

QDAR Sales	2019 President Cathy Polan's Comments:		Economic/Mortgage Indicators	
All Property Types	The first quarter statistics for 2019 are now complete and th start to the year, with a varied set of resulting numbers.	mulcators		
244 297	March 2019 transactions have been processed and the QDA Sales for All Property Types came in at \$90,567,993 reflectin \$98,885,701. The 2019 Year-to-Date figure has resulted in a	Prime Rate* Mar 2019 - 3.95% Conventional Mortgage*		
Mar 19 Mar 18	The March monthly Dollar Sales for Residential Listings also (\$76,165,193 for 2019 compared to \$88,167,801 for 2018. T is almost at a break-even level, with a 0.9% increase over las	1 year - 3.64% 3 year - 4.29%		
QDAR Average Price			5 year - 5.34%	
All Property Types	Residential Unit Sales for March 2019 show 222 sales, which a significant decrease of 14.9%. The Year-to-Date compariso			
\$371,180 \$332,948	2018 sales for the same period of time.			
\$371, \$332,	On the positive side, the Residential Average Sale Price for N	Sources and Notes:		
Mar 19 Mar 18	years, with the average price coming in at \$343,086 which is 2018. The Year-to-Date Residential Average Sale Price show	*Bank of Canada, Rates for most recently completed month		
New QDAR Listings All Property Types	Active Residential Listings continue the positive trend for the Listings compared to 683 Active Residential Listings in March reflects a healthy real estate market in the local area, offerin			
	QDAR Active Listings	QDAR Active	QDAR Active Non-	
	All Property Types	Residential Listings	Residential Listings	
573 607	1263 1071	833 683	430 388	
Mar 19 Mar 18	Mar 19 Mar 18	Mar 19 Mar 18	Mar 19 Mar 18	

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Residential Activity by Region (Below figures reflect Ontario Collective Listed Sales)

District	Sales Units	Average Sales Price	Average Days on Market	District	Sales Units	Average Sales Price	Average Days on Market
Belleville (City)							
Belleville Ward	40	\$293,933	32	Prince Edward County (Muni)cont			
Thurlow Ward	18	\$392 <i>,</i> 025	27	Picton Ward	7	\$422,131	82
Brighton (Muni)				Sophiasburg Ward	2	\$362,500	104
Brighton (Town)	19	\$428,153	38	South Marysburg Ward	0	\$0	0
Brighton (Twp)	3	\$433,833	20	Wellington Ward	2	\$364,500	129
Centre Hastings (Muni)				Quinte West (City)			
Huntingdon Ward	3	\$226,000	66	Frankford Ward	6	\$318,800	34
Madoc Ward	7	\$268,557	23	Sidney Ward	12	\$326,325	65
Cramahe (Twp)				Trenton Ward	36	\$273,951	16
Colborne	4	\$344,750	42	Murray Ward	25	\$367,287	25
				Stirling-Rawdon (Twp)			
North of Hwy 401 (Cramahe)	2	\$540,000	33	Rawdon Ward	0	\$0	0
				Stirling Ward	3	\$275,000	24
South of Hyw 401 (Cramahe)	1	\$769,000	129	Trent Hills (Twp)		. ,	
Deseronto (Town)				Campbellford	6	\$218,500	48
Deseronto (town)	4	\$216,250	65	East of Hwy 25	1	\$765,000	30
Madoc (Twp)				Hastings Village	0	\$0	0
None	2	\$324,950	35	Percy	0	\$0 \$0	0
Marmora & Lake (Twp)				Seymour	4	\$252,500	19
Lake Ward	1	\$471,000	20	Warkworth		\$252,500 \$564,000	88
Marmora Ward	2	\$190,500	22		2		
Prince Edward County (Muni)				West of Hwy 25	1	\$329,900	5
Ameliasburg Ward	5	\$408,420	11	Tweed (Muni)	_		
Athol Ward	1	\$384,000	55	Elzevir (Twp)	2	\$300,000	122
Bloomfield Ward	0	\$0	0	Hungerford (Twp)	3	\$343,083	28
Hallowell Ward	6	\$560 <i>,</i> 894	243	Tweed (Village)	3	\$121,967	45
Hillier Ward	4	\$403,500	69	Tyendinaga			
North Marysburg Ward	0	\$0	0	Tyendinaga	3	\$422,333	61





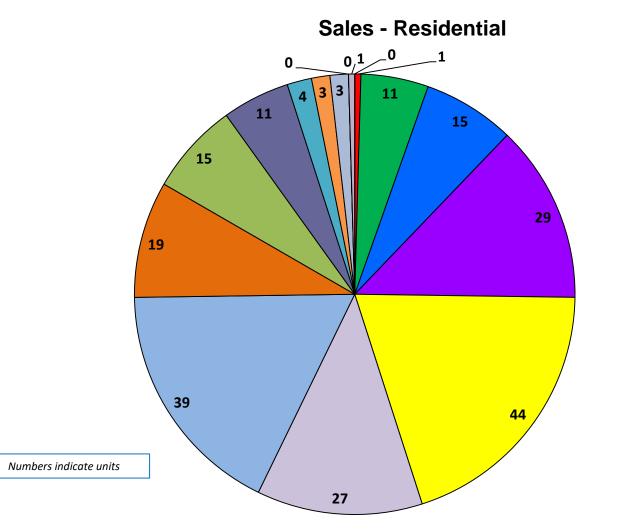
All Property Types Activity by Region

(Below figures reflect Ontario Collective Listed Sales)

District	Sales Units	Average Sales Price	Average Days on Market	District	Sales Units	Average Sales Price	Average Days Market
Belleville (City)	Sales Units	Price	IVIAI KEL	Prince Edward County (Muni)			
Belleville Ward	43	\$397,461	40	Picton Ward	8	\$384,352	90
Thurlow Ward	43 20	\$562,748	40	Sophiasburg Ward	3	\$425,000	104
Brighton (Muni)	20	<i>9302,14</i> 0	41	South Marysburg Ward	0	\$0	0
Brighton (Town)	20	\$411,490	37	Wellington Ward	2	\$364,500	129
Brighton (Twp)	3	\$433,833	20	Quinte West (City)			
Centre Hastings (Muni)	5	Ş433,633	20	Frankford Ward	7	\$300,400	36
Huntingdon Ward	3	\$226,000	66	Sidney Ward	15	\$310,927	68
Madoc Ward	5	\$268,557	23	Trenton Ward	38	\$270,451	18
Cramahe (Twp)	,	<i>4200,337</i>	25	Murray Ward	25	\$367,287	25
Colborne	4	\$344,750	42	Stirling-Rawdon (Twp)			
consorrie	-	Ş544,750	72	None	0	\$0	0
North of Hwy 401 (Cramahe)	2	\$540,000	33	Rawdon Ward	0	\$0	0
				Stirling Ward	5	\$265,600	85
South of Hyw 401 (Cramahe)	1	\$769,000	129	Trent Hills (Twp)			
Deseronto (Town)	-	<i>ç, 03,000</i>	123	Campbellford	7	\$213,429	51
Deseronto (town)	4	\$216,250	65	East of Hwy 25	1	\$765,000	30
Madoc (Twp)	-	<i>\$210,230</i>	05	Hastings Village	0	\$0	0
None	2	\$324,950	35	Percy	2	\$72 <i>,</i> 750	33
Marmora & Lake (Twp)	2	<i>4324,330</i>	33	Seymour	6	\$214,000	23
Lake Ward	1	\$471,000	20	Warkworth	2	\$564,000	88
Marmora Ward	3	\$170,300	26	West of Hwy 25	1	\$329,900	5
Prince Edward County (Muni)	5	Ş170,300	20	Tweed (Muni)			
Ameliasburg Ward	5	\$408,420	11	Elzevir (Twp)	2	\$300,000	122
Athol Ward	3	\$584,000	54	Hungerford (Twp)	4	\$293,563	25
Bloomfield Ward	0	\$384,000 \$0	0	Tweed (Village)	3	\$121,967	45
Hallowell Ward	8	\$0 \$504,421	204	Tyendinaga			
Hallowen Ward Hillier Ward	0 4	\$360,750	69	None	0	\$0	0
North Marysburg Ward	4 2	\$360,750 \$153,500	35	Tyendinaga	3	\$422,333	61







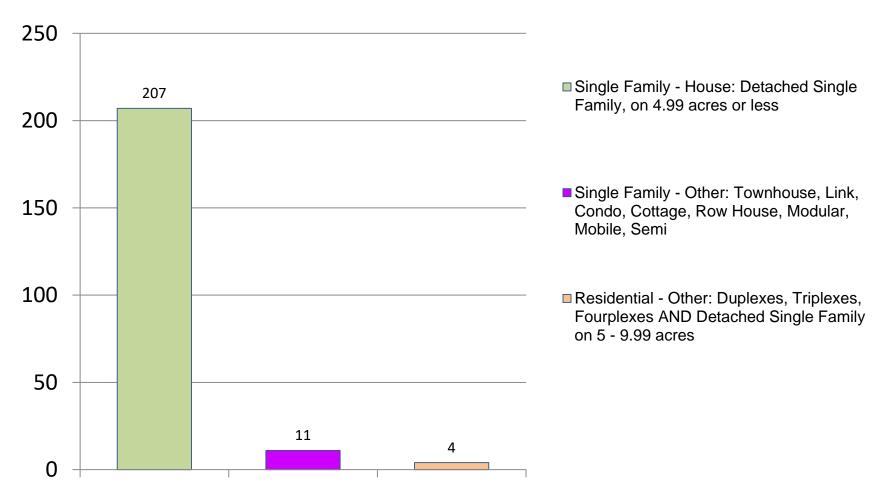
■\$0 to \$99k ■\$100k to \$149k ■\$150k to \$199k ■\$200k to \$249k □ \$250k to \$299k □\$300k to \$349k ■\$350k to \$399k ■\$400k to \$449k ■\$450k to \$499k ■\$500k to \$599k ■\$600k to \$699k ■\$700k to \$799k ■\$800k to \$899k ■\$900k to \$999k ■\$1m to \$1.199m ■\$1.200m to \$1.399m ■\$1.400m to \$1.599m

***Data methodology for statistics has changed and historical revisions to the data have been applied. Data collection for reports prior to Mar/18 was based solely on sales & listings from QDAR Members, unless otherwise stated. Data collection for Mar/18 and onward is based on sales and listings in the QDAR jurisdiction and incorporates any historical revisions.





Sales - Residential



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						Dollar	Sales -	Reside	ntial				■ \$0 - \$99k
													■ \$100 - \$149k
100 -													¯ ■ \$150 - \$199k
													■ \$200 - \$249k
00													<mark>⊒</mark> \$250 - \$299k
80 -													■ \$300 - \$349k
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60 -													≌ \$400 - \$449k
00													■ \$450 - \$499k
													■ \$500 - \$599k
40 -			_										¥ \$600 - \$699k
													≌ \$700 - \$799k
													≌ \$800 - \$899k
20 -		_	_										¥900 - \$999k
													≌ \$1m - \$1,200m
													≌ \$1,200m-\$1,399m
0 -	lan	- Cob		Apr	May		l	Aa	Con	Oct	Nov	Dee	⊐ ≦ \$1,400m-\$1,599m
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	

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Statistical Information*

	2019	2018	% Change
Dollar Sales - All Property Types - to March 31, 2019	\$202,823,573	\$196,316,253	3.3%
Dollar Sales - All Property Types - for March, 2019	\$90,567,993	\$98,885,703	-8.4%
Dollar Sales - Residential - to March 31, 2019	\$171,512,366	\$170,011,053	0.9%
Dollar Sales - Residential - for March, 2019	\$76,165,193	\$88,167,803	-13.6%
Listings - All Property Types - to March 31, 2019	1,363	1,37	-0.6%
Listings - All Property Types - for March, 2019	573	607	-5.6%
Listings - Residential - to March 31, 2019	1,095	1,069	2.4%
Listings - Residential - for March, 2019	463	515	-10.1%
Sales - All Property Types - to March 31, 2019	576	600	-5.0%
Sales - All Property Types - for March, 2019	244	293	-17.8%
Sales - Residential - to March 31, 2019	507	520) -2.5%
Sales - Residential - for March, 2019	222	263	-14.9%
Average Res. Sold to March 31, 2019	338,289	326,944	4 3.5%
Average Res. Sold for March, 2019	343,086	337,808	3 1.6%
Average Sold to March 31, 2019	352,124	323,954	8.7%
Average Sold for March, 2019	371,180	332,948	3 11.5%
Total Active Residential	833	683	3 22.0%
Total Active Non-Residential	430	388	3 10.8%
Total Active Listings	1,263	1,073	17.9%

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*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

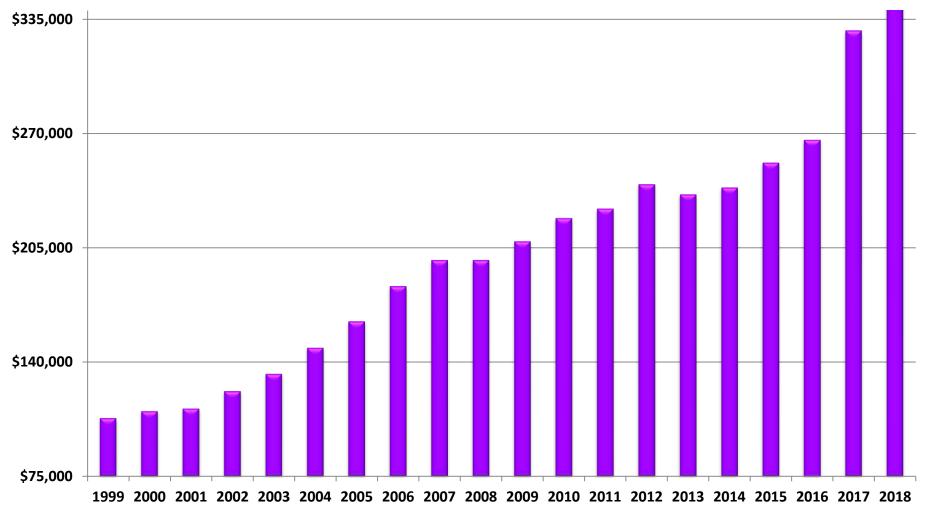
The Quinte & District Association of REALTORS® Inc. is an Association of approximately 432 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.





Average Sale Price - Residential

(within QDAR jurisdiction)



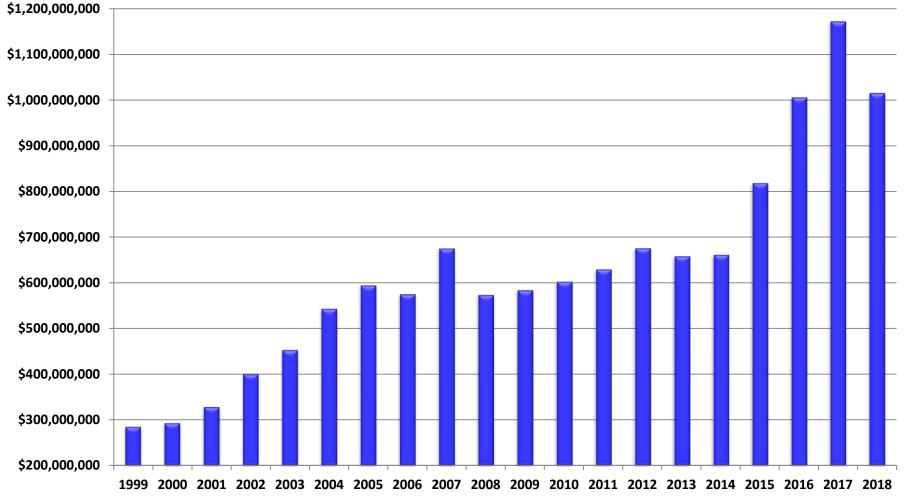
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Dollar Sales - All Property Types

(includes outside QDAR jurisdiction)



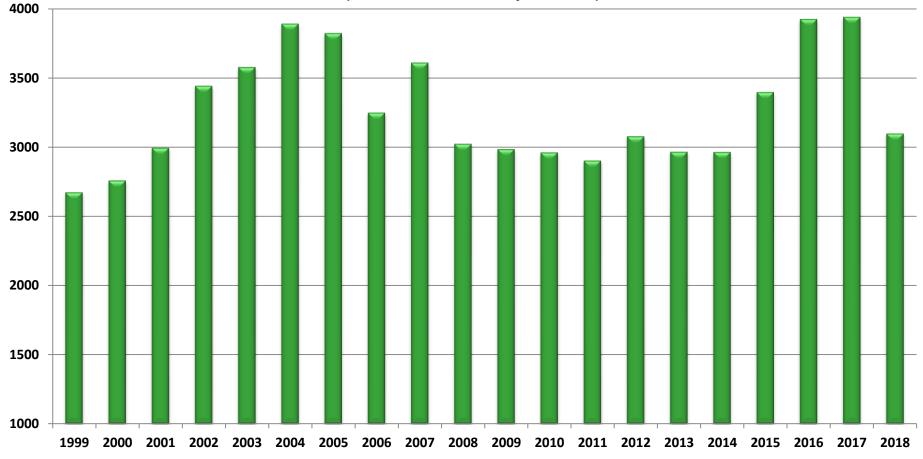
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Number of Sales - All Property Types

(includes outside QDAR jurisdiction)



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