



September 3rd, 2024

In-Person Meeting

Attendance: Sheila Dion, Jackie Flint, Lisa Woodard, Candy Herbert, Connie Deshaies, Lu Hart, MaryAnn D'addio, Jamie Dix and Diana Wolgemuth

Absent: Jim Graham, Barb Stone, Stephanie Pestillo and Stephanie Earle.

Call to Order: 6:06pm 1st – Erica Ward 2nd - Connie Deshaies

Mission Moment: Sheila shared a story about how great the community working together is. Village of Phoenix staff noticed that a summer Meal delivery was dropped at the wrong home but were able to assist in getting it to the family.

Approval of Previous Meeting Minutes: Notes approved

Treasurer's Report: See attached Financial Disposition. Total amount - \$436,889.90

Board Updates/Logistics:

New Business:

- **Welcome New Members**
- **Vote New Members to the Board**
 - Diana Wolgemuth to EA Board
 - Sheila nominated the open position, Mary Ann D'addio second the nomination
 - 9 Voted – Yes 0- No 0- abstention
- **Review Returning Members**
 - Reviewed Board Commitment forms and signed
 - Discussion regarding Board Seats vs. Committee Members
 - Vote to remove individuals from Board seats and welcome them to participate in committees.
 - Jim Graham
 - The Treasurer Position is Available and Will review and vote at October's meeting
 - Lisa Woodard – No longer able to be a co-secretary. Secretary position to be filled by eta: May 2025.
 - Board President – Candy Herbert will be stepping down as President
 - Sheila nominated Jackie Flint to move from VP to President. Vote occurred. Jackie accepted the nomination. 9-Yes 0- No 0- Abstention
 - Mary Ann D'addio nominated Lu Hart for Vice President. Lu accepted the nomination. 9-Yes 0- No 0- Abstention
- **WG Program Contract** – Discussion occurred regarding administrative oversight and things to consider if we continue to expand. Members discussed potential thoughts, feedback and outlined guidelines for continued programming.
- **Advocacy Committee** – New committee, surrounding Legislative Advocacy for Erin's Law. Jackie will chair this committee. Members needed and a call to action will be sent out by Sheila.
- **Strategic Plan Updates:** Jackie led discussion surrounding strategic plan. We will review and follow up on outstanding items.
 - Where have we been?
 - Overview of the beginning stages of Erin's Angels
 - Sheila leading most initiatives
 - Where are we?
 - Commitment from the Board and Committee members helped Sheila take a step back.
 - Increased participation in events and activities
 - Community Recognition and expanding activities outside of Phoenix
 - Where are we going?
 - Succession Planning for Executive Director in the Future
 - Succession planning for Executive Board Member
 - Growing our Board to include key individuals within areas that we need support.
 -

Subcommittee Updates:

- **Fundraising Committee** -Mary Anne
 - Please let Marica know if you're able to help with events/activities so a schedule for coverage can be made
 - Locktoberfest Information is included in your EA Binder
 - Friendsgiving is at Home Team Pub and sponsorships/baskets materials are needed.
 - Need to have a Scholarship member within fundraising
 - Adding 4 Trivia Nights per year
- **Scholarship Committee**- Erica
 - 2025 Feed our Future Scholarship
 - Proposing to vote instead of 4 \$500 scholarships, we would do 2 \$1000 scholarships. One will still need to be a Phoenix Student
 - Looking for new members:
 - Call to action is being sent by Sheila, Fall Meeting TBD

Nominating Committee – Candy will continue to chair this committee. More Information to come

Executive Board - Meeting opposite months of the Board Meeting. We are utilizing this time to coordinate Administrative Tasks, Strategic Planning and other items as they present.

Finance Committee- Meeting with Andrea and will be working on transitioning to the new treasurer.

West Genny Backpack Report: Pending Summer Numbers

Phoenix Backpack Report: Determining roles with new helpers. Connie is providing institutional knowledge to get everyone on board and working seamlessly for this new school year.

Additional Comments:

Motion to end meeting: 7:50pm: 1st- Mary Ann D'addio 2nd – Connie Deshaies

Next Meeting: October 24th, 2024 at 6:30pm

Meeting Notes - Prepared by: Erica Ward, Erins Angels Board Secretaty



Erin's Angels

Statement of Activity

July 2024

	WG		TOTAL	
	JUL 2024	JAN - JUL, 2024 (YTD)	JUL 2024	JAN - JUL, 2024 (YTD)
Revenue				
4000 Donations and Grants			\$0.00	\$0.00
4010 Donations and Grants – Individuals	427.90	2,406.27	\$427.90	\$2,406.27
4040 Donations and Grants - Corporate		7,457.47	\$0.00	\$7,457.47
Total 4000 Donations and Grants	427.90	9,863.74	\$427.90	\$9,863.74
Total Revenue	\$427.90	\$9,863.74	\$427.90	\$9,863.74
GROSS PROFIT	\$427.90	\$9,863.74	\$427.90	\$9,863.74
Expenditures				
8200 Program Expenses			\$0.00	\$0.00
WG Backpack Supplies		5,603.65	\$0.00	\$5,603.65
Total 8200 Program Expenses		5,603.65	\$0.00	\$5,603.65
8610 Bank Charges	3.59	25.72	\$3.59	\$25.72
Total Expenditures	\$3.59	\$5,629.37	\$3.59	\$5,629.37
NET OPERATING REVENUE	\$424.31	\$4,234.37	\$424.31	\$4,234.37
NET REVENUE	\$424.31	\$4,234.37	\$424.31	\$4,234.37

Erin's Angels

Statement of Activity

July 2024

	ERIN'S ANGELS		WG		TOTAL	
	JUL 2024	JAN - JUL, 2024 (YTD)	JUL 2024	JAN - JUL, 2024 (YTD)	JUL 2024	JAN - JUL, 2024 (YTD)
Revenue						
4000 Donations and Grants					\$0.00	\$0.00
4010 Donations and Grants – Individuals	1,411.87	40,607.70	427.90	2,406.27	\$1,839.77	\$43,013.97
4030 Donations and Grants – Community Funds	607.73	7,801.72			\$607.73	\$7,801.72
4040 Donations and Grants - Corporate	700.00	27,447.24		7,457.47	\$700.00	\$34,904.71
Total 4000 Donations and Grants	2,719.60	75,856.66	427.90	9,863.74	\$3,147.50	\$85,720.40
4100 Special Events		18,123.43			\$0.00	\$18,123.43
4300 Sales of Merchandise		425.00			\$0.00	\$425.00
Annual Appeal		2,270.00			\$0.00	\$2,270.00
Clothing Sales		95.00			\$0.00	\$95.00
Program Revenue					\$0.00	\$0.00
Feed our Future Scholarship	452.90	2,168.05			\$452.90	\$2,168.05
Hannibal Backpack Program		815.70			\$0.00	\$815.70
Phoenix Backpack Program	1,568.58	5,508.04			\$1,568.58	\$5,508.04
Summer Meals Program	2,942.88	3,354.36			\$2,942.88	\$3,354.36
W.A.S.F.I.C.		277.83			\$0.00	\$277.83
Total Program Revenue	4,964.36	12,123.98			\$4,964.36	\$12,123.98
Total Revenue	\$7,683.96	\$108,894.07	\$427.90	\$9,863.74	\$8,111.86	\$118,757.81
GROSS PROFIT	\$7,683.96	\$108,894.07	\$427.90	\$9,863.74	\$8,111.86	\$118,757.81
Expenditures						
8100 Special Event Expenses	2,589.54	18,257.61			\$2,589.54	\$18,257.61
8200 Program Expenses	944.98	944.98			\$944.98	\$944.98
Feed our Future Scholarship Expense	500.00	500.00			\$500.00	\$500.00
Hannibal BP Program Expense		1,000.00			\$0.00	\$1,000.00
Outreach Program Expenses		324.75			\$0.00	\$324.75
Phoenix Backpack Program Supplies		1,945.93			\$0.00	\$1,945.93
WG Backpack Supplies				5,603.65	\$0.00	\$5,603.65
Total 8200 Program Expenses	1,444.98	4,715.66		5,603.65	\$1,444.98	\$10,319.31
8420 Accounting Services	130.00	660.00			\$130.00	\$660.00
8540 Office Supplies	101.21	1,758.61			\$101.21	\$1,758.61
8550 Printing and Copying		1,499.01			\$0.00	\$1,499.01
8560 Postage and Shipping		266.20			\$0.00	\$266.20
8580 Computer Expenses		345.91			\$0.00	\$345.91
8610 Bank Charges	89.08	699.77	3.59	25.72	\$92.67	\$725.49
8820 Insurance		149.00			\$0.00	\$149.00
8890 Miscellaneous Expenses					\$0.00	\$0.00
Gifts		33.94			\$0.00	\$33.94
Total 8890 Miscellaneous Expenses		33.94			\$0.00	\$33.94
Advertising & Marketing	2,201.12	9,551.73			\$2,201.12	\$9,551.73
Charitable Donations		525.00			\$0.00	\$525.00
Donor Management System	37.26	3,099.50			\$37.26	\$3,099.50
Dues & subscriptions		173.05			\$0.00	\$173.05
Grant Expense	1,500.00	3,000.00			\$1,500.00	\$3,000.00
Job Supplies		95.88			\$0.00	\$95.88
Office Supplies & Software	237.86	816.65			\$237.86	\$816.65
Rent & Lease	600.00	3,600.00			\$600.00	\$3,600.00
Utilities	316.97	2,007.39			\$316.97	\$2,007.39
Total Expenditures	\$9,248.02	\$51,254.91	\$3.59	\$5,629.37	\$9,251.61	\$56,884.28
NET OPERATING REVENUE	\$ -1,564.06	\$57,639.16	\$424.31	\$4,234.37	\$ -1,139.75	\$61,873.53
NET REVENUE	\$ -1,564.06	\$57,639.16	\$424.31	\$4,234.37	\$ -1,139.75	\$61,873.53

Erin's Angels

Statement of Financial Position

As of July 31, 2024

	TOTAL	
	AS OF JUL 31, 2024	AS OF JUL 31, 2023 (PY)
ASSETS		
Current Assets		
Bank Accounts		
1010 Pathfinder (0663)	146,536.25	118,500.51
Cash on hand	0.00	
WEST GENESEE (3345) -1	15,541.11	1,917.56
Total Bank Accounts	\$162,077.36	\$120,418.07
Other Current Assets		
Cash-Check Clearing	0.00	0.00
Community Foundation Investments	275,000.00	150,000.00
Stripe Clearing	-187.46	0.00
Undeposited Funds	0.00	0.00
Wash	0.00	0.00
Total Other Current Assets	\$274,812.54	\$150,000.00
Total Current Assets	\$436,889.90	\$270,418.07
TOTAL ASSETS	\$436,889.90	\$270,418.07
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)	802.65	
Total Accounts Payable	\$802.65	\$0.00
Other Current Liabilities		
Deferred Revenue	0.00	
Total Other Current Liabilities	\$0.00	\$0.00
Total Current Liabilities	\$802.65	\$0.00
Total Liabilities	\$802.65	\$0.00
Equity		
Opening Balance Equity	0.00	0.00
Owner's Pay & Personal Expenses	0.00	
Retained Earnings	141,533.24	0.00
Unrestricted Net Assets	232,680.48	232,680.48
Net Revenue	61,873.53	37,737.59
Total Equity	\$436,087.25	\$270,418.07
TOTAL LIABILITIES AND EQUITY	\$436,889.90	\$270,418.07