



Roadmap to Financial Success for Entrepreneurs

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THE GAME OF LIFE





The Game of Life

Life is a Game.

- It has Players (you and others around you)
- It has Team Captains (your boss or other leaders)
- Teams (families, businesses, organizations)
- Spectators (people who are on the sidelines watching)
- Fans (friends who want you to win)
- Foes (haters who want you to lose)
- Coaches (teachers, mentors)
- Rules (how you play the game)
- Goals (what constitutes progress)
- Scorecards (to measure where you stand)
- Boundaries (what is right vs. wrong)
- Penalties (cost of making a mistake)



No One is Born an Expert

You Have to Learn How to Play the Game.

- You have to Learn the Language
- You have to Learn the Rules
- You have to Learn how to Score a Goal
- You have to Pick who is on your Team
- You have to Learn to be a Team player
- You have to Learn to Differentiate who are your Fans and who are your Foes
- You have to Learn to Read the Scorecard
- You have to Learn how to Avoid Penalties
- You have to Select good Coaches
- You have to Practice over and over again
- The sooner you Learn, the better off you will be!



Finances are a Game

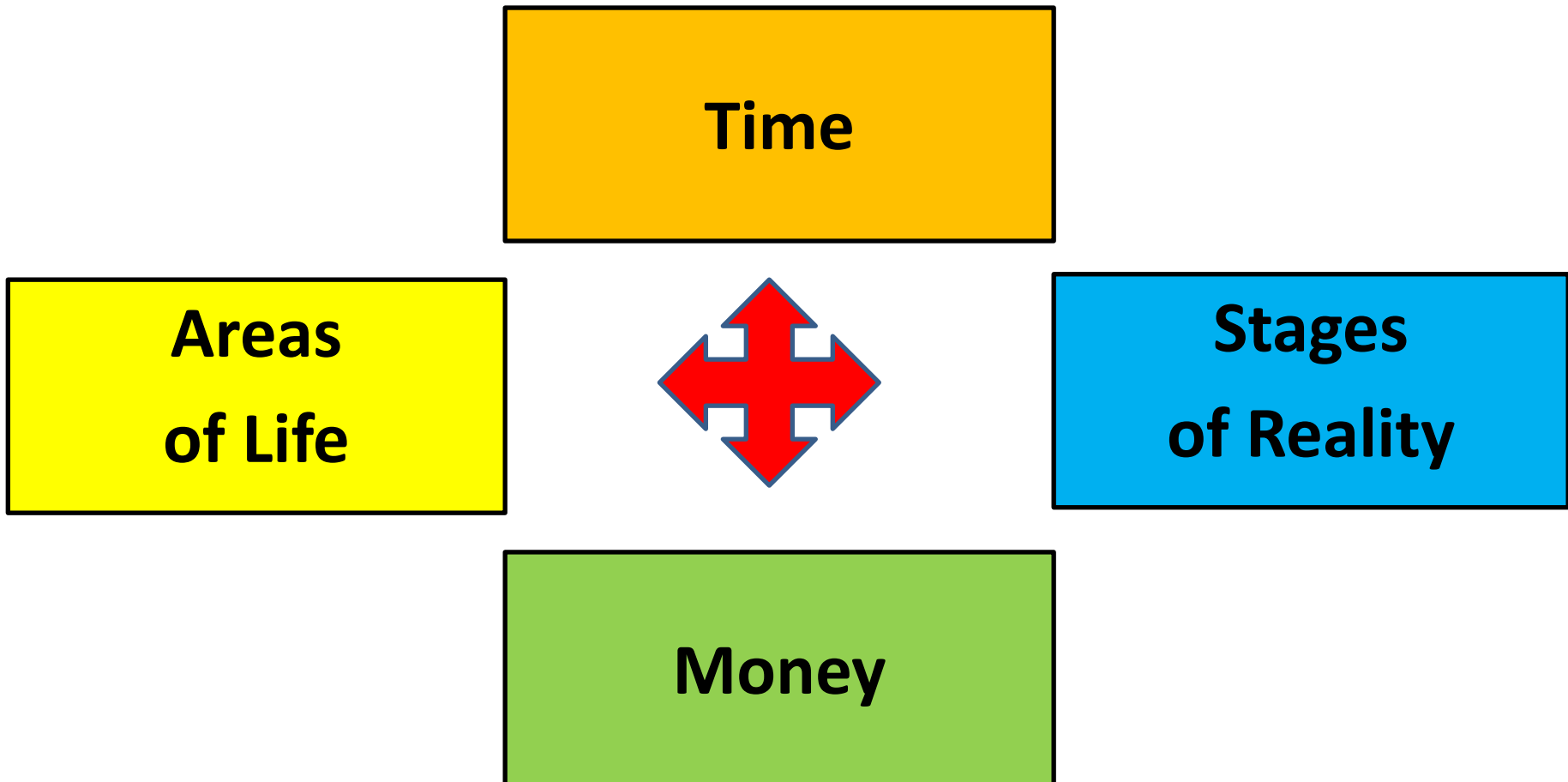
Finances are a Game also.

- It has Players (you and others)
- It has Team Captains (your boss or other leaders)
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The 4 Dimensions of Life

In Life There are 4 Dimensions:

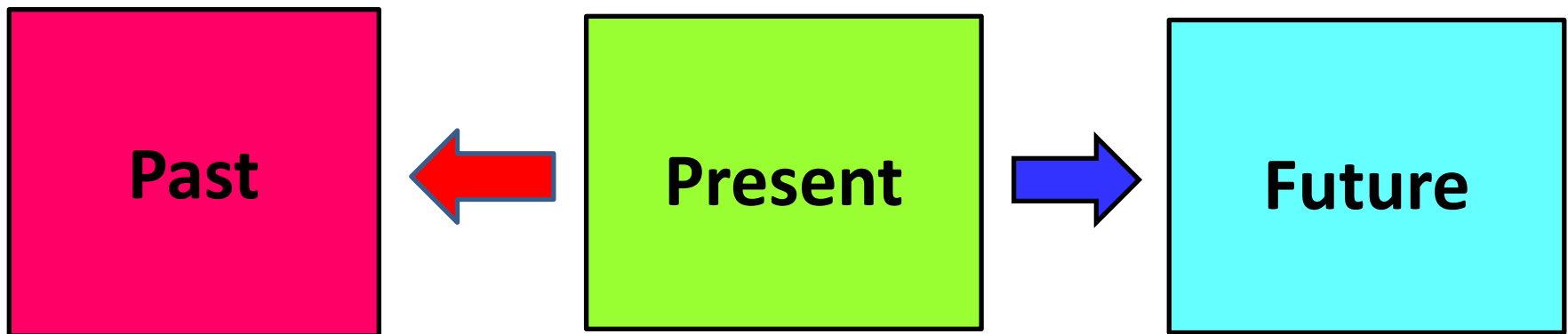




1.) The Dimension of Time

Everything we do is a function of TIME:

There are 3 time frames we must always keep in mind.



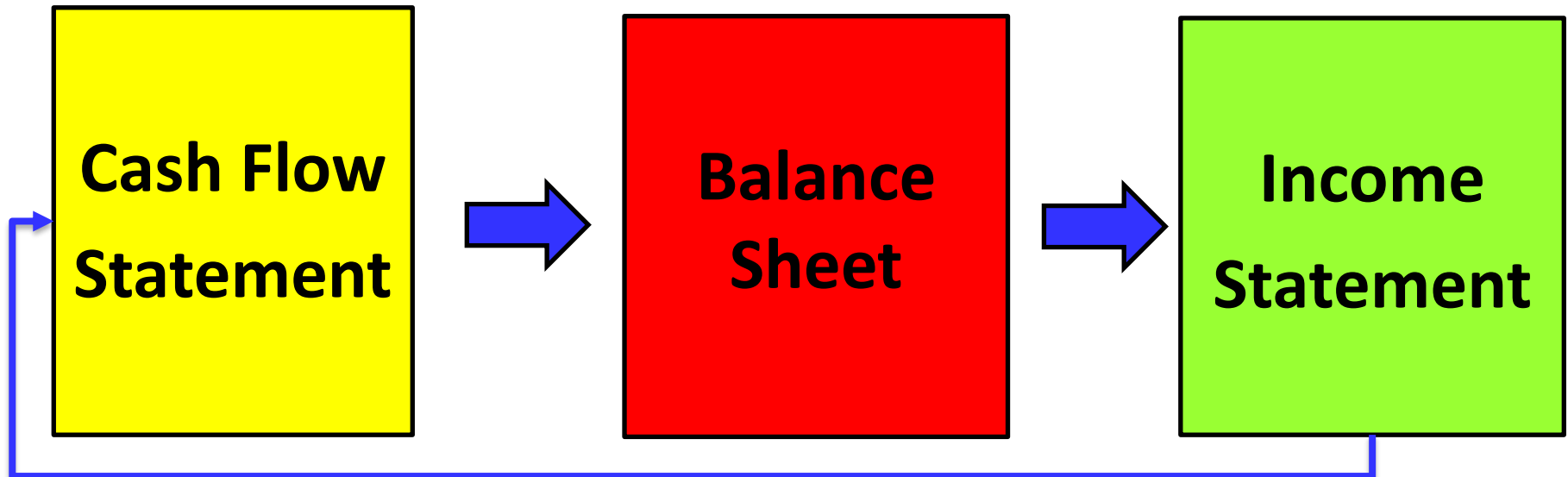
- **We cannot change our Past.**
- **We live in the Present.**
- **What we think, decide, feel and act today will affect our Future.**
- **If we want a better life tomorrow, we must work on that Today!**



2.) The Dimension of Money

The Dimension of MONEY is critical to understand:

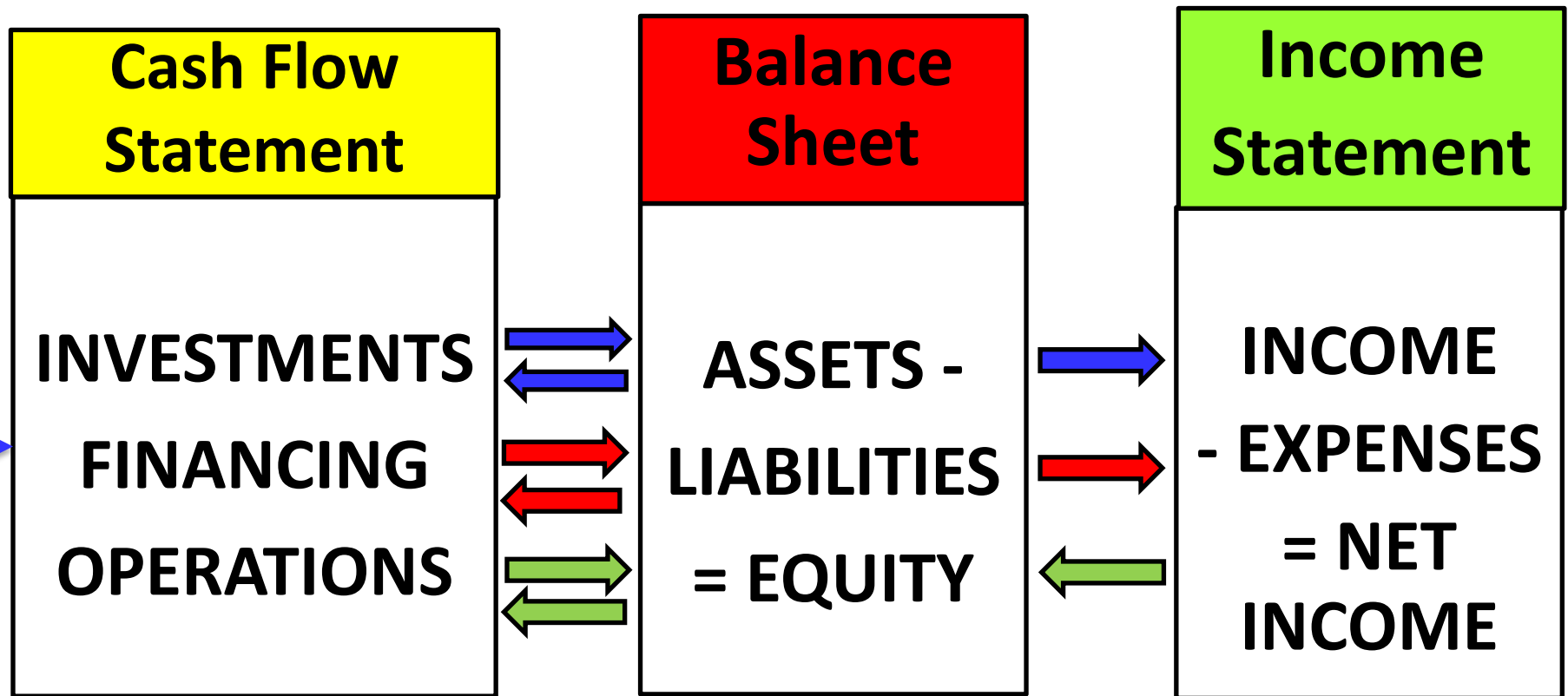
There are 3 Key Financial Statements that are interconnected.





2.) The 3 Financial Statements

Each of the 3 Financial Statements has 3 parts.

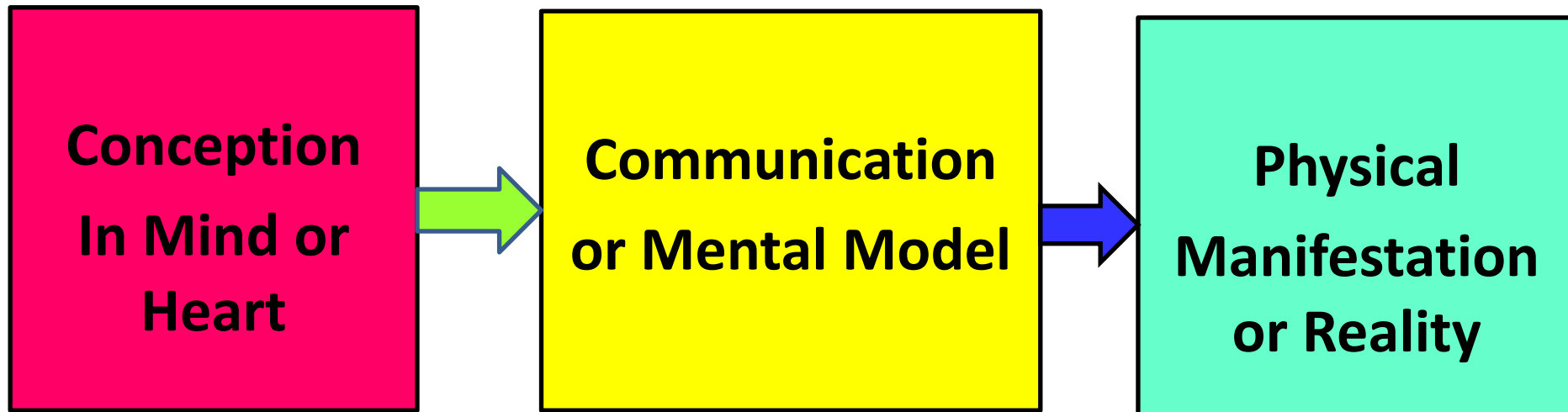




3.) The 3 Stages of Reality

Most things in life go through 3 stages.

The Key to Realizing it is to Not Skip the Middle Stage but instead to spend more Time there.





4.) The 12 Areas of Life

We can Break Down Life into 12 Main Areas.

Each Area May have more Categories.

YOUR SELF

RELATIONSHIPS

**LIFESTYLE &
PURCHASES**

**ESTATE &
LEGACY**

**BANKING &
FINANCING**

RESERVES

PROTECTION

YOUR OWN BANK

BUSINESS

INVESTMENTS

**LEGAL &
TAXES**

GIVING



The 4 Balance Sheets of Life

In Life There are 4 Balance Sheets:

Intangible Balance Sheet

Results Balance Sheet

Financial Balance Sheet

Legacy Balance Sheet



Questions? Thoughts?

