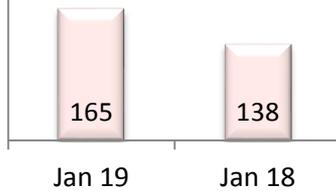
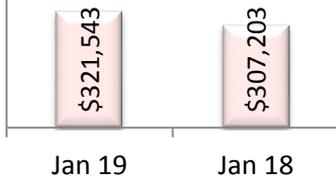


## QDAR Sales

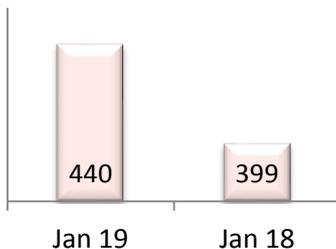
### All Property Types



### QDAR Average Price All Property Types



### New QDAR Listings All Property Types



## 2019 President Cathy Polan's Comments:

After a challenging 2018, we're all looking forward to a healthy New Year and the January 2019 numbers show local real estate is starting off with strong numbers.

January monthly Dollar Sales for All Property Types comes in at \$53,054,540, a significant 25.1% increase over 2018, which was \$42,393,950.

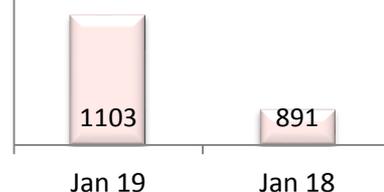
The January monthly Dollar Sales for Residential Listings comes in with an equally significant increase of 33.3% with \$48,425,533 for 2019 compared to \$36,316,450 for 2018.

Residential Unit Sales for January also shows a strong start, with 146 units sold, compared to 119 sold in the same timeframe in 2018. All Property Type listings sold in January comes in with 165 units sold compared to 138 sold in 2018.

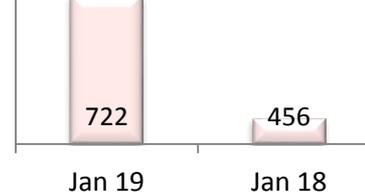
The January Residential Average Sale Price continued the positive trend of the past few years, with the average price coming in at \$331,682 an increase of 8.7% over the same month in 2018.

The Active Residential Listings is beginning the year on a very strong note, following the positive trend started in March 2018, with 722 Active Residential listings compared to 456 listings in 2018. This reflects a significant 58.3% increase over last year. This strong number also indicates the local real estate market has a substantial number of properties available on the market so this may be the year you find your dream property. Contact a local Real Estate Professional for all your real estate needs.

### QDAR Active Listings All Property Types



### QDAR Active Residential Listings



## Economic/Mortgage Indicators

### Prime Rate\*

Jan 2019 - 3.95%

### Conventional Mortgage\*

1 year - 3.64%

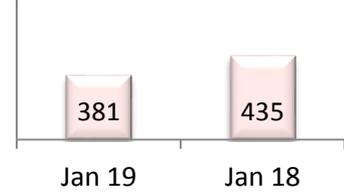
3 year - 4.29%

5 year - 5.34%

### Sources and Notes:

\*Bank of Canada, Rates for most recently completed month

### QDAR Active Non- Residential Listings



\*\*\*Data methodology for statistics has changed and historical revisions to the data have been applied. Data collection for reports prior to Mar/18 was based solely on sales & listings from QDAR Members, unless otherwise stated. Data collection for Mar/18 and onward is based on sales and listings in the QDAR jurisdiction and incorporates any historical revisions.

## Residential Activity by Region *(Below figures reflect Ontario Collective Listed Sales)*

District	Sales Units	Average Sales Price	Average Days on Market
<b>Belleville (City)</b>			
Belleville Ward	31	\$303,358	23
Thurlow Ward	9	\$401,994	48
<b>Brighton (Muni)</b>			
Brighton (Town)	8	\$400,350	68
Brighton (Twp)	2	\$350,000	111
<b>Centre Hastings (Muni)</b>			
Huntingdon Ward	1	\$245,000	0
Madoc Ward	3	\$249,933	128
<b>Cramahe (Twp)</b>			
Colborne	3	\$439,667	87
North of Hwy 401 (Cramahe)	2	\$156,000	41
South of Hwy 401 (Cramahe)	1	\$375,500	147
<b>Deseronto (Town)</b>			
Deseronto (town)	2	\$252,500	49
<b>Madoc (Twp)</b>			
None	2	\$332,500	124
<b>Marmora &amp; Lake (Twp)</b>			
Lake Ward	0	\$0	0
Marmora Ward	2	\$274,500	64
<b>Prince Edward County (Muni)</b>			
Ameliasburg Ward	3	\$366,667	120
Athol Ward	1	\$279,000	9
Bloomfield Ward	0	\$0	0
Hallowell Ward	8	\$394,938	75
Hillier Ward	4	\$558,750	45
North Marysburg Ward	2	\$582,500	123

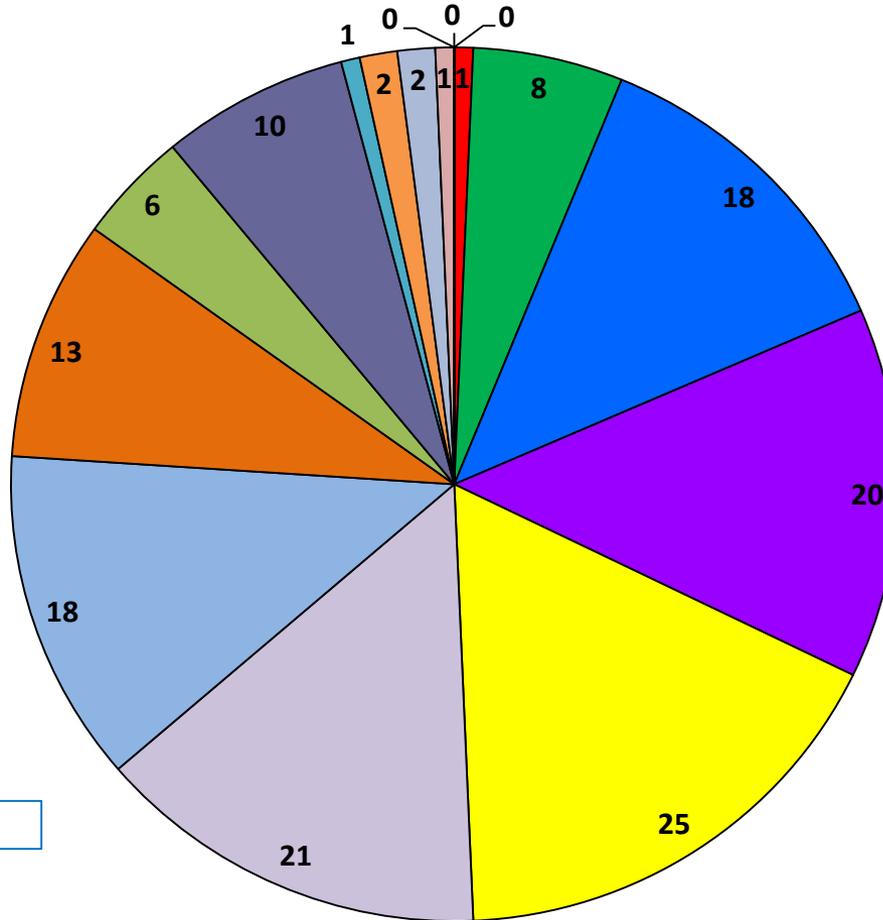
District	Sales Units	Average Sales Price	Average Days on Market
<b>Prince Edward County (Muni)cont</b>			
Picton Ward	5	\$381,394	120
Sophiasburg Ward	2	\$587,500	62
South Marysburg Ward	2	\$275,250	13
Wellington Ward	1	\$199,000	18
<b>Quinte West (City)</b>			
Frankford Ward	3	\$223,167	7
Sidney Ward	5	\$204,600	31
Trenton Ward	13	\$229,377	24
Murray Ward	12	\$409,727	61
<b>Stirling-Rawdon (Twp)</b>			
Rawdon Ward	0	\$0	0
Stirling Ward	0	\$0	0
<b>Trent Hills (Twp)</b>			
Campbellford	2	\$243,000	40
East of Hwy 25	2	\$560,000	61
Hastings Village	2	\$302,500	45
Percy	0	\$0	0
Seymour	3	\$484,200	48
Warkworth	2	\$274,000	31
West of Hwy 25	3	\$416,300	62
<b>Tweed (Muni)</b>			
Elzevir (Twp)	1	\$175,000	78
Hungerford (Twp)	2	\$277,500	105
Tweed (Village)	4	\$271,000	88
<b>Tyendinaga</b>			
Tyendinaga	5	\$398,500	50

## All Property Types Activity by Region *(Below figures reflect Ontario Collective Listed Sales)*

District	Sales Units	Average Sales Price	Average Days on Market
<b>Belleville (City)</b>			
Belleville Ward	37	\$298,760	28
Thurlow Ward	9	\$401,994	48
<b>Brighton (Muni)</b>			
Brighton (Town)	8	\$400,350	68
Brighton (Twp)	3	\$280,833	81
<b>Centre Hastings (Muni)</b>			
Huntingdon Ward	1	\$245,000	0
Madoc Ward	5	\$282,360	99
<b>Cramahe (Twp)</b>			
Colborne	4	\$383,375	67
North of Hwy 401 (Cramahe)	2	\$156,000	41
South of Hwy 401 (Cramahe)	1	\$375,500	147
<b>Deseronto (Town)</b>			
Deseronto (town)	2	\$252,500	49
<b>Madoc (Twp)</b>			
None	2	\$332,500	124
<b>Marmora &amp; Lake (Twp)</b>			
Lake Ward	0	\$0	0
Marmora Ward	2	\$274,500	64
<b>Prince Edward County (Muni)</b>			
Ameliasburg Ward	4	\$351,250	117
Athol Ward	1	\$279,000	9
Bloomfield Ward	1	\$160,000	98
Hallowell Ward	8	\$394,938	75
Hillier Ward	4	\$558,750	45
North Marysburg Ward	4	\$362,500	123

District	Sales Units	Average Sales Price	Average Days on Market
<b>Prince Edward County (Muni)</b>			
Picton Ward	7	\$367,282	140
Sophiasburg Ward	2	\$587,500	62
South Marysburg Ward	3	\$339,833	35
Wellington Ward	1	\$199,000	18
<b>Quinte West (City)</b>			
Frankford Ward	3	\$223,167	7
Sidney Ward	6	\$230,500	46
Trenton Ward	16	\$256,681	37
Murray Ward	12	\$409,727	61
<b>Stirling-Rawdon (Twp)</b>			
None	0	\$0	0
Rawdon Ward	0	\$0	0
Stirling Ward	1	\$975,000	380
<b>Trent Hills (Twp)</b>			
Campbellford	2	\$243,000	40
East of Hwy 25	3	\$406,667	44
Hastings Village	3	\$218,300	71
Percy	1	\$21,000	458
Seymour	4	\$378,150	64
Warkworth	2	\$274,000	31
West of Hwy 25	3	\$416,300	62
<b>Tweed (Muni)</b>			
Elzevir (Twp)	1	\$175,000	78
Hungerford (Twp)	3	\$199,333	110
Tweed (Village)	4	\$271,000	88
<b>Tyendinaga</b>			
None	0	\$0	0
Tyendinaga	6	\$343,750	60

## Sales - Residential

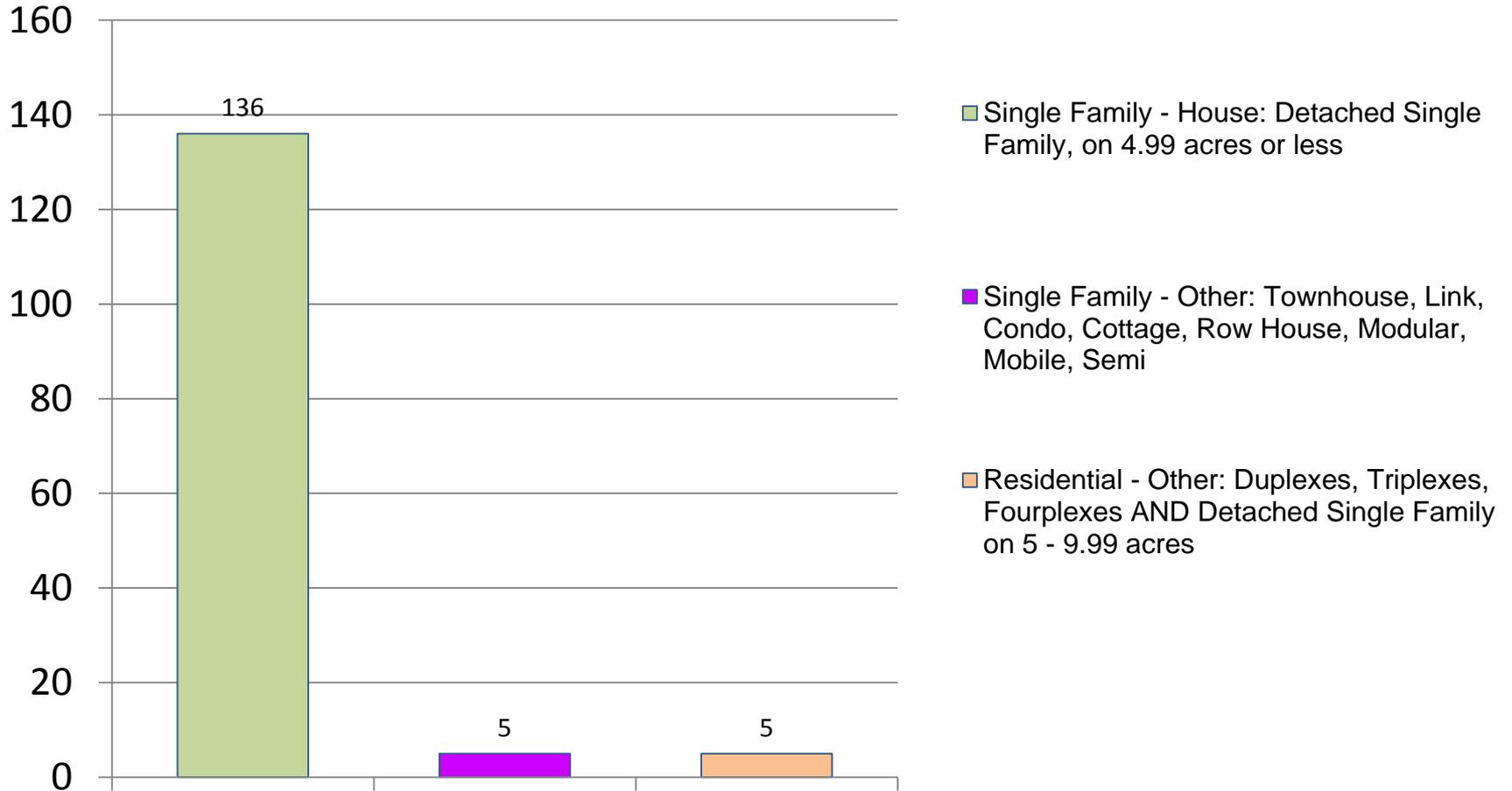


- \$0 to \$99k
- \$100k to \$149k
- \$150k to \$199k
- \$200k to \$249k
- \$250k to \$299k
- \$300k to \$349k
- \$350k to \$399k
- \$400k to \$449k
- \$450k to \$499k
- \$500k to \$599k
- \$600k to \$699k
- \$700k to \$799k
- \$800k to \$899k
- \$900k to \$999k
- \$1m to \$1.199m
- \$1.200m to \$1.399m
- \$1.400m to \$1.599m

Numbers indicate units

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## Sales - Residential



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## Dollar Sales - Residential



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## Statistical Information\*

	2019	2018	% Change
Dollar Sales - All Property Types - for January, 2019	\$53,054,540	\$42,393,950	25.1%
Dollar Sales - Residential - for January, 2019	\$48,425,533	\$36,316,450	33.3%
Listings - All Property Types - for January, 2019	440	399	10.3%
Listings - Residential - for January, 2019	357	276	29.3%
Sales - All Property Types - for January, 2019	165	138	19.6%
Sales - Residential - for January, 2019	146	119	22.7%
Average Res. Sold for January, 2019	331,682	305,180	8.7%
Average Sold for January, 2019	321,543	307,203	4.7%
Total Active Residential	722	456	58.3%
Total Active Non-Residential	381	435	-12.4%
Total Active Listings	1,103	891	23.8%

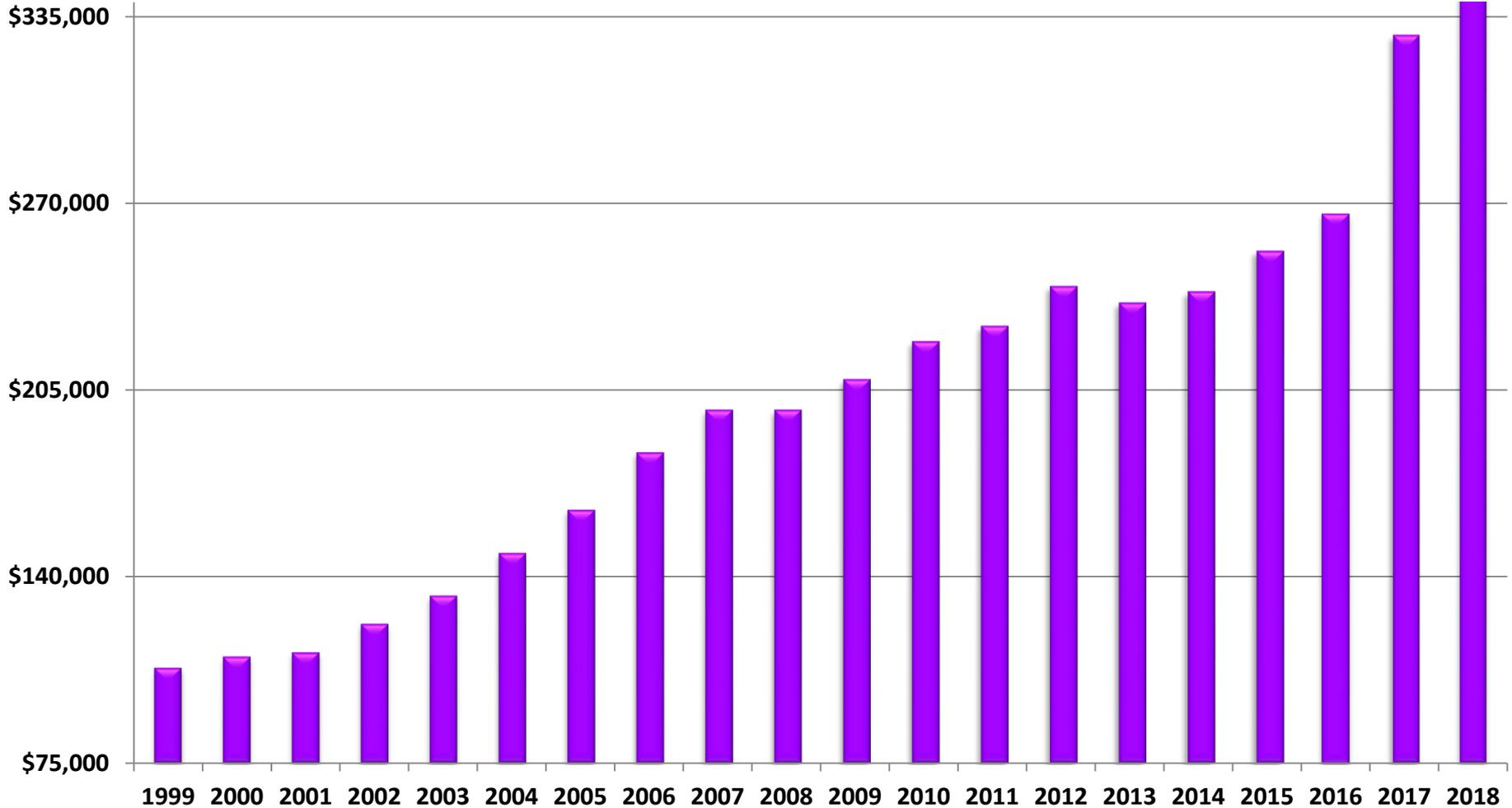
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\*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

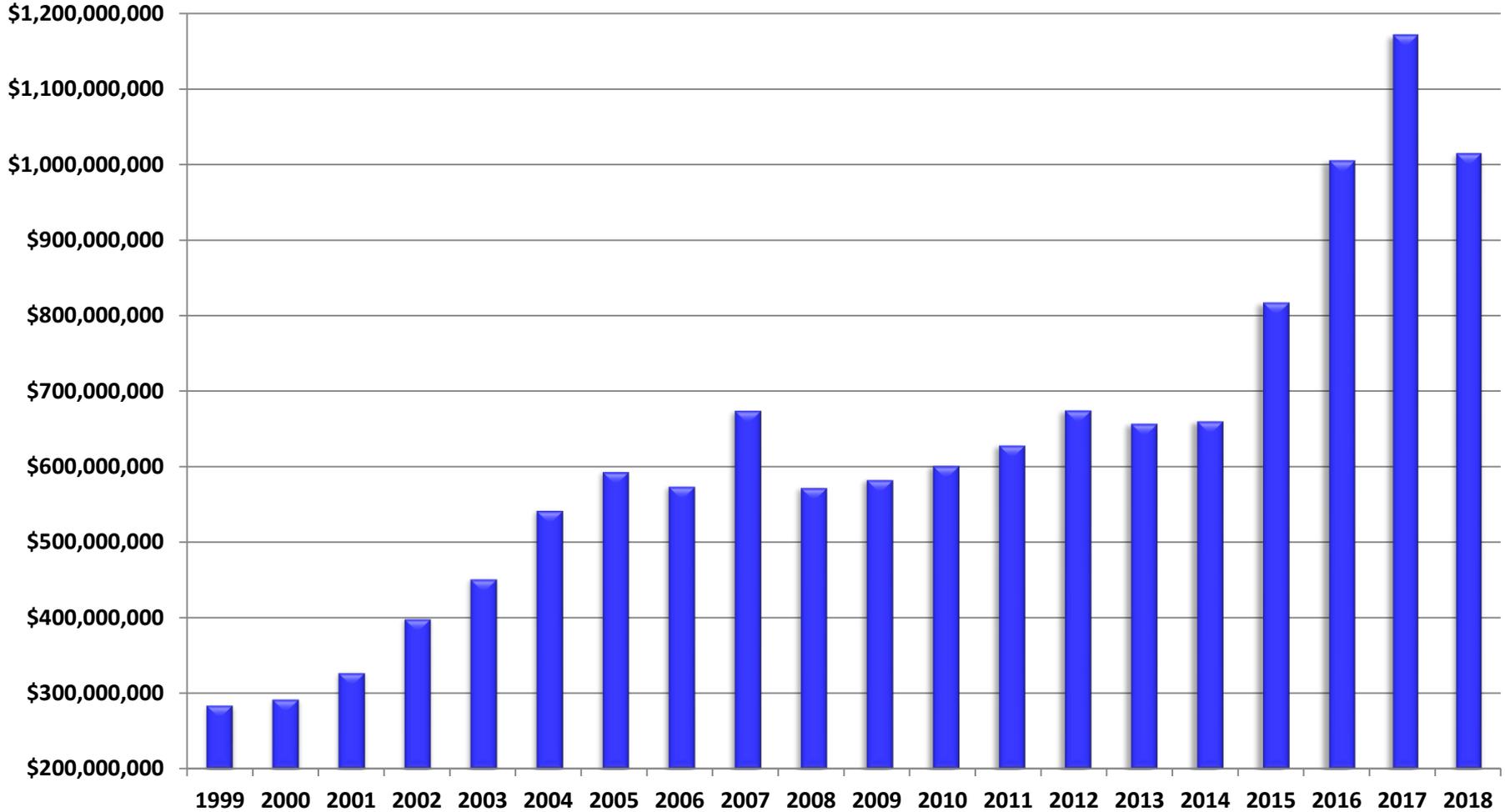
The Quinte & District Association of REALTORS® Inc. is an Association of approximately 427 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.

## Average Sale Price - Residential (within QDAR jurisdiction)



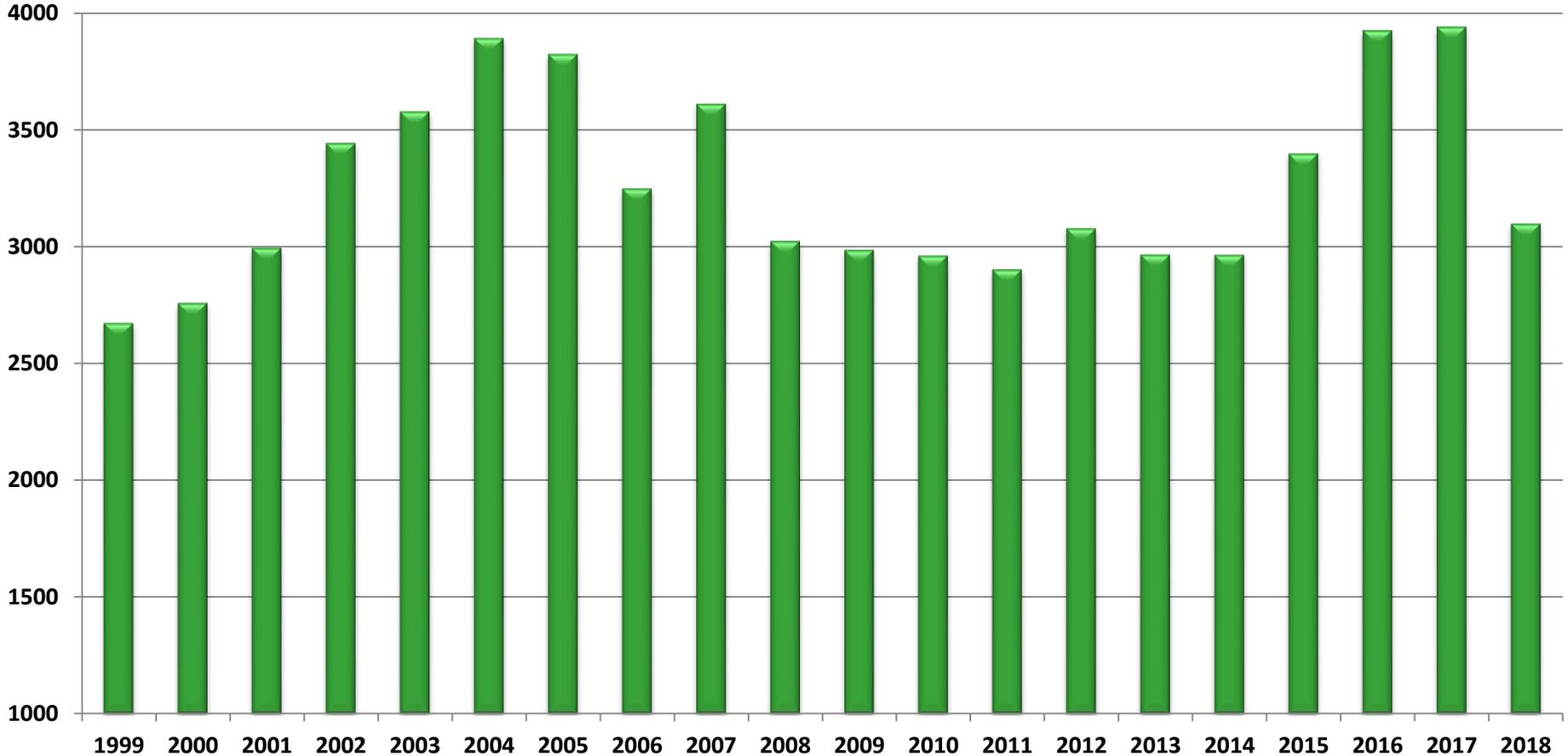
**\*\*\*Data methodology for statistics has changed and historical revisions to the data have been applied. Data collection for reports prior to Mar/18 was based solely on sales & listings from QDAR Members, unless otherwise stated. Data collection for Mar/18 and onward is based on sales and listings in the QDAR jurisdiction and incorporates any historical revisions.**

## Dollar Sales - All Property Types (includes outside QDAR jurisdiction)



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## Number of Sales - All Property Types (includes outside QDAR jurisdiction)



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