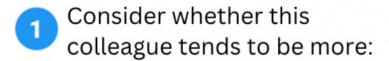
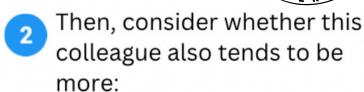
PEOPLE MAPPING

Think about a key colleague.

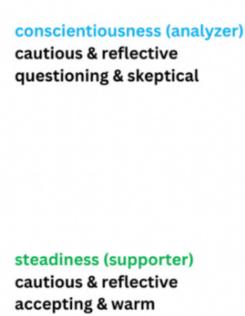








Now, combine your colleague's tendencies to determine their **disc** style.





dominance (conductor) fast-paced & outspoken questioning & skeptical

influence (promoter) fast-paced & outspoken

fast-paced & outspoken accepting & warm