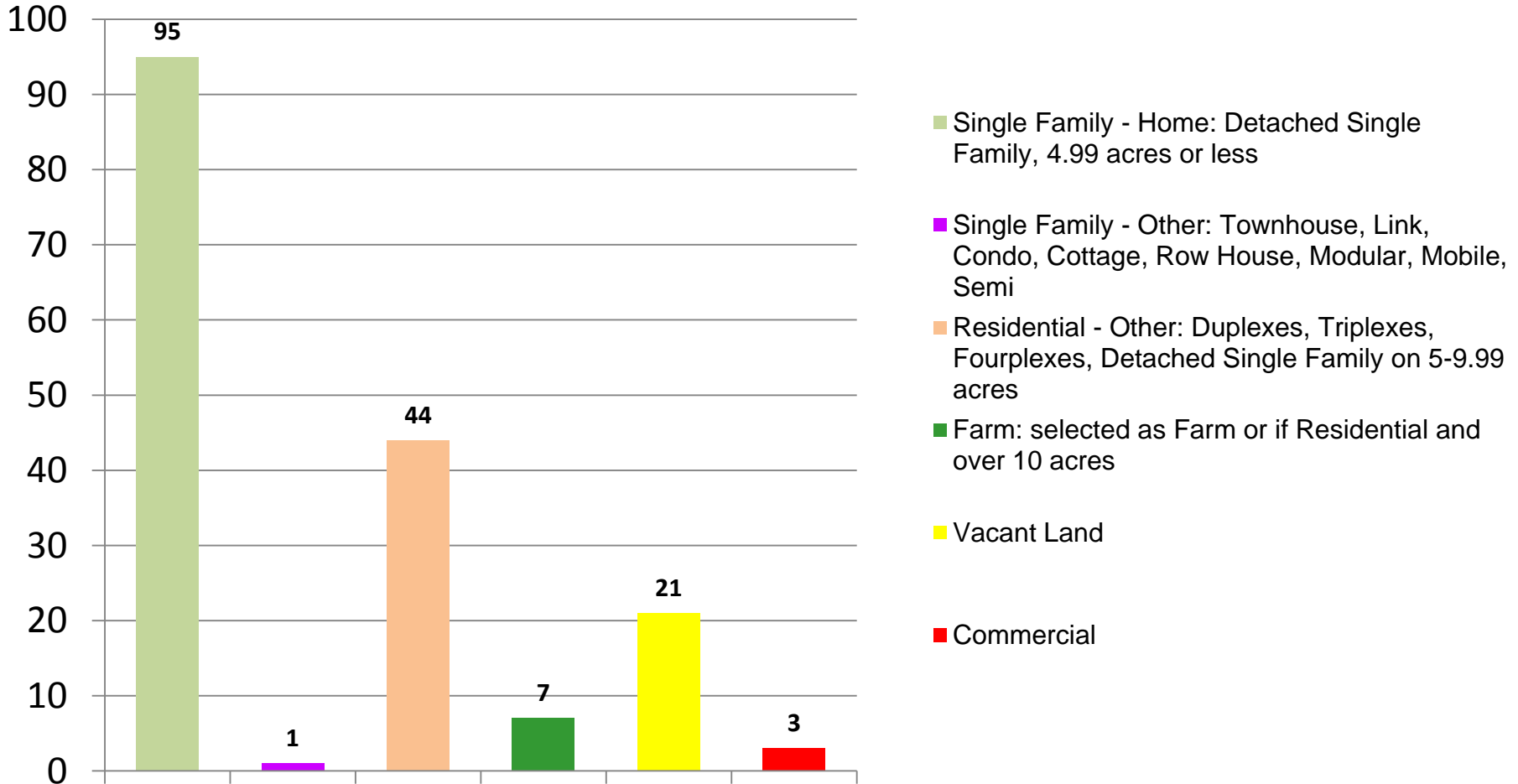


Numbers indicate units

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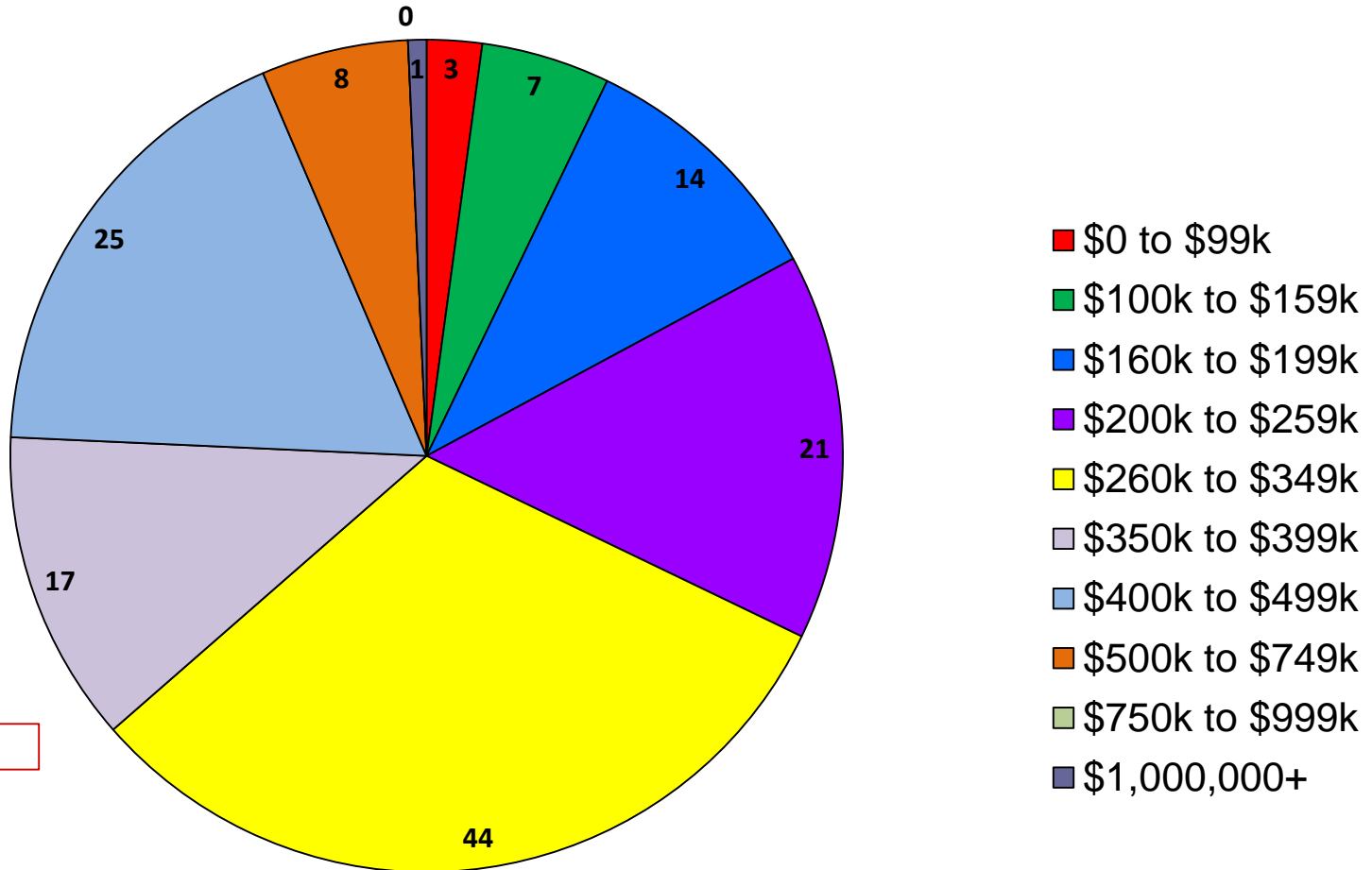
Sales - All Property Types



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Sales - Residential

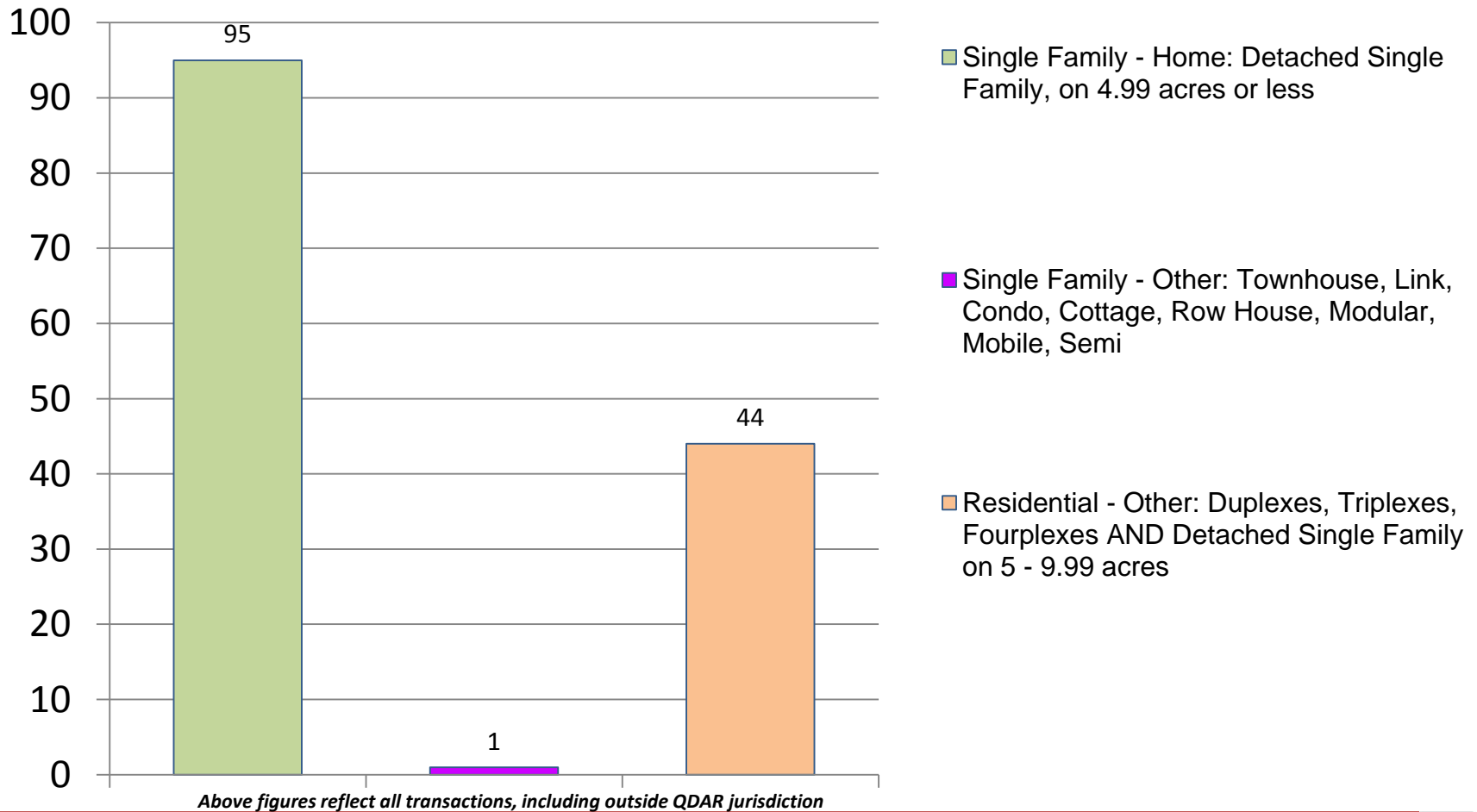


Numbers indicate units

Above figures reflect all transactions, including outside QDAR jurisdiction

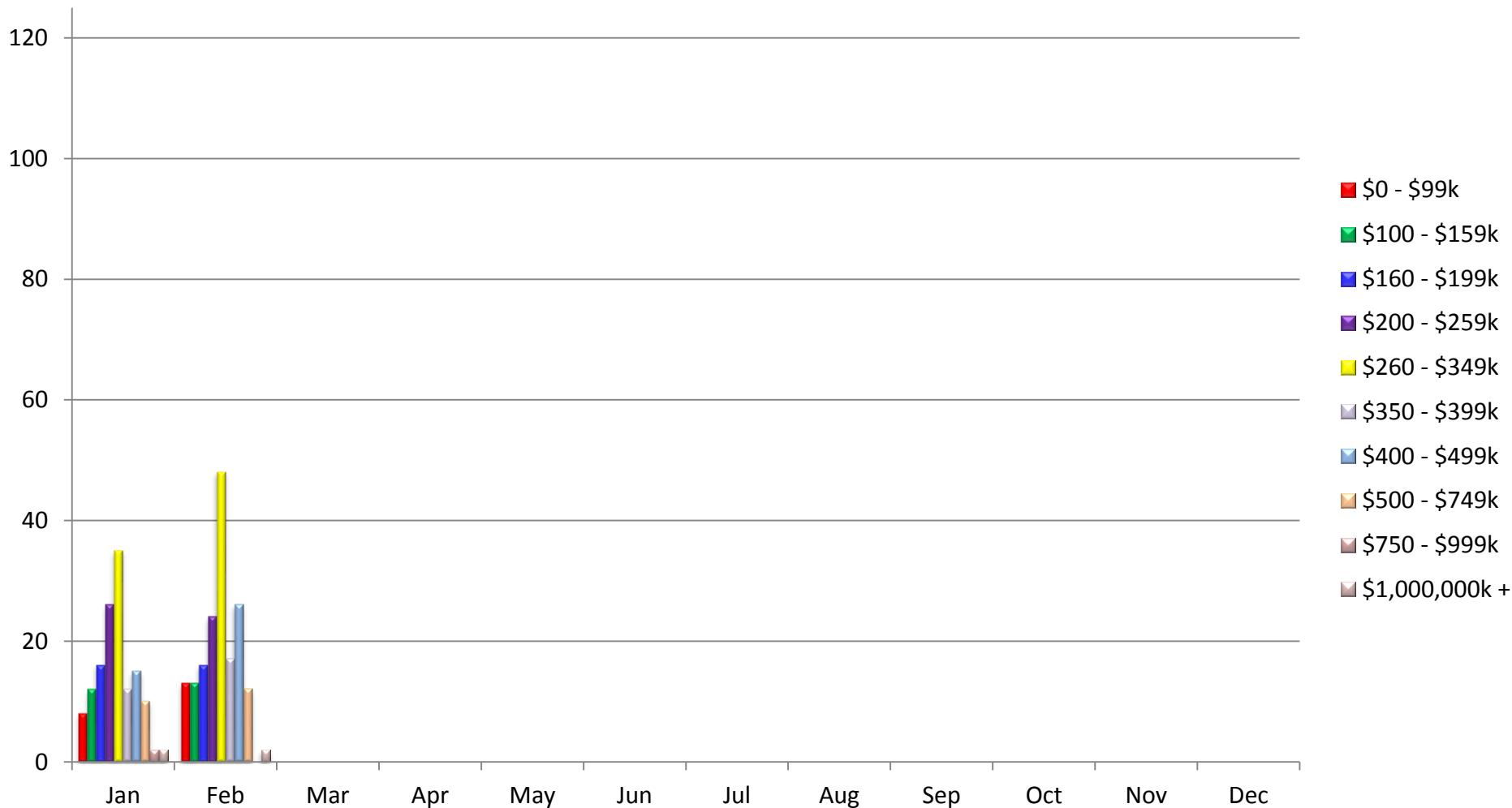
For All QDAR Member Inquiries: (613)969-7873 / For All Media/Public Inquiries: (613)969-7873

Sales - Residential



For All QDAR Member Inquiries: (613)969-7873 / For All Media/Public Inquiries: (613)969-7873

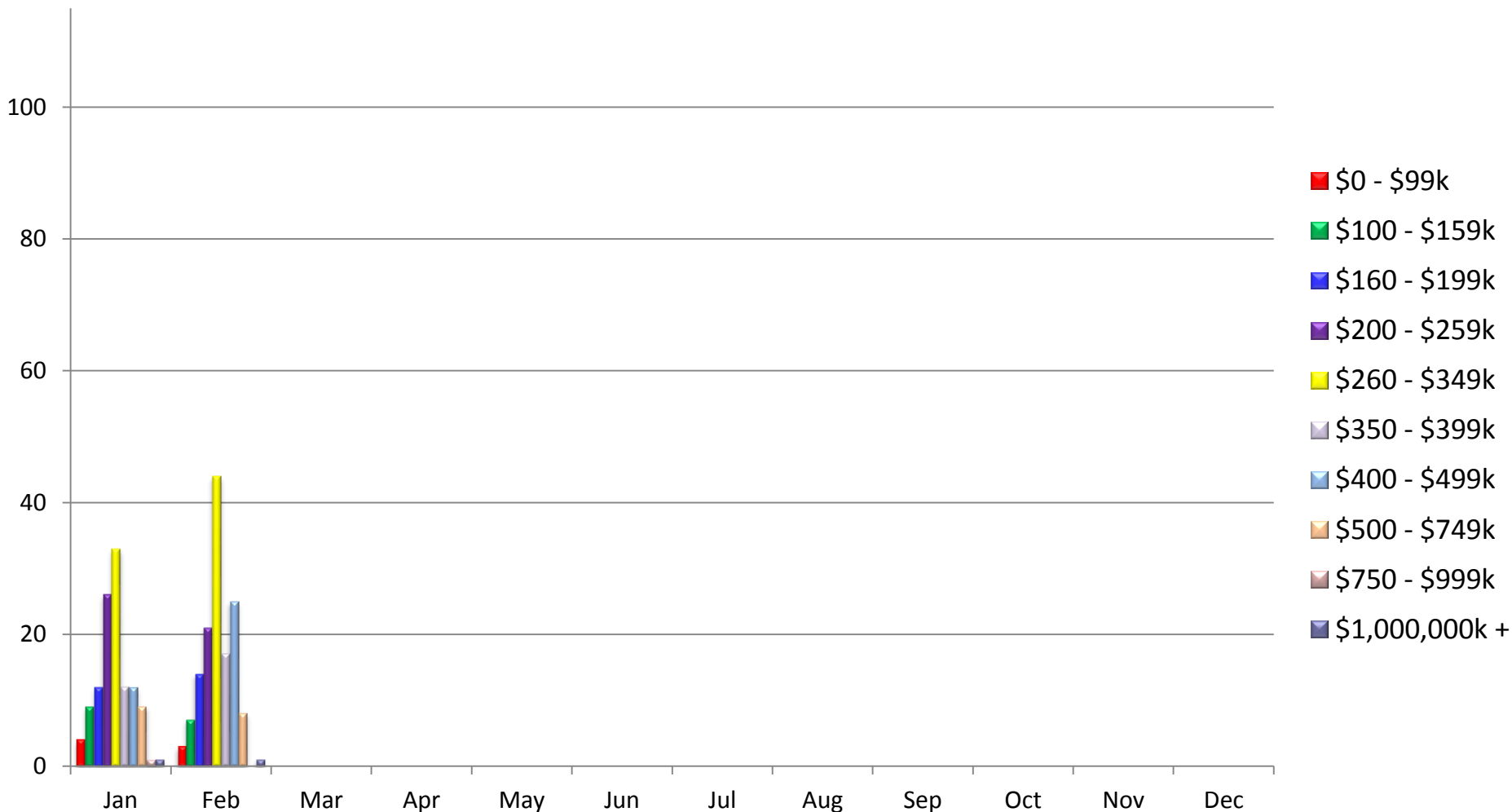
Dollar Sales - All Property Types



Above figures reflect all transactions, including outside QDAR jurisdiction

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Dollar Sales - Residential



Above figures reflect all transactions, including outside QDAR jurisdiction

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Statistical Information*

	2018	2017	% Change
Dollar Sales - All Property Types - to February 28, 2018	\$97,430,550	\$142,972,921	-31.9%
Dollar Sales - All Property Types - for February, 2018	\$55,036,600	\$97,592,435	-43.6%
Dollar Sales - Residential - to February 28, 2018	\$81,843,250	\$125,898,824	-35.0%
Dollar Sales - Residential - for February, 2018	\$45,526,800	\$87,259,393	-47.8%
Listings - All Property Types - to February 28, 2018	764	849	-10.0%
Listings - All Property Types - for February, 2018	368	408	-9.8%
Listings - Residential - to February 28, 2018	554	599	-7.5%
Listings - Residential - for February, 2018	278	286	-2.8%
Sales - All Property Types - to February 28, 2018	309	509	-39.3%
Sales - All Property Types - for February, 2018	171	335	-49.0%
Sales - Residential - to February 28, 2018	259	450	-42.4%
Sales - Residential - for February, 2018	140	299	-53.2%
Average Res. Sold to February 28, 2018	315,997	279,775	12.9%
Average Res. Sold for February, 2018	325,191	291,837	11.4%
Average Sold to February 28, 2018	315,309	280,890	12.3%
Average Sold for February, 2018	321,851	291,321	10.5%
Total Active Residential	537	563	-4.6%
Total Active Non-Residential	447	557	-19.7%
Total Active Listings	984	1,120	-12.1%

Above figures reflect all transactions, including outside QDAR jurisdiction

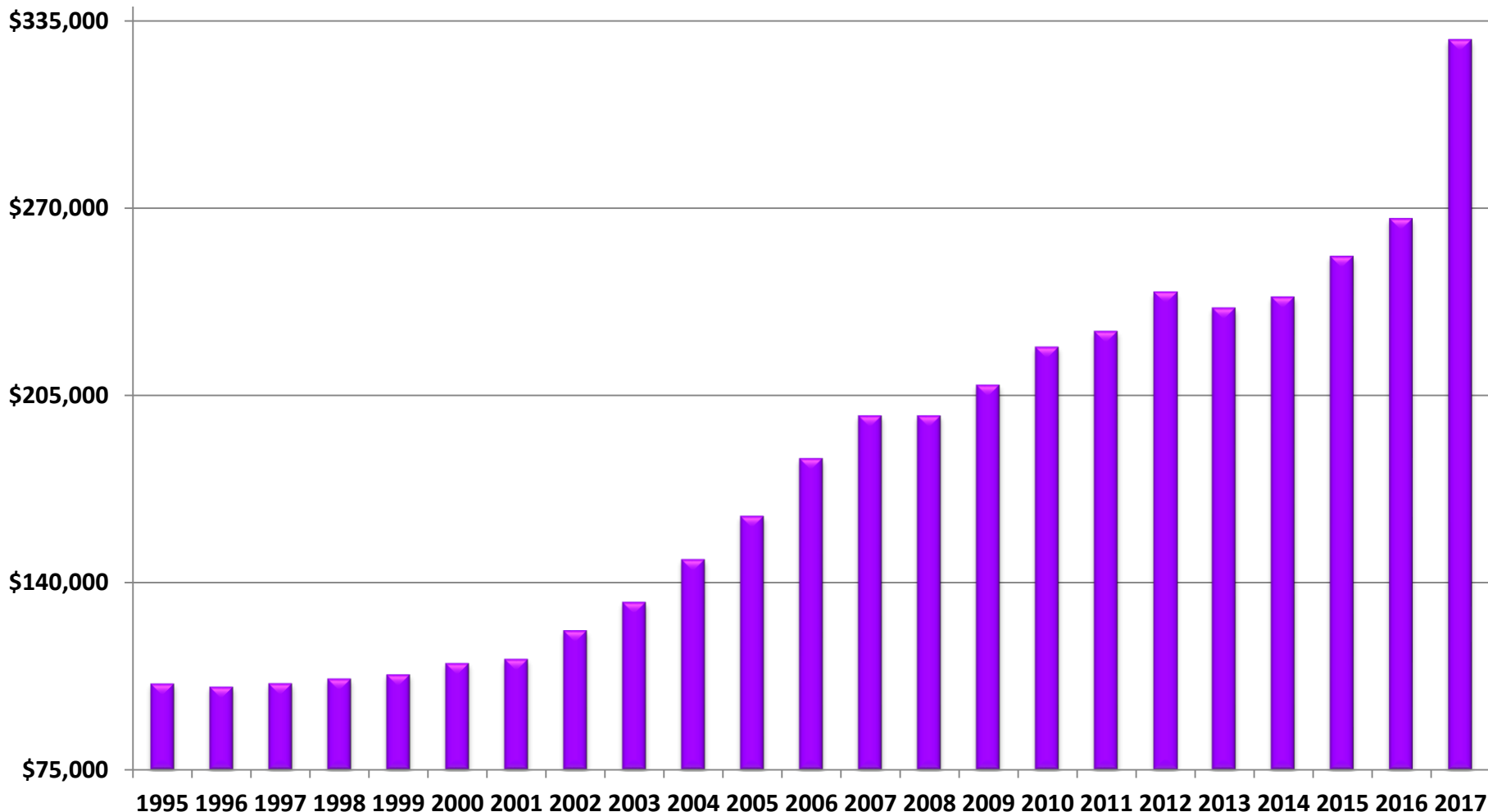
*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Quinte & District Association of REALTORS® Inc. is an Association of approximately 405 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

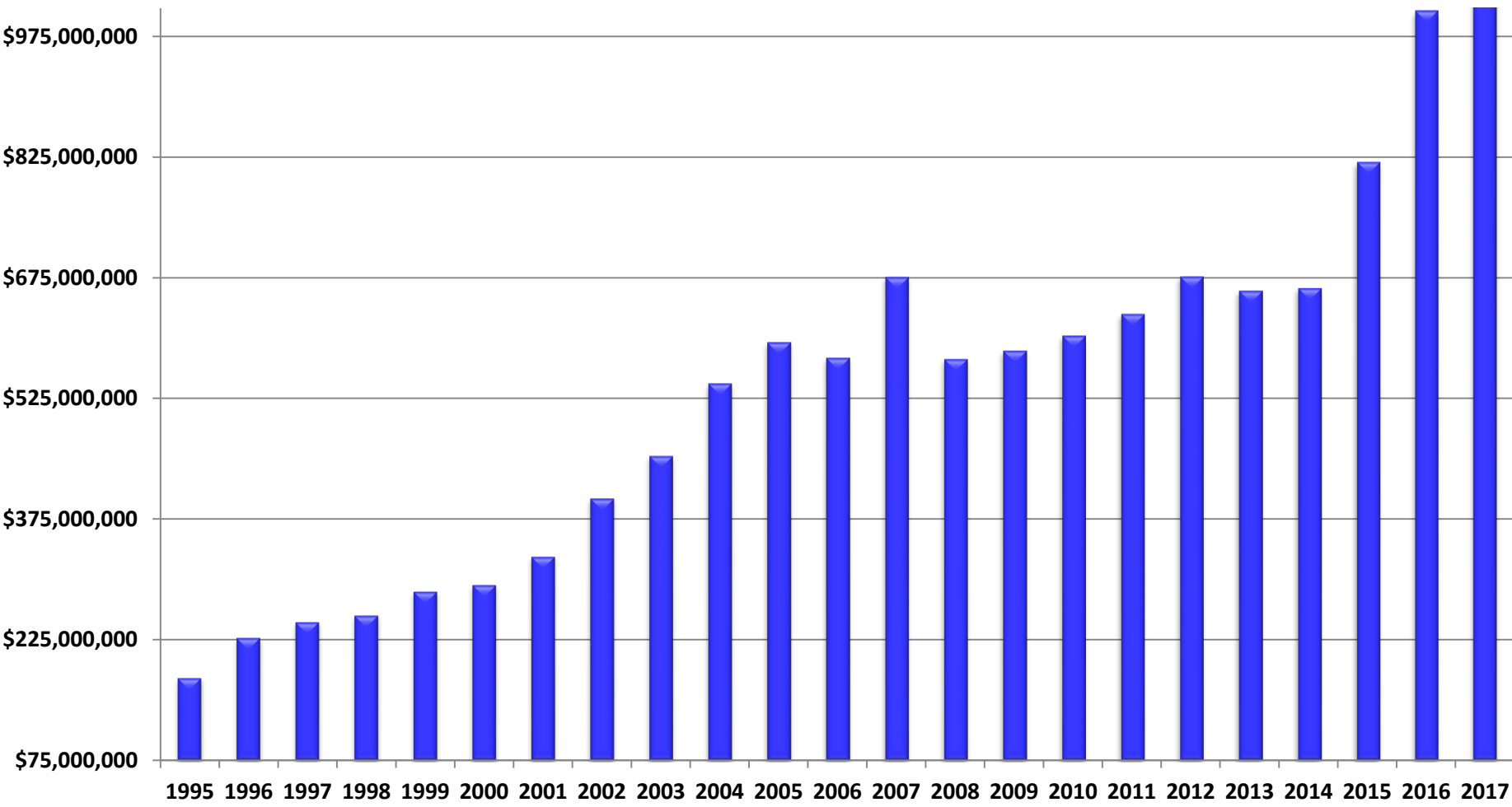
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Average Sale Price - Residential (within QDAR jurisdiction)



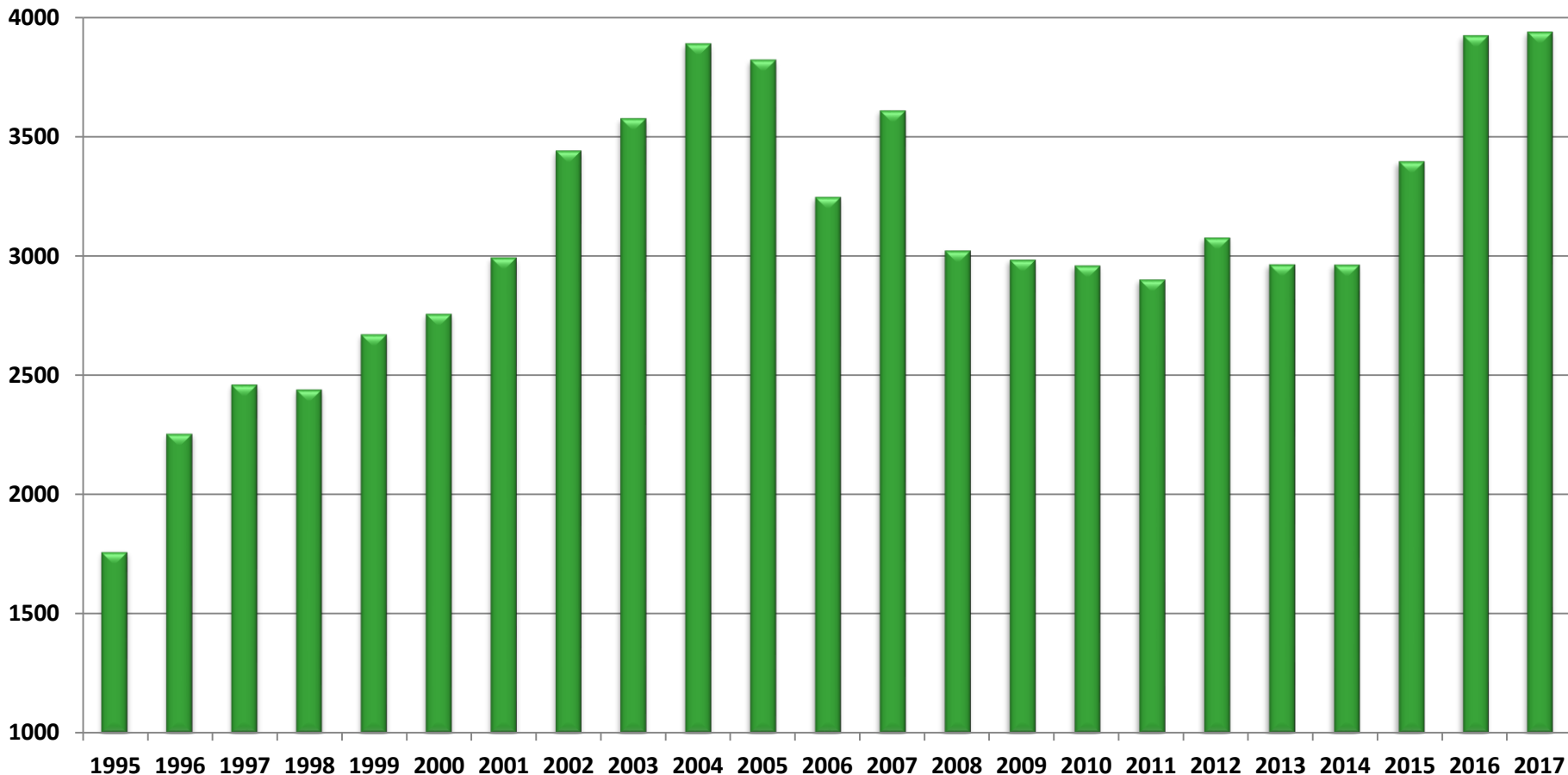
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Dollar Sales - All Property Types (includes outside QDAR jurisdiction)



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Number of Sales - All Property Types (includes outside QDAR jurisdiction)



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