

# Medical Supplies

Delivering Efficiencies To Healthcare Providers.



## Service you deserve.

We are dedicated to serving your practice and providing quality products at competitive prices.

Headquarter in a 125,000 square foot distribution center in the city of Philadelphia, PA, Democrasales has been providing medical, dental, and veterinarian, service providers fast and cost efficient access to high quality products from the leading top medical supply manufactures.

1

### SERVICE

Dedicated to serving your practice through quality service and competitive pricing.

2

### PARTNERS

Our partnerships allow us to source a vast portfolio of products from top manufactures.

3

### PRODUCTS

We deliver 50k+ SKU's From over 200+ brands to 99% of the US in 1 - 2 business days.



### Trusted Sales Professionals.

Trusted by over 200+ top medical Manufactures.



### NO MINIMUM ORDERS

Order exactly what you need - NO MORE, NO LESS.



### Group Purchasing power

Enjoy large group cost saving benefits.

## Your supply chain partner.

We serve locally and compete nationally for your bottom line.

Our local sales reps help pass on great savings to our health care providers through our aggregation of national purchasing power.

### OUR SERVICES

- Free Supply Cost Evaluation
- Pricing Optimization
- Formulary Management
- Medical Supply Distribution

### SOME OF OUR BRANDS



### OUR SUPPLY CHAIN PARTNERS.

Together we serve your supply needs.

We are an authorized distributor and proud partner of the following Group Purchasing organizations and distributor.



Through these partnership, we are able to source a vast portfolio of products to ensure fast access and high fill rates for our customers.

NDC's Tennessee warehouse is also a vital part of our emergency preparedness plan for our community.

### DELIVERING WHAT' YOU NEED WHEN YOU NEED IT

Our sales, warehouse, and customer service teams work together to provide the highest level of service.

#### Sample of available products

- Capital Equipment
- Instruments
- Physical Therapy Aid
- Wound Care
- Point of Care Testing
- Housekeeping
- Infection Control
- Needles and Syringes



*List of Vendors as of 2/27/18*

<u>Vendors</u>	<u>Product Count</u>	<u>Vendors</u>	<u>Product Count</u>
BSN Medical/Jobst	2514	Bunzl Distribution Midcentral, Inc.	297
Ethicon - Suture	2410	Mortara Instrument, Inc.	294
Covidien/Surgical/EnB Devices	2381	Health O Meter Professional	281
GE Healthcare Bio-Sciences Corp.	2075	Major Pharmaceuticals	281
Dukal Corporation	1958	Dial Corporation	253
Medegen Medical Products, LLC	1741	Cramer	245
BD	1690	Bard Medical/Urological Division	243
Welch Allyn	1492	Foot Science International	226
Fabrication Enterprises, Inc.	1347	Sempermed USA	222
3M Health Care	1312	Schiller Americas, Inc.	217
Maine Manufacturing	1189	Septodont, Inc.	210
Bauerfeind	1109	Myco Medical	208
Halyard Health, LLC	1094	Kimberly-Clark Consumer	205
Quantum Medical	1071	Aspen Surgical	204
Albahealth, LLC	1048	3 Point Products	196
TIDI Products, LLC	857	Practicon	194
Johnson & Johnson Consumer Products	814	HemoCue America	189
Andover Healthcare, Inc.	801	Bowman Manufacturing Company, Inc.	179
Surgical Specialties Corporation	776	Clinical Diagnostic Solutions	176
Crosstex International	754	Sunstar Americas	175
CareFusion	736	Zoll Medical	174
Globe Scientific, Inc.	671	Alere Toxicology	173
Molnlycke Health Care US, LLC	658	Medical Action Industries	172
Bovie Medical Industries, Inc.	631	Microflex Corporation	168
Integra LifeSciences, Corp	631	Nurse Assist	167
Hartmann USA, Inc.	628	Metrex Research Corporation	160
Unico	613	Terumo Medical Corp.	157
SAJ Distributors, Inc	604	PDI - Professional Disposables, Intl.	150
Smiths Medical ASD, Inc.	571	Georgia-Pacific Consumer Products	145
GOJO Industries, Inc.	539	Hygenic/Performance Health	145
Kinsman Enterprises, Inc.	512	Siemens Diagnostics	142
Smith & Nephew, Inc.	506	Duracell	131
AMD-Medicom	488	Principle Business Enterprises/Inconti	129
Simport Scientific	482	Sultan Healthcare, Inc.	127
Southern Dental Industries	482	Certol	118
Medical ID Solutions	467	ArjoHuntleigh, Inc.	116
GE Healthcare Technologies	462	Albaad USA, Inc.	112
Core Products	444	Conmed Corporation	104
Hygenic/Theraband	438	KCI USA	104
Innovative Healthcare Corp., Inc.	435	Richmond Dental	104
New World Imports	434	American Diagnostic Corporation	102
Ethicon - Non-Suture	390	PrePak Products, Inc.	99
Amsino International, Inc.	388	GMAX Industries, Inc.	97
Exel Corporation	387	Beckman Coulter, Inc.	94
Ansell	383	Keystone Industries	92
CP Medical	373	Drive DeVilbiss Healthcare	85
Kimberly-Clark Professional	359	Microbrush Corporation	82
Graham Medical	343	Liftran Mobility/Apexlifts	81
Medicom, Inc.	330	Axelgaard	79
Mydent	316	Omron Healthcare, Inc.	79

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Calderon Textiles	78	Quantimetrix Corporation	28
Johnson & Johnson/Advanced Sterilization	76	BrandMax	27
Southwest Technologies, Inc.	76	Pfizer, Inc.	27
Accutron - Division of Crosstex	75	MediPurpose	26
Micro-Scientific, USA	74	Tex-Care Medical	25
Newman Medical	74	HR Pharmaceuticals	24
Arrowhead Healthcare Supply, LLC	72	Energizer Battery, Inc.	23
Cumberland Swan/Vi-Jon, Inc.	72	Medicore Medical Supply	23
Owen Mumford	72	Desert Assembly, Inc.	22
Devon Medical	71	Ferndale Laboratories, Inc.	22
RD Plastics Co.	70	SpecLinc Products, LLC	20
UltiMed, Inc.	70	Bowen Medical	18
Doran Scales, Inc.	68	Power-Web	18
Nanova Biomaterials, Inc.	66	Santus LLC	18
RockTape, Inc.	66	Val Med Medical, LLC	18
Compass Health	64	Ascensia Diabetes Care	17
Saeshin America, Inc.	64	McCord Research, Inc.	17
Kinesio Holding Corporation	60	Med-Tech Resource, LLC	17
Leonhard Lang	59	Sandoz, Inc.	17
HemoSure Inc.	58	Advantage Dental Products	16
Hydrox Laboratories	57	B&L Engineering	16
Sekisui Diagnostics, LLC	56	Cool Renewal, LLC	16
ColdStar International, Inc.	55	Enzyme Industries, Inc.	16
HTL-STREFA, Inc.	53	Gebauer Company	16
ASO, LLC	52	L&R Manufacturing Company	16
Beaumont Products, Inc.	52	Nuance Medical, LLC	16
Mueller Sports Medicine, Inc.	52	EKF Diagnostics	14
ndd Medical Technologies	51	Galderma	14
Acteon North America	49	Integrated Healing Technologies	14
StoneHaven Medical, Inc.	46	Links Medical Products, Inc.	14
Arkray USA, Inc.	45	Sapphire Multinational Group, Inc.	14
Hygenic Corporation	45	Bio ProTech USA	13
Cardiac Science	42	GluStitch, Inc.	13
Omni International Corp.	41	Procter & Gamble Distributing LLC	12
Ambra Le Roy	40	Zevex, Inc.	12
Nikomed U.S.A., Inc.	40	AcuGuard Corporation	11
ADI Medical	39	Cardinal Health	11
Teleflex Medical	39	CelluCotton	11
AccuTec Blades, Inc.	38	Dr. Fresh	11
Zhermack, Inc.	38	GC America, Inc.	11
Luxor	36	NanoEnTek USA, Inc.	11
Quidel Corporation	36	Pain Management Technologies, Inc.	10
Beutlich LP Pharmaceuticals	35	SANEK	10
J. Morita USA	35	Torex	10
Plasti-Products, Inc.	33	EPR Industries	9
Therapeutic Dimensions, Inc.	33	Integra Miltex - Dental Div.	9
Hygie, Inc.	31	Stat Medical Devices, Inc.	9
Johnson & Johnson Oral Health Products	31	ASP-Tiger Medical Group	8
MedTEST DX, Inc.	30	Corning, Inc. Life Sciences	8
C2R Global Manufacturing	29	Eco-Med Pharmaceutical	8

<u>Vendors</u>	<u>Product Count</u>	<u>Vendors</u>	<u>Product Count</u>
Paraffin International	8		
3M Animal Health Care	7	NuStep, Inc.	1
SalonFit	7	Oraline	1
Vidashield	7	Perfecta Products, Inc.	1
Acon Laboratories	6	Physio-Control, Inc.	1
Immunostics	6	Procter & Gamble Oral Health	1
Integrity Medical	6	ProDrive Systems	1
Pro Band Sports	6	Smyth & Hart Medical Innovations Inc.	1
Alliance Labs, LLC.	5	Stable Step	1
BARBEE	5	St. Renatus	1
CooperSurgical, Inc.	5	Swede-O	1
McMerlin Dental Products	5	TrueWave	1
Nestle Healthcare Nutrition	5		
ProEdge Dental Products	5		
Aquabiliti	4		
Cliawaived, Inc.	4		
Doczac Enterprises, Inc.	4		
M.A.R.S Bio-Med Processes Inc	4		
Oasis Allergy Solutions	4		
Pro Advantage	4		
SHL Telemedicine USA, Inc.	4		
Wallach Surgical Devices	4		
Chester Labs, Inc.	3		
Covidien/Medical Supplies	3		
E. S. Robbins	3		
E.T. Browne Drug Company, Inc.	3		
Kulzer, LLC	3		
Lumed Science, Inc.	3		
Premier Medical Products	3		
WrapStrip	3		
Alere Point Of Care	2		
DISC CooperSurgical, Inc.	2		
DJO, LLC	2		
J&J Wound Management	2		
Medical Indicators, Inc.	2		
National Distribution & Contracting	2		
Novations	2		
PST	2		
PTS Diagnostics	2		
Sutton Scientific	2		
Thermomedics, Inc.	2		
TrueWave	2		
Wrapp-It	2		
Wrapp-It Jr.	2		
Xttrium Laboratories	2		
ARC Devices	1		
Dental Lifeline Network	1		
Hausmann Industries, Inc.	1		
Heraeus Kulzer	1		
Nitralon	1		